From: Sent: To: Cc: Subject: Attachments:	Whittington, Sarah [sarah.whittington@linklaters.com] Thursday, April 10, 2008 12:00 PM kathryn.moleland@barcap.com; yenal.ghori@barcap.com; tanja.gihr@barcap.com; simon.croxford@barcap.com; richard.d.johnson@barcap.com; belinda.vickery@barcap.com; bret.ganis@barcap.com; richard.smith3@barcap.com; peter.o.aherne@citi.com; leohendrik.greve@citi.com; tert.james.mason@citi.com; laura.drumm@citi.com; christopher.k.white@citi.com; anastasia.letina@citi.com; laura.stephenson@citi.com; deborah.keat@citi.com; anastasia.letina@citi.com; laura.stephenson@citi.com; deborah.keat@citi.com; anastasia.letina@citi.com; laura.stephenson@citi.com; chandru.harjani@citi.com; anastasia.letina@citi.com; peter.siekel@citi.com; bogdan.ciobanu@citi.com; Prasad, Siddharth (IBK EMEA); Pass, Matthew (IBK EMEA); Roman, Julien (IBK EMEA); Palmer, Robin (IBK EMEA); Vilson, Eric (FIG-CM&F- Americas); MacDonald, Christine (FIG-CM&F-Americas); Camara, Alvaro (IBK EMEA); Davidson, AJ (IBK EMEA); Davis, Sarah (IBK EMEA); Doyle, Richard N (IBK EMEA); Dicapua, Joseph (OGC); gary.abrahams@ubs.com; ron.yanagl@ubs.com; sophia.vonta@ubs.com; michael.altschuler@ubs.com; Boulderstone, Edward; Papadopulos, John; Clark, Kristina (Krick); Twohig, Fleur; Knepp, Kiley; Coan, Carolyn; Watts, Laurie [FTU Notes]; mike.borut@morganstanley.com; Victoria.Ortiz@morganstanley.com; Ken.harris@rbccm.com; shannon.dahl@rbccm.com; nichard.bansa@rbccm.com; keth.deleon@db.com; shannon.dahl@rbccm.com; Michael.I.smith@wellsfargo.com; Autum.m.roth@wellsfargo.com; edwin_j.sondgroth@wellsfargo.com; ames.m.probert@bankofamerica.com; ellen_lee@rhco.com Ludwick, David; van Amelsfort, Joost Project Rimu - draft bringdown comfort letters Project Rimu - draft bringdown comfort letters Project Rimu - draft bringdown comfort letters Project Rimu - draft bringdown comfort letters
Dear managers -	
Please find attached PwC.	for your review the draft bringdown comfort letters (US and Non-US) from
Kind regards, Sarah	
Sarah Whittington U.S. Associate Linklaters LLP, Londo	n
Tel: (+44) 20 7456 55 Fax: (+44) 20 7456 2 One Silk Street, Lond EC2Y 8HQ United King	222 on
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PricewaterhouseCoopers LLP Hays Gatlena 1 Hays Lane, London SE 1 2RD Telephone :44 (0) 20 7583 5000 Facsimile :44 (0) 20 7804 1001 www.bwc.com/uk

11 April 2008

Barclays PLC, 1 Churchill Place, London E14 5HP

and

Barclays Bank PLC, 1 Churchill Place, London E14 5HP

and

Barclays Capital Securities Limited 5 The North Colonnade Canary Wharf London E14 4BB

and

Citigroup Global Markets Limited Canada Square Canary Wharf London E14 5LB

And the other Underwriters named in the Prospectus Supplement referred to below (together, the "Underwriters")

Ladies and Gentlemen:

We report in accordance with our letter of engagement dated 08 April 2008. We have audited:

- the consolidated financial statements of Barclays PLC (together with its subsidiaries hereinafter referred to as the "Group") and Barclays Bank PLC (together with its subsidiaries hereinafter referred to as the "Issuer") as of 31 December 2007 and 2006 and for each of the three years in the period ended 31 December 2007, included in the annual report of the Group and the Issuer on Form 20-F for the year ended 31 December 2007 filed with the US Securities and Exchange Commission ("SEC") on 26 March 2008 (the "2007 Form 20-F"), and
- the effectiveness of the Group internal controls over financial reporting as of 31 December 2007.

The consolidated financial statements referred to above are all incorporated by reference in the registration statement (No. 333-145845) on Form F-3 filed by the Company under the Securities Act of 1933 as amended (the "Act") on 31 August 2007. Our report with respect thereto is also

incorporated by reference in such registration statement. Such registration statement on Form F-3 dated 31 August 2007, including the Prospectus dated 31 August 2007, the Preliminary Prospectus Supplement dated 7 April 2008 and the Final Prospectus Supplement dated 8 April 2008 are together herein referred to as the "Registration Statement".

In connection with the Registration Statement:

- 1. We are an independent registered public accounting firm with respect to the Group and the Issuer within the meaning of the Act and the applicable rules and regulations thereunder adopted by the SEC and the Public Company Accounting Oversight Board (United States) ("PCAOB").
- 2. In our opinion, the consolidated financial statements audited by us and incorporated by reference in the Registration Statement comply as to form in all material respects with the applicable accounting requirements of the Act and the Securities Exchange Act of 1934, as amended, and the related rules and regulations adopted by the SEC.
- 3. We have not audited any financial statements of the Group or the Issuer as of any date or for any period subsequent to 31 December 2007. Also, we have not audited the Group's internal control over financial reporting as of any date subsequent to 31 December 2007. Therefore, we do not express any opinion on the Group's internal control over financial reporting as of any date subsequent to 31 December 2007.
- 4. For purposes of this letter, we have read the minutes of the 2008 meetings of the shareholders, the Board of Directors and the Board Audit Committee of the Group and the Issuer as set forth in minute books as of 8 April 2008, officials of the Group and the Issuer having advised us that the minutes of all such meetings through that date were set forth therein, and have carried out other procedures to 8 April 2008 (our work did not extend to the period from 9 April 2008 to 11 April 2008, inclusive) as follows:

With respect to the Group for the period from 1 January 2008 to 29 February 2008, we have:

- (i) read the unaudited consolidated financial data of the Group for January and February of both 2008 and 2007 furnished us by the Group. Officials of the Group have advised us that no such financial data as of any date or for any period subsequent to 29 February 2008 were available. The financial information for January and February of both 2008 and 2007 is incomplete in that it omits the statement of cash flows and other disclosures.
- (ii) inquired of certain officials of the Group who have responsibility for financial and accounting matters as to whether the unaudited consolidated financial data referred to in 4(i) above are stated on a basis substantially consistent with that of the audited consolidated financial statements incorporated by reference in the Registration Statement.

The foregoing procedures do not constitute an audit made in accordance with standards of the PCAOB. Also, they would not necessarily reveal matters of significance with respect to the comments in the following paragraph. Accordingly, we make no representations as to the sufficiency of the foregoing procedures for your purposes.

5. Nothing came to our attention as a result of the foregoing procedures, however, that caused us to believe that: (i) At 29 February 2008 there was any change in share capital and decrease in shareholders' equity and minority interests and total assets, or increase in subordinated liabilities and total liabilities of the Group as compared with amounts shown on the 31 December 2007 audited consolidated balance sheet incorporated by reference in the Registration Statement, or (ii) for the period from 1 January 2008 to 29 February 2008, there were any decreases, as compared with the corresponding period in the preceding year, in net interest income and profit on ordinary

activities before taxation. except in all instances for changes, increases or decreases which the Registration Statement discloses have occurred or may occur and except that the unaudited consolidated balance sheet as of 29 February 2008, which we were furnished by the Group showed that share capital decreased by 0.48% and total subordinated liabilities increased by 15.94% and total liabilities increased by 29.74% when compared with balances as at 31 December 2007. Profit before tax for the period from 1 January 2008 to 29 February 2008 decreased by 9.48% compared with the corresponding period in the previous year

- 6. As mentioned in paragraph 4, Group officials have advised us that no consolidated financial data as of any date or for any period subsequent to 29 February 2008 are available; accordingly, the procedures carried out by us with respect to changes in financial statement items after 29 February 2008 have, of necessity, been even more limited than those with respect to the periods referred to in 4. We have inquired of certain officials of the Group who have responsibility for financial and accounting matters as to whether (a) at 8 April 2008 there was any change in share capital or decrease in shareholders' equity and minority interests, or increase in subordinated liabilities of the Group as compared with amounts shown on the 31 December 2007 audited consolidated balance sheet incorporated by reference in the Registration Statement; or (b) for the period from 1 January 2008 to 8 April 2008, there were any decreases, as compared with the corresponding period in the preceding year, in profit on ordinary activities before taxation. On the basis of these inquiries and our reading of the minutes as described in 4, nothing came to our attention that caused us to believe that there was any such change, increase or decrease, except in all instances for changes, increases or decreases which the Registration Statement discloses have occurred or may occur and except that share capital [X] by XX% and total subordinated liabilities [X] by XX% when compared with balances as at 31 December 2007. Profit before tax for the period from 1 January 2008 to 8 April 2008 [X] compared with the corresponding period in the previous year.
- With respect to the Issuer we have also carried out limited procedures from 1 January 2008 to 8 April 2008 (our work did not extend to the period from 9 April 2008 to 11 April 2008, inclusive), as follows:
  - a. With respect to Issuer for the period from 1 January 2008 to 29 February 2008, we have, at your request:
    - (i) read the unaudited consolidated financial data of the Issuer as of and for the two months ended 29 February 2008 and 28 February 2007 furnished us by the Issuer, and agreed the amounts contained therein with the Issuer's accounting records as of 29 February 2008 and 28 February 2007. Officials of the Issuer have advised us that no financial data as of any date or for any period subsequent to 29 February 2008 were available. The financial information as of and for the two months ended 29 February 2008 and 28 February 2007 is incomplete in that it omits the statement of cash flows and other disclosures.
    - (ii) inquired of certain officials of the Issuer who have responsibility for financial and accounting matters whether the unaudited consolidated financial data referred to in 7a(i) are stated on a basis substantially consistent with that of the audited consolidated financial statements incorporated by reference in the Registration Statement.

The foregoing procedures do not constitute an audit conducted in accordance with standards of the PCAOB. Accordingly, we do not express such an opinion. The foregoing procedures would not necessarily reveal matters of significance, accordingly, we make no representation about the sufficiency of such procedures for your purposes.

8. Nothing came to our attention as a result of the foregoing procedures, however, that caused us to believe that: (i) At 29 February 2008, there was any change in share capital and decrease in

shareholders' equity and minority interests and total assets, or increase in subordinated liabilities and total liabilities of the Issuer as compared with amounts shown in the 31 December 2007 audited consolidated balance sheet incorporated by reference in the Registration Statement; or (ii) for the period from 1 January 2008 to 29 February 2008, there were any decrease, as compared with the corresponding period in the preceding year, in profit before taxation and net interest income, except in all instances for changes, increases or decreases which the Registration Statement discloses have occurred or may occur and except that the unaudited consolidated balance sheet as of 29 February 2008, which we were furnished by the Issuer showed that share capital increased by 0.04% and total subordinated liabilities increased by 15.94% and total liabilities increased by 29.74% when compared with balances as at 31 December 2007. Profit before tax for the period from 1 January 2008 to 29 February 2008 decreased by 9.93% compared with the corresponding period in the previous year.

- 9. As mentioned in 7a, Issuer officials have advised us that no consolidated financial data as of any date or for any period subsequent to 29 February 2008 are available; accordingly, the procedures carried out by us with respect to changes in financial statement items after 29 February 2008 have, of necessity, been even more limited than those with respect to the periods referred to in 7. We have inquired of certain officials of the Issuer who have responsibility for financial and accounting matters as to whether (a) at 8 April 2008 there was any change in share capital or decrease in shareholders' equity and minority interests, or increase in subordinated liabilities of the Issuer as compared with amounts shown in the 31 December 2007 audited consolidated balance sheet incorporated by reference in the Registration Statement; or (b) for the period from 1 January 2008 to 8 April 2008, there were any decreases, as compared with the corresponding period in the preceding year, in profit before taxation. On the basis of these inquiries and our reading of the minutes as described in 4, nothing came to our attention that caused us to believe that there was any such change, increase or decrease, except in all instances for changes, increases or decreases which the Registration Statement discloses have occurred or may occur and except that share capital [X] by XX% and total subordinated liabilities [X] by XX% when compared with balances as at 31 December 2007. Profit before tax for the period from 1 January 2008 to 8 April 2008 [X] compared with the corresponding period in the previous year.
- 10. For purposes of this letter, we have also read the items identified by you on the attached document:
  - (i) a copy of the Preliminary Prospectus Supplement dated 7 April 2008 (referenced and attached as Appendix A); and
  - (ii) a copy of the 2007 Form 20-F (referenced and attached as Appendix B);
  - (iii) a copy of the Final Prospectus Supplement dated 8 April 2008 (referenced and attached as Appendix C).

We have performed the following procedures, which were applied as indicated with respect to the letters explained below. We make no comment as to whether the SEC would view any non-GAAP financial information included or incorporated by reference in this document as being compliant with the requirements of Regulation G or Item 10 of Regulation S-K.

- A We compared the amount to or recomputed from a corresponding amount in the Group's and the Issuer's audited financial statements incorporated by reference in the Registration Statement and found such amounts to be in agreement.
- B We proved the mathematical accuracy of the amounts and percentages as applicable, based on the data contained in the consolidated financial statements as referred to in A above.

- C We compared the amount to the schedule prepared by the Group and the Issuer, as appropriate, from their accounting records and found them to be in agreement. We (i) compared the amounts on the schedule to corresponding amounts appearing in the accounting records and found such amounts to be in agreement, and (ii) determined that the schedule was mathematically correct.
- D We proved the mathematical accuracy of the amounts and percentage as applicable, based upon the data contained in the records or schedules referred to in C above.
- E We compared the amount to the corresponding amount in schedules or reports prepared by the Group and the Issuer, as appropriate, from their records and found them to be in agreement. We (i) compared the amounts on the schedules or reports to corresponding amounts appearing in the records and found such amounts to be in agreement, and (ii) determined that the schedules or reports were mathematically correct.

The schedules and supporting spreadsheets and statutory records cover capital requirements, capital ratios, risk weighted assets, off balance sheet arrangements, share capital information, Directors' Remunerations and other management information as required. We did not confirm the extraction and manipulation of the data underlying the various spreadsheets.

We make no comment as to the appropriateness of the Group's or the Issuer's, as appropriate, computation of, or determination of what constitutes capital requirements, capital ratios, weighted risk assets, off balance sheet arrangements, directors' remunerations, share capital, assets under management and other information.

We make no comment as to the appropriateness of the Group's or the Issuer's, as appropriate, computation of, or determination of what constitutes liquidity and capital resources, including off-balance sheet arrangements; certain trading activities involving non-exchange traded contracts accounted for at fair value; and relationships and transactions with persons or entities that derive benefits from their non-independent relationship with the registrant or the registrant's related parties as mandated by FR61 "Commission Statement about Management's Discussion and Analysis of Financial Condition and Results of Operations" issued by the SEC.

- 11. Our audit of the consolidated financial statements for the periods referred to in the introductory paragraph of this letter comprised audit tests and procedures deemed necessary for the purpose of expressing an opinion on such financial statements taken as a whole. For none of the periods referred to therein, or any other period, did we perform audit tests for the purpose of expressing an opinion on individual balances of accounts or summaries of selected transactions such as those enumerated above, and, accordingly, we express no opinion thereon.
- 12. It should be understood that we make no representations regarding questions of legal interpretation or regarding the sufficiency for your purposes of the procedures enumerated in the second preceding paragraph; also, such procedures would not necessarily reveal any material misstatement of the amounts or percentages listed above. Further, we have addressed ourselves



solely to the foregoing data as set forth in the Registration Statement and make no representations regarding the adequacy of disclosure or regarding whether any material facts have been omitted.

13. This letter is solely for the information of the addressees and to assist the underwriters in conducting and documenting their investigation of the affairs of the Group and the Issuer in connection with the offering of the securities covered by the Registration Statement, and is not to be used, circulated, quoted, or otherwise referred to within or without the underwriting group for any other purpose, including but not limited to the registration, purchase, or sale of securities, nor is it to be filed with or referred to in whole or in part in the Registration Statement or any other document, except that reference may be made to it in the underwriting agreement or in any list of closing documents pertaining to the offering of the securities covered by the Registration Statement.

This letter is intended to be used only by the addressees of this letter in connection with the offer or sale of securities outside the United States. It is not to be used in the United States.

Yours faithfully,

PricewaterhouseCoopers LLP

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11 April 2008

Barclays PLC, 1 Churchill Place, London E14 5HP

and

Barclays Bank PLC, 1 Churchill Place, London E14 5HP

and

Barclays Capital Securities Limited 5 The North Colonnade Canary Wharf London E14 4BB

and

Citigroup Global Markets Inc. 388 Greenwich Street, 34<sup>th</sup> Floor New York, NY 10013 United States

and

Merrill Lynch, Pierce, Fenner & Smith Incorporated 4 World Financial Center New York, NY 10080 United States

and

UBS Securities LLC 677 Washington Boulevard Stamford, CT 06901 United States

and

Wachovia Capital Markets, LLC 301 South College Street Charlotte. NC 28202 United States

And the other Underwriters named in the Prospectus Supplement referred to below (together, the "Underwriters")

Ladies and Gentlemen:

We have audited:

- the consolidated financial statements of Barclays PLC (together with its subsidiaries hereinafter referred to as the "Group") and Barclays Bank PLC (together with its subsidiaries hereinafter referred to as the "Issuer") as of 31 December 2007 and 2006 and for each of the three years in the period ended 31 December 2007, included in the annual report of the Group and the Issuer on Form 20-F for the year ended 31 December 2007 filed with the US Securities and Exchange Commission ("SEC") on 26 March 2008 (the "2007 Form 20-F"), and
- the effectiveness of the Group internal controls over financial reporting as of 31 December 2007.

The consolidated financial statements referred to above are all incorporated by reference in the registration statement (No. 333-145845) on Form F-3 filed by the Company under the Securities Act of 1933 as amended (the "Act") on 31 August 2007. Our report with respect thereto is also incorporated by reference in such registration statement. Such registration statement on Form F-3 dated 31 August 2007, including the Prospectus dated 31 August 2007, the Preliminary Prospectus Supplement dated 7 April 2008 and the Final Prospectus Supplement dated 8 April 2008 are together herein referred to as the "Registration Statement".

In connection with the Registration Statement:

- 1. We are an independent registered public accounting firm with respect to the Group and the Issuer within the meaning of the Act and the applicable rules and regulations thereunder adopted by the SEC and the Public Company Accounting Oversight Board (United States) ("PCAOB").
- 2. In our opinion, the consolidated financial statements audited by us and incorporated by reference in the Registration Statement comply as to form in all material respects with the applicable accounting requirements of the Act and the Securities Exchange Act of 1934, as amended, and the related rules and regulations adopted by the SEC.
- 3. We have not audited any financial statements of the Group or the Issuer as of any date or for any period subsequent to 31 December 2007. Also, we have not audited the Group's internal control over financial reporting as of any date subsequent to 31 December 2007. Therefore, we do not express any opinion on the Group's internal control over financial reporting as of any date subsequent to 31 December 2007.
- 4. For purposes of this letter, we have read the minutes of the 2008 meetings of the shareholders, the Board of Directors and the Board Audit Committee of the Group and the Issuer as set forth in minute books as of 8 April 2008, officials of the Group and the Issuer having advised us that the minutes of all such meetings through that date were set forth therein, and have carried out other procedures to 8 April 2008 (our work did not extend to the period from 9 April 2008 to 11 April 2008, inclusive) as follows:

With respect to the Group for the period from 1 January 2008 to 29 February 2008, we have:

(i) read the unaudited consolidated financial data of the Group for January and February of both 2008 and 2007 furnished us by the Group. Officials of the Group have advised us



that no such financial data as of any date or for any period subsequent to 29 February 2008 were available. The financial information for January and February of both 2008 and 2007 is incomplete in that it omits the statement of cash flows and other disclosures.

 (ii) inquired of certain officials of the Group who have responsibility for financial and accounting matters as to whether the unaudited consolidated financial data referred to in 4(i) above are stated on a basis substantially consistent with that of the audited consolidated financial statements incorporated by reference in the Registration Statement.

The foregoing procedures do not constitute an audit made in accordance with standards of the PCAOB. Also, they would not necessarily reveal matters of significance with respect to the comments in the following paragraph. Accordingly, we make no representations as to the sufficiency of the foregoing procedures for your purposes.

- 5. Nothing came to our attention as a result of the foregoing procedures, however, that caused us to believe that: (i) At 29 February 2008 there was any change in share capital and decrease in shareholders' equity and minority interests and total assets, or increase in subordinated liabilities and total liabilities of the Group as compared with amounts shown on the 31 December 2007 audited consolidated balance sheet incorporated by reference in the Registration Statement, or (ii) for the period from 1 January 2008 to 29 February 2008, there were any decreases, as compared with the corresponding period in the preceding year, in net interest income and profit on ordinary activities before taxation, except in all instances for changes, increases or decreases which the Registration Statement discloses have occurred or may occur and except that the unaudited consolidated balance sheet as of 29 February 2008, which we were furnished by the Group showed that share capital decreased by 0.48% and total subordinated liabilities increased by 15.94% and total liabilities increased by 29.74% when compared with balances as at 31 December 2007. Profit before tax for the period from 1 January 2008 to 29 February 2008 to 29 February 2008 decreased by 9.48% compared with the corresponding period in the previous year.
- As mentioned in paragraph 4. Group officials have advised us that no consolidated financial data as of any date or for any period subsequent to 29 February 2008 are available; accordingly, the procedures carried out by us with respect to changes in financial statement items after 29 February 2008 have, of necessity, been even more limited than those with respect to the periods referred to in 4. We have inquired of certain officials of the Group who have responsibility for financial and accounting matters as to whether (a) at 8 April 2008 there was any change in share capital or decrease in shareholders' equity and minority interests, or increase in subordinated liabilities of the Group as compared with amounts shown on the 31 December 2007 audited consolidated balance sheet incorporated by reference in the Registration Statement; or (b) for the period from 1 January 2008 to 8 April 2008, there were any decreases, as compared with the corresponding period in the preceding year, in profit on ordinary activities before taxation. On the basis of these inquiries and our reading of the minutes as described in 4, nothing came to our attention that caused us to believe that there was any such change. increase or decrease, except in all instances for changes, increases or decreases which the Registration Statement discloses have occurred or may occur and except that share capital [X] by XX% and total subordinated liabilities [X] by XX% when compared with balances as at 31 December 2007. Profit before tax for the period from 1 January 2008 to 8 April 2008 [X] compared with the corresponding period in the previous year.
- With respect to the Issuer we have also carried out limited procedures from 1 January 2008 to 8 April 2008 (our work did not extend to the period from 9 April 2008 to 11 April 2008, inclusive), as follows:
  - a. With respect to Issuer for the period from 1 January 2008 to 29 February 2008, we have, at your request:

- (i) read the unaudited consolidated financial data of the Issuer as of and for the two months ended 29 February 2008 and 28 February 2007 furnished us by the Issuer, and agreed the amounts contained therein with the Issuer's accounting records as of 29 February 2008 and 28 February 2007. Officials of the Issuer have advised us that no financial data as of any date or for any period subsequent to 29 February 2008 were available. The financial information as of and for the two months ended 29 February 2008 and 28 February 2007 is incomplete in that it omits the statement of cash flows and other disclosures.
- (ii) inquired of certain officials of the Issuer who have responsibility for financial and accounting matters whether the unaudited consolidated financial data referred to in 7a(i) are stated on a basis substantially consistent with that of the audited consolidated financial statements incorporated by reference in the Registration Statement.

The foregoing procedures do not constitute an audit conducted in accordance with standards of the PCAOB. Accordingly, we do not express such an opinion. The foregoing procedures would not necessarily reveal matters of significance, accordingly, we make no representation about the sufficiency of such procedures for your purposes.

- 8. Nothing came to our attention as a result of the foregoing procedures, however, that caused us to believe that: (i) At 29 February 2008, there was any change in share capital and decrease in shareholders' equity and minority interests and total assets, or increase in subordinated liabilities and total liabilities of the Issuer as compared with amounts shown in the 31 December 2007 audited consolidated balance sheet incorporated by reference in the Registration Statement; or (ii) for the period from 1 January 2008 to 29 February 2008, there were any decrease, as compared with the corresponding period in the preceding year, in profit before taxation and net interest income, except in all instances for changes, increases or decreases which the Registration Statement discloses have occurred or may occur and except that the unaudited consolidated balance sheet as of 29 February 2008, which we were furnished by the Issuer showed that share capital increased by 0.04% and total subordinated liabilities increased by 15.94% and total liabilities increased by 29.74% when compared with balances as at 31 December 2007. Profit before tax for the period from 1 January 2008 to 29 February 2008 decreased by 9.93% compared with the corresponding period in the previous year.
- 9. As mentioned in 7a, Issuer officials have advised us that no consolidated financial data as of any date or for any period subsequent to 29 February 2008 are available; accordingly, the procedures carried out by us with respect to changes in financial statement items after 29 February 2008 have, of necessity, been even more limited than those with respect to the periods referred to in 7. We have inquired of certain officials of the Issuer who have responsibility for financial and accounting matters as to whether (a) at 8 April 2008 there was any change in share capital or decrease in shareholders' equity and minority interests, or increase in subordinated liabilities of the Issuer as compared with amounts shown in the 31 December 2007 audited consolidated balance sheet incorporated by reference in the Registration Statement; or (b) for the period from 1 January 2008 to 8 April 2008, there were any decreases, as compared with the corresponding period in the preceding year, in profit before taxation. On the basis of these inquiries and our reading of the minutes as described in 4, nothing came to our attention that caused us to believe that there was any such change, increase or decrease, except in all instances for changes, increases or decreases which the Registration Statement discloses have occurred or may occur and except that share capital [X] by XX% and total subordinated liabilities [X] by XX% when compared with balances as at 31 December 2007. Profit before tax for the period from 1 January 2008 to 8 April 2008 [X] compared with the corresponding period in the previous year.
- 10. For purposes of this letter, we have also read the items identified by you on the attached document:

- (i) a copy of the Preliminary Prospectus Supplement dated 7 April 2008 (referenced and attached as Appendix A); and
- (ii) a copy of the 2007 Form 20-F (referenced and attached as Appendix B);
- (iii) a copy of the Final Prospectus Supplement dated 8 April 2008 (referenced and attached as Appendix C).

We have performed the following procedures, which were applied as indicated with respect to the letters explained below. We make no comment as to whether the SEC would view any non-GAAP financial information included or incorporated by reference in this document as being compliant with the requirements of Regulation G or Item 10 of Regulation S-K.

- A We compared the amount to or recomputed from a corresponding amount in the Group's and the Issuer's audited financial statements incorporated by reference in the Registration Statement and found such amounts to be in agreement.
- B We proved the mathematical accuracy of the amounts and percentages as applicable, based on the data contained in the consolidated financial statements as referred to in A above.
- C We compared the amount to the schedule prepared by the Group and the Issuer, as appropriate, from their accounting records and found them to be in agreement. We (i) compared the amounts on the schedule to corresponding amounts appearing in the accounting records and found such amounts to be in agreement, and (ii) determined that the schedule was mathematically correct.
- D We proved the mathematical accuracy of the amounts and percentage as applicable, based upon the data contained in the records or schedules referred to in C above.
- E We compared the amount to the corresponding amount in schedules or reports prepared by the Group and the Issuer, as appropriate, from their records and found them to be in agreement. We (i) compared the amounts on the schedules or reports to corresponding amounts appearing in the records and found such amounts to be in agreement, and (ii) determined that the schedules or reports were mathematically correct.

The schedules and supporting spreadsheets and statutory records cover capital requirements, capital ratios, risk weighted assets, off balance sheet arrangements, share capital information, Directors' Remunerations and other management information as required. We did not confirm the extraction and manipulation of the data underlying the various spreadsheets.

We make no comment as to the appropriateness of the Group's or the Issuer's, as appropriate, computation of, or determination of what constitutes capital requirements, capital ratios, weighted risk assets, off balance sheet arrangements, directors' remunerations, share capital, assets under management and other information.

We make no comment as to the appropriateness of the Group's or the Issuer's, as appropriate, computation of, or determination of what constitutes

liquidity and capital resources, including off-balance sheet arrangements; certain trading activities involving non-exchange traded contracts accounted for at fair value; and relationships and transactions with persons or entities that derive benefits from their non-independent relationship with the registrant or the registrant's related parties as mandated by FR61 "Commission Statement about Management's Discussion and Analysis of Financial Condition and Results of Operations" issued by the SEC.

- 11. Our audit of the consolidated financial statements for the periods referred to in the introductory paragraph of this letter comprised audit tests and procedures deemed necessary for the purpose of expressing an opinion on such financial statements taken as a whole. For none of the periods referred to therein, or any other period, did we perform audit tests for the purpose of expressing an opinion on individual balances of accounts or summaries of selected transactions such as those enumerated above, and, accordingly, we express no opinion thereon.
- 12. It should be understood that we make no representations regarding questions of legal interpretation or regarding the sufficiency for your purposes of the procedures enumerated in the second preceding paragraph; also, such procedures would not necessarily reveal any material misstatement of the amounts or percentages listed above. Further, we have addressed ourselves solely to the foregoing data as set forth in the Registration Statement and make no representations regarding the adequacy of disclosure or regarding whether any material facts have been omitted.
- 13. This letter is solely for the information of the addressees and to assist the underwriters in conducting and documenting their investigation of the affairs of the Group and the Issuer in connection with the offering of the securities covered by the Registration Statement, and is not to be used, circulated, quoted, or otherwise referred to within or without the underwriting group for any other purpose, including but not limited to the registration, purchase, or sale of securities, nor is it to be filed with or referred to in whole or in part in the Registration Statement or any other document, except that reference may be made to it in the underwriting agreement or in any list of closing documents pertaining to the offering of the securities covered by the Registration Statement.

This letter is intended for use in connection with the offering or sale of securities within the United States. It is not to be used in any other jurisdiction whatsoever.

Yours faithfully,

PricewaterhouseCoopers LLP

From:	Whittington, Sarah [sarah.whittington@linklaters.com]
Sent:	Friday, April 11, 2008 9:39:03 AM
-	
	Yurij.Slyz@morganstanley.com; Jennifer.Moreland@morganstanley.com; ken.harris@rbccm.com; shannon.dahl@rbccm.com; richard.bansa@rbccm.com; keith.deleon@db.com; steven.burwell@db.com; Bethany.bowman@suntrust.com;
	chris.grumboski@suntrust.com; donna_thacker@rhco.com;
	Michael.l.smith@wellsfargo.com; Autumn.m.roth@wellsfargo.com;
	edwin.j.sondgroth@wellsfargo.com; james.m.probert@bankofamerica.com; ellen_lee@rhco.com
CC:	Ludwick, David; van Amelsfort, Joost
Subject:	Project Rimu - executed bringdown comfort letters
Attachments:	Project Rimu Executed Non-US Bring-down Letter Final.pdf; Project Rimu Executed US Bring-
Action	down Letter Final.pdf; Appendix A - Prospectus.pdf; Revised Appendix B - 20-F.pdf; Appendix C - Final Prospectus.pdf

Dear managers -

Please find attached the executed US and non-US bringdown comfort letters from PwC.

Kind regards, Sarah

Sarah Whittington U.S. Associate Linklaters LLP, London

Tel: (+44) 20 7456 5580

Fax: (+44) 20 7456 2222 One Silk Street, London EC2Y 8HQ United Kingdom

sarah.whittington@linklaters.com http://www.linklaters.com

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#### CAPITALIZATION AND INDEBTEDNESS

The following table sets out the authorised and issued share capital of Barclays Bank PLC and the Barclays Bank PLC Group's total shareholders' equity, indebtedness and contingent liabilities as of December 31, 2007, and as adjusted to reflect the issuance of the preference shares (without giving effect to any exercise of the over-allotment option). The figures set out in the following table were extracted from our audited financial statements for the year ended December 31, 2007, which were prepared in accordance with International Financial Reporting Standards. The adjustments to reflect the issuance of the preference shares have been converted to pounds sterling at an exchange rate of  $\pounds l=\$$ 

	As of December 31, 2007	Adjusted for the issuance of the preference shares
Share capital of Barclays Bank PLC	1000	'000
Authorized ordinary share capital — shares of £1 each	3,000,000	3,000,000
Authorized preference share capital - shares of £100 each	400	400
Authorized preference share capital shares of fl each	1	1
Authorized preference share capital shares of U.S.\$100 each	400	400
Authorized preference share capital - shares of U.S.\$0.25 cach	150,000	150,000
Authorized preference share capital shares of €100 each	400	400
Ordinary shares - issued and fully paid shares of £1 each	2,337,161	2,337,161
Preference shares - / issued and fully paid shares of £100 each	75	75
Preference shares issued and fully paid shares of £1 each	I	I
Preference shares - issued and fully paid shares of U.S\$100 each	100	100
Preference shares - issued and fully paid shares of U.S.\$0.25 each	131,000	l l
Preference shares issued and fully paid shares of 6100 each	. 240	240
Group shareholders' equity	£ million	£ million
Called up share capital	2,382	
Share premium account	10,751	ł
Other reserves.	(170)	(170)
Other shareholders' funds.	2,687	2,687
Retained earnings	14,222	14,222
Sharebolders' equity excluding minority interests	29,872	
Minority interests	1,949	1,949
Total shareholders' equity	31,821	
Group Indebtedness <sup>(1)</sup> Subordinated liabilitics <sup>(2)</sup>		
Subordinated liabilities <sup>(2)</sup>	18,150	18,150
Table convition in iccura $^{(3)}$	120,228	120,228
Total indebtedness	138,378	138,378
Total capitalization and indebtedness.	170,199	
Group contingent liabilities		
Acceptances and endorsements	365	365
Guarantees and assets pledged as collateral security	35,692	35,692
Other contingent liabilities	9,717	9,717
Total contingent liabilities	45,774	45,774

Notes:

[(1) "Group indebtedness" includes interest accrued as at [June 30], 2007, in accordance with International Financial Reporting Standards.]

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- (2) On January 23, 2008, Barclays Bank PLC issued €1.750,000,000 6.00% Fixed Rate Subordinated Notes due 2018. On January 25, 2008, Barclays Bank PLC issued €100,000,000 CMS-Linked Subordinated Notes due 2018. On February 29, 2008, Barclays Bank PLC issued £1,000,000 8.25% Undated Subordinated Notes. On March 12, 2008, Barclays Bank PLC redeemed €255,645,941 (formerly DEM 500,000,000) 5.50% Subordinated Notes due 2013. On March 20, 2008, Barclays Bank PLC issued €135,000,000 CMS-Linked Subordinated Notes due 2018.
- (3) In addition, there were (52,320) million of debt securities in issue accounted on a fair value basis as at December 31, 2007.

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#### CAPITALIZATION AND INDEBTEDNESS

The following table sets out the authorised and issued share capital of Barclays Bank PLC and the Barclays Bank PLC Group's total shareholders' equity, indebtedness and contingent liabilities as of December 31, 2007, and as adjusted to reflect the issuance of the preference shares (without giving effect to any exercise of the over-allotment option). The figures set out in the following table were extracted from our audited financial statements for the year ended December 31, 2007, which were prepared in accordance with International Pinancial Reporting Standards. The adjustments to reflect the issuance of the preference shares have been converted to pounds sterling at an exchange rate at April 8, 2008 of  $\pounds I=\$1.9690$ .

	F	As of December 31, 2007	Adjusted for the issuance of the preference shares
		1000	1000
Share capital of Barclays Bank PLC Authorized ordinary share capital – shares of £1 cach Authorized preference share capital – shares of £100 each Authorized preference share capital – shares of £1 each	• • 1 • • • •	3,000,000 400	3,000,000 400 1
Authorized preference share capital – shares of U.S.\$100 each Authorized preference share capital – shares of U.S.\$0.25 each	· ÷.	400	400
Authorized preference share capital – shares of 0.0.0.00.25 each		150,000 400	150,000 <sup>0</sup> 400
Ordinary shares – issued and fully paid shares of £1 each		2.337.161	2,337,161
Preference shares - issued and fully paid shares of £100 each	·	75	75
Preference shares - issued and fully paid shares of £1 each		1	1
Preference shares issued and fully paid shares of U.S\$100 cach	1 - 1 - 1 - E	100	100
Preference shares – issued and fully paid shares of U.S.\$0.25 each Preference shares – issued and fully paid shares of €100 each	· · ·	131,000	231,000
Prejerence shares - issued and runy para shares of crob cach		ļ	
Group shareholders' equity	A.	£ million	£ million
Called up share capital	.15	2,382	2,395
Share premium account	·: .	10,751	11,971
Other reserves		(170)	(170)
Other shareholders' funds		2,687	2,687
Retained earnings		14,222	14,222
Shareholders' equity excluding minority interests Minority interests		<b>29,872</b> 1,949	<b>31,105</b> 1,949
Total sharcholders' equity		31,821	33,054
Group indebtedness <sup>(2)</sup>	· · · ·		
Subordinated liabilities <sup>(3)</sup>		18,150	18,150
Debt securities in issue <sup>(4)</sup>		120,228	120,228
		r =	
Total indebtedness	BJ	138,378	138,378
Total capitalization and indebtedness		170,199	171,432
Group contingent liabilities Acceptances and endorsements	·	365	365
Guarantees and assets pledged as collateral security	A -	35,692	35.692
Other contingent liabilities	A-+	9,7.7	9,717
Total contingent liabilities	{	45,774	45,774
	1		
Votor	L		

Notes:

- (1) Pursuant to an ordinary resolution of Barclays Bank PLC dated April 8, 2008, the share capital of Barclays Bank PLC was increased by the creation of an additional 150,000,000 dollar preference shares of \$0.25 each to 300,000,000.
- (2) "Group indebtedness" includes interest accrued as at December 31, 2007, in accordance with International Financial Reporting Standards.

#### Table of Contents

- (3) On January 23, 2008, Barclays Bank PLC issued €1.750,000,000 6.00% Fixed Rate Subordinated Notes due 2018. On January 25, 2008, Barclays Bank PLC issued €100,000,000 CMS-Linked Subordinated Notes due 2018. On February 29, 2008, Barclays Bank PLC issued £1,000,000,000 8.25% Undated Subordinated Notes. On March 12, 2008, Barclays Bank PLC redeerned €255,645,941 (formerly DEM 500,000,000) 5.50% Subordinated Notes due 2013. On March 20, 2008, Barclays Bank PLC issued €135,000,000,CMS-Linked Subordinated Notes due 2013.
- (4) In addition, there were £52,320 million of debt securities in issue accounted on a fair value basis as at December 31, 2007.

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http://www.sec.gov/Archives/edgar/data/312070/000119312508078079/d424b5.htm

PricewaterhouseCoopers LLP Hays Ga'leria 1 Hays Lane, Landon SE1 2RD Telephone +44 (0) 20 7583 5000 Facsimite +44 (0) 20 7804 1001 www.pwc.com/uk

11 April 2008

Barclays PLC, 1 Churchill Place, London E14 5HP

and

Barciays Bank PLC, 1 Churchill Place, London E14 5HP

and

Barolays Capital Securit'es Limited 5 The North Colonnade Canary Whari London E14 4BB

and

Citigroup Global Markets Limited Canada Square Canary Wharf London E14 5LB

And the other Underwriters named in the Prospectus Supplement referred to below (together, the "Underwriters")

Ladies and Gentlamen:

We report in accordance with our letter of engagement dated 08 April 2008. We have audited:

- the consolidated financial statements of Barclays PLC (together with its subsidiaries hereinafter referred to as the "Group") and Barclays Bank PLC (together with its subsidiaries hereinafter referred to as the "Issuer") as of 31 December 2007 and 2006 and for each of the three years in the period ended 31 December 2007, included in the annual report of the Group and the Issuer on Form 20-F for the year ended 31 December 2007 filed with the US Securities and Exchange Commission ("SEC") on 26 March 2008 (the "2007 Form 20-F"), and
- the effectiveness of the Group internal controls over financial reporting as of 31 December 2007.

The consolidated financial statements referred to above are all incorporated by reference in the registration statement (No. 333-145845) on Form F-3 filed by the Company under the Securities Act of 1933 as amended (the "Act") on 31 August 2007. Our report with respect thereto is also

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incorporated by reference in such registration statement. Such registration statement on Form F-3 dated 31 August 2007, including the Prospectus dated 31 August 2007, the Preliminary Prospectus Supplement dated 7 April 2008 and the Final Prospectus Supplement dated 8 April 2008 are together herein referred to as the "Registration Statement".

In connection with the Registration Statement:

- 1. We are an independent registered public accounting firm with respect to the Group and the Issuer within the meaning of the Act and the applicable rules and regulations thereunder adopted by the SEC and the Public Company Accounting Oversight Board (United States) ("PCAOB").
- In our opinion, the consolidated financial statements audited by us and incorporated by reference in the Registration Statement comply as to form in all material respects with the applicable accounting requirements of the Act and the Securities Exchange Act of 1934, as amended, and the related rules and regulations adopted by the SEC.
- 3. We have not audited any financial statements of the Group or the Issuer as of any date or for any period subsequent to 31 December 2007. Also, we have not audited the Group's internal control over financial reporting as of any date subsequent to 31 December 2007. Therefore, we do not express any opinion on the Group's internal control over financial reporting as of any date subsequent to 31 December 2007.
- 4. For purposes of this letter, we have read the minutes of the 2008 meetings of the shareholders, the Board of Directors and the Board Audit Committee of the Group and the Issuer as set forth in minute books as of 8 April 2008, officials of the Group and the Issuer having advised us that the minutes of all such meetings through that cate were set forth therein, and have carried out other procedures to 8 April 2008 (our work did not extend to the period from 9 April 2008 to 11 April 2008, inclusive) as follows:

With respect to the Group for the period from 1 January 2008 to 29 February 2008, we have:

- (i) read the unaudited consolidated financial data of the Group for January and February of both 2008 and 2007 furnished us by the Group. Officials of the Group have advised us that no such financial data as of any date or for any period subsequent to 29 February 2008 were available. The financial information for January and February of both 2008 and 2007 is incomplete in that it omits the statement of cash flows and other disclosures.
- (ii) inquired of certain officials of the Group who have responsibility for financial and accounting matters as to whether the unaudited consolidated financial data referred to in 4(i) above are stated on a basis substantially consistent with that of the audited consolidated financial statements incorporated by reference in the Registration Statement.

The foregoing procedures do not constitute an audit made in accordance with standarcs of the PCAOB. Also, they would not necessarily reveal matters of significance with respect to the comments in the following paragraph. Accordingly, we make no representations as to the sufficiency of the foregoing procedures for your purposes.

5. Nothing came to our attention as a result of the foregoing procedures, however, that caused us to believe that: (i) At 29 February 2008 there was any change in share capital and decrease in shareholders' equity and minority interests and total assets, or increase in subordinated liabilities and total liabilities of the Group as compared with amounts shown on the 31 December 2007 audited consolidated balance sheet incorporated by reference in the Registration Statement, or (ii) for the period from 1 January 2008 to 29 February 2008, there were any decreases, as compared with the corresponding period in the preceding year, in net interest income and profit on ordinary

activities before taxation, except in all instances for changes, increases or decreases which the Registration Statement discloses have occurred or may occur and except that the unaudited consolidated balance sheet as of 29 February 2008, which we were furnished by the Group showed that share capital decreased by 0.48% and total subordinated liabilities increased by 15.94% and total liabilities increased by 29.74% when compared with balances as at 31 December 2007. Profit before tax for the period from 1 January 2008 to 29 February 2008 decreased by 9.48% compared with the corresponding period in the previous year.

- 6. As mentioned in paragraph 4, Group officials have advised us that no consolidated financial data as of any date or for any period subsequent to 29 February 2008 are available; accordingly, the procedures carried out by us with respect to changes in financial statement items after 29 February 2008 have, of necessity, been even more limited than those with respect to the periods referred to in 4. We have inquired of certain officials of the Group who have responsibility for financial and accounting matters as to whether (a) at 8 April 2008 there was any change in share capital or decrease in shareholders' equity and minority interests, or increase in subordinated liabilities of the Group as compared with amounts shown on the 31 December 2007 audited consolidated balance sheet incorporated by reference in the Registration Statement; or (b) for the period from 1 January 2008 to 8 April 2008, there were any decreases, as compared with the corresponding period in the preceding year, in profit on ordinary activities before taxation. On the basis of these inquiries and our reading of the minutes as described in 4, nothing came to our attention that caused us to believe that there was any such change, increase or decrease, except in all instances for changes, increases or decreases which the Registration Statement discloses have occurred or may occur and except that share capital decreased by 0.48% and total subordinated liabilities increased by 17.16% when compared with balances as at 31 December 2007. Profit before tax for the period from 1 January 2008 to 8 April 2008 decreased compared with the corresponding period in the previous year.
- With respect to the Issuer we have also carried out limited procedures from 1 January 2008 to 8 April 2008 (our work did not extend to the period from 9 April 2008 to 11 April 2008, inclusive), as follows:
  - a. With respect to Issuer for the period from 1 January 2008 to 29 February 2008, we have, at your request:
    - (i) read the unaudited consolidated financial data of the Issuer as of and for the two months ended 29 February 2008 and 28 February 2007 furnished us by the Issuer, and agreed the amounts contained therein with the Issuer's accounting records as of 29 February 2008 and 28 February 2007. Officials of the Issuer have advised us that no financial data as of any date or for any period subsequent to 29 February 2008 were available. The financial information as of and for the two months ended 29 February 2008 and 28 February 2007 is incomplete in that it omits the statement of cash flows and other disclosures.
      - (ii) inquired of certain officials of the Issuer who have responsibility for financial and accounting matters whether the unaucited consolidatec financial data referred to in 7a(i) are stated on a basis substantially consistent with that of the audited consolidated financial statements incorporated by reference in the Registration Statement.

The foregoing procedures do not constitute an audit conducted in accordance with standards of the PCAOB. Accordingly, we do not express such an opinion. The foregoing procedures would not necessarily reveal matters of significance, accordingly, we make no representation about the sufficiency of such procedures for your purposes.

- 8. Nothing came to our attention as a result of the foregoing procedures, however, that caused us to believe that: (i) At 29 February 2008, there was any change in share capital and decrease in shareholders' equity and minority interests and total assets, or increase in subordinateo liabilities and total liabilities of the issuer as compared with amounts shown in the 31 December 2007 audited consolidated balance sheet incorporated by reference in the Registration Statement; or (ii) for the period from 1 January 2008 to 29 February 2008, there were any decrease, as compared with the corresponding period in the preceding year, in profit before taxation and net interest income, except in all instances for changes, increases or decreases which the Registration Statement discloses have occurred or may occur and except that the unaudited consolidated balance sheet as of 29 February 2008, which we were furnished by the Issuer showed that share capital increased by 0.04% and total subordinated liabilities increased by 15.94% and total liabilities increased by 29.74% when compared with balances as at 31 December 2007. Profit before tax for the period from 1 January 2008 to 29 February 2008 decreased by 9.93% compared with the corresponding period in the previous year.
- 9. As mentioned in 7a, Issuer officials have advised us that no consolidated financial data as of any date or for any period subsequent to 29 February 2008 are available; accordingly, the procedures carried out by us with respect to changes in financial statement items after 29 February 2008 have, of necessity, been even more limited than those with respect to the periods referred to in 7. We have inquired of certain officials of the Issuer who have responsibility for financial and accounting matters as to whether (a) at 8 April 2008 there was any change in share capital or decrease in shareholders' equity and minority interests, or increase in subordinated liabilities of the Issuer as compared with amounts shown in the 31 December 2007 audited consolidated balance sheet incorporated by reference in the Registration Statement; or (b) for the period from 1 January 2008 to 8 April 2008, there were any decreases, as compared with the corresponding period in the preceding year, in profit before taxation. On the basis of these inquiries and our reading of the minutes as described in 4, nothing came to our attention that caused us to believe that there was any such change, increase or decrease, except in all instances for changes, increases or decreases which the Registration Statement discloses have occurred or may occur and except that share capital increased by 0.08% and total subordinated liabilities increased by 17.16% when compared with balances as at 31 December 2007. Profit before tax for the period from 1 January 2008 to 8 April 2008 decreased compared with the corresponding period in the previous year.
- For purposes of this letter, we have also read the items identified by you on the attached document:
  - (i) a copy of the Preliminary Prospectus Supplement dated 7 April 2008 (referenced and attached as Appendix A); and
  - (ii) a copy of the 2007 Form 20-F (referenced and attached as Appendix B);
  - (iii) a copy of the Final Prospectus Supplement dated 8 April 2008 (referenced and attached as Appendix C).

We have performed the following procedures, which were applied as indicated with respect to the letters explained below. We make no comment as to whether the SEC would view any non-GAAP financial information included or incorporated by reference in this document as being compliant with the requirements of Regulation G or Item 10 of Regulation S-K.

A We compared the amount to or recomputed from a corresponding amount in the Group's and the Issuer's audited financial statements incorporated by reference in the Registration Statement and found such amounts to be in agreement.

- B We proved the mathematical accuracy of the amounts and percentages as applicable, based on the data contained in the consolidated financial statements as referred to in A above.
- C We compared the amount to the schedule prepared by the Group and the Issuer, as appropriate, from their accounting records and found them to be in agreement. We (i) compared the amounts on the schedule to corresponding amounts appearing in the accounting records and found such amounts to be in agreement, and (ii) determined that the schedule was mathematically correct.
- D We proved the mathematical accuracy of the amounts and percentage as applicable, based upon the data contained in the records or schedules referred to in C above.
- E We compared the amount to the corresponding amount in schedules or reports prepared by the Group and the Issuer, as appropriate, from their records and found them to be in agreement. We (i) compared the amounts on the schedules or reports to corresponding amounts appearing in the records and found such amounts to be in agreement, and (ii) determined that the schedules or reports were mathematically correct.

The schedules and supporting spreadsheets and statutory records cover capital requirements, capital ratios, risk weighted assets, off balance sheet arrangements, share capital information, directors' remunerations and other management information as required. We did not confirm the extraction and maniputation of the data underlying the various spreadsheets.

We make no comment as to the appropriateness of the Group's or the Issuer's, as appropriate, computation of, or determination of what constitutes capital requirements, capital ratios, weighted risk assets, off balance sheet arrangements, directors' remunerations, share capital, assets under management and other information.

We make no comment as to the appropriateness of the Group's or the Issuer's, as appropriate, computation of, or determination of what constitutes liquidity and capital resources, including off-balance sheet arrangements; certain trading activities involving non-exchange traded contracts accounted for at fair value; and relationships and transactions with persons or entities that derive benefits from their non-independent relationship with the registrant or the registrant's related parties as mandated by FR61 "Commission Statement about Management's Discussion and Analysis of Financial Condition and Results of Operations" issued by the SEC.

11. Our audit of the consolidated financial statements for the periods referred to in the introductory paragraph of this letter comprised audit tests and procedures deemed necessary for the purpose of expressing an opinion on such financial statements taken as a whole. For none of the periods referred to therein, or any other period, did we perform audit tests for the purpose of expressing an opinion on individual balances of accounts or summaries of selected transactions such as those enumerated above, and, accordingly, we express no opinion thereon.

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- 12. It should be understood that we make no representations regarding questions of legal interpretation or regarding the sufficiency for your purposes of the procedures enumerated in the second preceding paragraph; also, such procedures would not necessarily reveal any material misstatement of the amounts or percentages listed above. Further, we have acdressed ourselves solely to the foregoing data as set forth in the Registration Statement and make no representations regarding the adequacy of disclosure or regarding whether any material facts have been omitted.
- 13. This letter is solely for the information of the addressees and to assist the underwriters in conducting and documenting their investigation of the affairs of the Group and the Issuer in connection with the offering of the securities covered by the Registration Statement, and is not to be used, circulated, quoted, or otherwise referred to within or without the underwriting group for any other purpose, including but not limited to the registration, purchase, or sale of securities, nor is it to be filed with or referred to in whole or in part in the Registration Statement or any other document, except that reference may be made to it in the underwriting agreement or in any list of closing documents pertaining to the offering of the securities covered by the Registration Statement.

This letter is intended to be used only by the addressees of this letter in connection with the offer or sale of securities outside the United States. It is not to be used in the United States.

Yours faithfully,

Prevento huse Corps UP

PricewaterhouseCoopers LLP

PriceWATerhouse(Copers 🛽

PricewaterhouseCoopers LLP Hays Gallerla 1 Hays Lane, London SE1 2PD Telephone +44 (0) 20 7683 5000 Facsimilo +44 (0) 20 7604 1001 www.pwc.com/uk

11 April 2008

Barclays PLC, 1 Churchill Place, London E14 5HP

and

Barclays Bank PLC, 1 Churchill Place, London E14 5HP

#### and

Barclays Capital Securities Limited 5 The North Colonnade Canary Wharf London E14 4BB

and

Citigroup Global Markets Inc. 388 Greenwich Street, 34<sup>th</sup> Floor New York, NY 10013 United States

#### and

Merrill Lynch, Pierce, Fenner & Smith Incorporated 4 World Financial Center New York, NY 10080 United States

and

UBS Securities LLC 677 Washington Boulevard Stamford, CT 06901 United States

and

Wachovia Capital Markets, LLC 301 South College Street Charlotte, NC 28202 United States

And the other Underwriters named in the Prospectus Supplement referred to below (together, the "Underwriters")

Ladies and Gentlemen:

We have audited:

- the consolidated financial statements of Barclays PLC (together with its subsidiaries hereinafter referred to as the "Group") and Barclays Bank PLC (together with its subsidiaries hereinafter referred to as the "Issuer") as of 31 December 2007 and 2006 and for each of the three years in the period ended 31 December 2007, included in the annual report of the Group and the Issuer on Form 20-F for the year ended 31 December 2007 filed with the US Securities and Exchange Commission ("SEC") on 26 March 2008 (the "2007 Form 20-F"), and
- the effectiveness of the Group internal controls over financial reporting as of 31 December 2007.

The consolidated financial statements referred to above are all incorporated by reference in the registration statement (No. 333-145845) on Form F-3 filed by the Company under the Securities Act of 1933 as amended (the "Act") on 31 August 2007. Our report with respect thereto is also incorporated by reference in such registration statement. Such registration statement on Form F-3 dated 31 August 2007, including the Prospectus dated 31 August 2007, the Preliminary Prospectus Supplement dated 7 April 2008 and the Final Prospectus Supplement dated 8 April 2008 are together herein referred to as the "Registration Statement".

In connection with the Registration Statement:

- 1. We are an independent registered public accounting firm with respect to the Group and the Issuer within the meaning of the Act and the applicable rules and regulations thereunder adopted by the SEC and the Public Company Accounting Oversight Board (United States) ("PCAOB").
- In our opinion, the consolidated financial statements audited by us and incorporated by reference in the Registration Statement comply as to form in all material respects with the applicable accounting requirements of the Act and the Securities Exchange Act of 1934, as amended, and the related rules and regulations adopted by the SEC.
- 3. We have not audited any financial statements of the Group or the Issuer as of any date or for any period subsequent to 31 December 2007. Also, we have not audited the Group's internal control over financial reporting as of any date subsequent to 31 December 2007. Therefore, we do not express any opinion on the Group's internal control over financial reporting as of any date subsequent to 31 December 2007.
- 4. For purposes of this letter, we have read the minutes of the 2008 meetings of the shareholders, the Board of Directors and the Board Audit Committee of the Group and the Issuer as set forth in minute books as of 8 April 2008, officials of the Group and the Issuer having advised us that the minutes of all such meetings through that date were set forth therein, and have carried out other procedures to 8 April 2008 (our work did not extend to the period from 9 April 2008 to 11 April 2008, inclusive) as follows:

With respect to the Group for the period from 1 January 2008 to 29 February 2008, we have:

(i) read the unaudited consolidated financial data of the Group for January and February of both 2008 and 2007 furnished us by the Group. Officials of the Group have advised us

that no such financial data as of any date or for any period subsequent to 29 February 2008 were available. The financial information for January and February of both 2008 and 2007 is incomplete in that it omits the statement of cash flows and other disclosures.

(ii) inquired of certain officials of the Group who have responsibility for financial and accounting matters as to whether the unaudited consolidated financial data referred to in 4(i) above are stated on a basis substantially consistent with that of the audited consolidated financial statements incorporated by reference in the Registration Statement.

The foregoing procedures do not constitute an audit made in accordance with standards of the PCAOB. Also, they would not necessarily reveal matters of significance with respect to the comments in the following paragraph. Accordingly, we make no representations as to the sufficiency of the foregoing procedures for your purposes.

- 5. Nothing came to our attention as a result of the foregoing procedures, however, that caused us to believe that: (i) At 29 February 2008 there was any change in share capital and decrease in shareholders' equity and minority interests and total assets, or increase in subordinated liabilities and total liabilities of the Group as compared with amounts shown on the 31 December 2007 audited consolidated balance sheet incorporated by reference in the Registration Statement, or (ii) for the period from 1 January 2008 to 29 February 2008, there were any decreases, as compared with the corresponding period in the preceding year, in net interest income and profit on ordinary activities before taxation, except in all instances for changes, increases or decreases which the Registration Statement discloses have occurred or may occur and except that the unaudited consolidated balance sheet as of 29 February 2008, which we were furnished by the Group showed that share capital decreased by 0.48% and total subordinated liabilities increased by 9.48% compared with the corresponding period from 1 January 2008 to 29 February 2008 to 29 February 2008, which we were furnished by the Group activities before tax for the period from 1 anuary 2008 to 29 February 2008 which we were furnished by the Group showed that share capital decreased by 0.48% and total subordinated liabilities increased by 15.94% and total liabilities increased by 29.74% when compared with balances as at 31 December 2007. Profit before tax for the period from 1 January 2008 to 29 February 2008 decreased by 9.48% compared with the corresponding period in the previous year
- As mentioned in paragraph 4, Group officials have advised us that no consolidated financial data as of any date or for any period subsequent to 29 February 2008 are available; accordingly, the procedures carried out by us with respect to changes in financial statement items after 29 February 2008 have, of necessity, been even more limited than those with respect to the periods referred to in 4. We have inquired of certain officials of the Group who have responsibility for financial and accounting matters as to whether (a) at 8 April 2008 there was any change in share capital or decrease in shareholders' equity and minority interests, or increase in subordinated liabilities of the Group as compared with amounts shown on the 31 December 2007 audited consolidated balance sheet incorporated by reference in the Registration Statement; or (b) for the period from 1 January 2008 to 8 April 2008, there were any decreases, as compared with the corresponding period in the preceding year, in profit on ordinary activities before taxation. On the basis of these inquiries and our reading of the minutes as described in 4, nothing came to our attention that caused us to believe that there was any such change, increase or decrease, except in all instances for changes, increases or decreases which the Registration Statement discloses have occurred or may occur and except that share capital decreased by 0.48% and total subordinated liabilities increased by 17.16% when compared with balances as at 31 December 2007. Profit before tax for the period from 1 January 2008 to 8 April 2008 decreased compared with the corresponding period in the previcus year.
- With respect to the Issuer we have also carried out limited procedures from 1 January 2008 to 8 April 2008 (our work did not extend to the period from 9 April 2008 to 11 April 2008, inclusive), as follows:

## PriceWATerhouseCoopers 🛛

- a. With respect to Issuer for the period from 1 January 2008 to 29 February 2008, we have, at your request:
  - (i) read the unaudited consolidated financial data of the Issuer as of and for the two months ended 29 February 2008 and 28 February 2007 furnished us by the Issuer, and agreed the amounts contained therein with the Issuer's accounting records as of 29 February 2008 and 28 February 2007. Officials of the Issuer have advised us that no financial data as of any date or for any period subsequent to 29 February 2008 were available. The financial information as of and for the two months ended 29 February 2008 and 28 February 2007 is incomplete in that it omits the statement of cash flows and other disclosures.
  - (ii) inquired of certain officials of the Issuer who have responsibility for financial and accounting matters whether the unaudited consolidated financial data referred to in 7a(i) are stated on a basis substantially consistent with that of the audited consolidated financial statements incorporated by reference in the Registration Statement.

The foregoing procedures do not constitute an audit conducted in accordance with standards of the PCAOB. Accordingly, we do not express such an opinion. The foregoing procedures would not necessarily reveal matters of significance, accordingly, we make no representation about the sufficiency of such procedures for your purposes.

- 8. Nothing came to our attention as a result of the foregoing procedures, however, that caused us to believe that: (i) At 29 February 2008, there was any change in share capital and decrease in shareholders' equity and minority interests and total assets, or increase in subordinated liabilities and total liabilities of the Issuer as compared with amounts shown in the 31 December 2007 audited consolidated balance sheet incorporated by reference in the Registration Statement; or (ii) for the period from 1 January 2008 to 29 February 2008, there were any decrease, as compared with the corresponding period in the preceding year, in profit before taxation and net interest income, except in all instances for changes, increases or decreases which the Registration Statement discloses have occurred or may occur and except that the unaudited consolidated balance sheet as of 29 February 2008, which we were furnished by the Issuer showed that share capital increased by 0.04% and total subordinated liabilities increased by 15.94% and total liabilities increased by 15.94% and total liabilities increased by 29.74% when compared with balances as at 31 December 2007. Profit before tax for the period from 1 January 2008 to 29 February 2008 decreased by 9.93% compared with the corresponding period in the previous year.
- 9. As mentioned in 7a, Issuer officials have advised us that no consolidated financial data as of any date or for any period subsequent to 29 February 2008 are available; accordingly, the procedures carried out by us with respect to changes in financial statement items after 29 February 2008 have, of necessity, been even more limited than those with respect to the periods referred to in 7. We have inquired of certain officials of the Issuer who have responsibility for financial and accounting matters as to whether (a) at 8 April 2008 there was any change in share capital or decrease in shareholders' equity and minority interests, or increase in subordinated liabilities of the Issuer as compared with amounts shown in the 31 December 2007 audited consolidated balance sheet incorporated by reference in the Registration Statement; or (b) for the period from 1 January 2008 to 8 April 2008, there were any decreases, as compared with the corresponding period in the preceding year, in profit before taxation. On the basis of these inquiries and our reading of the minutes as described in 4, nothing came to our attention that caused us to believe that there was any such change, increase or decrease, except in all instances for changes, increases or decreases which the Registration Statement discloses have occurred or may occur and except that share capital increased by 0.08% and total subordinated liabilities increased by 17,16% when compared with balances as at 31 December 2007. Profit before tax for the period from 1 January 2008 to 8 April 2008 decreased compared with the corresponding period in the previous year.

- 10. For purposes of this letter, we have also read the items identified by you on the attached document:
  - (i) a copy of the Preliminary Prospectus Supplement dated 7 April 2008 (referenced and attached as Appendix A); and
  - (ii) a copy of the 2007 Form 20-F (referenced and attached as Appendix B);
  - (iii) a copy of the Final Prospectus Supplement dated 8 April 2008 (referenced and attached as Appendix C).

We have performed the following procedures, which were applied as indicated with respect to the letters explained below. We make no comment as to whether the SEC would view any non-GAAP financial information included or incorporated by reference in this document as being compliant with the requirements of Regulation G or item 10 of Regulation S-K.

- A We compared the amount to or recomputed from a corresponding amount in the Group's and the Issuer's audited financial statements incorporated by reference in the Registration Statement and found such amounts to be in agreement.
- B We proved the mathematical accuracy of the amounts and percentages as applicable, based on the data contained in the consolidated financial statements as referred to in A above.
- C We compared the amount to the schedule prepared by the Group and the Issuer, as appropriate, from their accounting records and found them to be in agreement. We (i) compared the amounts on the schedule to corresponding amounts appearing in the accounting records and found such amounts to be in agreement, and (ii) determined that the schedule was mathematically correct.
- D We proved the mathematical accuracy of the amounts and percentage as applicable, based upon the data contained in the records or schedules referred to in C above.
- Ε

We compared the amount to the corresponding amount in schedules or reports prepared by the Group and the Issuer, as appropriate, from their records and found them to be in agreement. We (i) compared the amounts on the schedules or reports to corresponding amounts appearing in the records and found such amounts to be in agreement, and (ii) determined that the schedules or reports were mathematically correct.

The schedules and supporting spreadsheets and statutory records cover capital requirements, capital ratios, risk weighted assets, off balance sheet arrangements, share capital information, directors' remunerations and other management information as required. We did not confirm the extraction and manipulation of the data underlying the various spreadsheets.

We make no comment as to the appropriateness of the Group's or the lssuer's, as appropriate, computation of, or determination of what constitutes capital requirements, capital ratios, weighted risk assets, off balance sheet arrangements, directors' remunerations, share capital, assets under management and other information.

We make no comment as to the appropriateness of the Group's or the Issuer's, as appropriate, computation of, or determination of what constitutes liquidity and capital resources, including off-balance sheet arrangements; certain trading activities involving non-exchange traded contracts accounted for at fair value; and relationships and transactions with persons or entities that derive benefits from their non-independent relationship with the registrant or the registrant's related parties as mandated by FR61 "Commission Statement about Management's Discussion and Analysis of Financial Condition and Results of Operations" issued by the SEC.

- 11. Our audit of the consolidated financial statements for the periods referred to in the introductory paragraph of this letter comprised audit tests and procedures deemed necessary for the purpose of expressing an opinion on such financial statements taken as a whole. For none of the periods referred to therein, or any other period, did we perform audit tests for the purpose of expressing an opinion on individual balances of accounts or summariles of selected transactions such as those enumerated above, and, accordingly, we express no opinion thereon.
- 12. It should be understood that we make no representations regarding questions of legal interpretation or regarding the sufficiency for your purposes of the procedures enumerated in the second preceding paragraph; also, such procedures would not necessarily reveal any material misstatement of the amounts or percentages listed above. Further, we have addressed ourselves solely to the foregoing data as set forth in the Registration Statement and make no representations' regarding the adequacy of disclosure or regarding whether any material facts have been omitted.
- 13. This letter is solely for the information of the addressees and to assist the underwriters in conducting and documenting their investigation of the affairs of the Group and the Issuer in connection with the offering of the securities covered by the Registration Statement, and is not to be used, circulated, quoted, or otherwise referred to within or without the underwriting group for any other purpose, including but not limited to the registration, purchase, or sale of securities, nor is it to be filed with or referred to in whole or in part in the Registration Statement or any other document, except that reference may be made to it in the underwriting agreement or in any list of closing documents pertaining to the offering of the securities covered by the Registration Statement.

This letter is intended for use in connection with the offering or sale of securities within the United States. It is not to be used in any other jurisdiction whatsoever.

Yours faithfully,

Preunterhuse Coopes UP

PricewaterhouseCoopers LLP

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### FORM 20-F

#### (Mark One)

BEGISTRATION STATEMENT PURSUANT TO SECTION 12(b) or (g) OF THE SECURITIES EXCHANGE ACT OF 1934

#### OR

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934, FOR THE FISCAL YEAR ENDED DECEMBER 31, 2007

#### OR

□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

#### ÓR

SHELL COMPANY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission file numbers:

Barclays PLC Barclays Bank PLC

1-09246 1-10257

### BARCLAYS PLC BARCLAYS BANK PLC

(Exact names of registrants as specified in their charters)

ENGLAND (Jurisdictions of Incorporation)

1 CHURCHILL PLACE, LONDON, E14 5HP, ENGLAND (Address of principal executive offices)

Securities registered pursuant to Section 12(b) of the Act: Tille of each class

Barclays PLC

Barclays Bank PLC

250 ordinary shares American Depositary Shares, each representing four 25p ordinary shares 7.4% Subordinated Notes 2009 Callable Floating Rate Notes 2035 Non-Cumulative Callable Dollar Preference Shares, Series 2 American Depositary Shares, Series 2, each representing one Non-Cumulative Callable Dollar Preference Share, Series 2 Non-Cumulative Callable Dollar Preference Shares, Series 3 American Depositary Shares, Series 2. each representing one Non-Cumulative Callable Dollar Preference Share, Series 3 -

Name of each exchange on which registered New York Stock Exchange\* New York Stock Exchange

New York Stock Exchange New York Stock Exchange

New York Stock Exchange\*

New York Stock Exchange

New York Stock Exchange\*

New York Stock Exchange

Non-Cumulative Callable Dollar Preference Shares, Series 4 American Depositary Shares, Series 2, each representing one Non-	New York Stock Exchango*
Cumulative Callable Dollar Preference Share, Series 4 iPath <sup>sm</sup> CBOE S&P 500 BuyWrite	New York Stock Exchange
Index <sup>SM</sup>	American Stock Exchange
iPath <sup>a</sup> Dow Jones - AIG Grains Total	
Return Sub-Index <sup>sm</sup> ETN	NYSE Arca
iPath® Dow Jones – AlG Livestock	
Total Return Sub-index <sup>sM</sup> ETN	NYSE Arca
iPath <sup>e</sup> Dow Jones – AIG Nickel Total	
Return Sub-Index <sup>sM</sup> ETN	NYSE Arca
iPath® Dow Jones - AIG Copper Total	
Beturn Sub-Index <sup>s</sup> ETN	NYSE Arca
iPath® Dow Jones - AIG Energy Total	
Return Sub-Index <sup>SM</sup> ETN	NYSE Arca
iPath® Dow Jones - AIG Agriculture	
Total Return Sub-Index <sup>SM</sup> ETN	NYSE Arca
iPathe Dow Jones AIG Natural Gas	
Total Return Sub-Index <sup>SM</sup> ETN	NYSE Arca
iPath <sup>®</sup> Dow Jones - AIG Industrial	
Metals Total Return Sub-Index <sup>sm</sup>	NYSE Arca
ETN Sector Sector	NTOL AIOU
iPath® GBP/USD Exchange Rate	NYSE Arca
ETN iPath® Dow Jones – AIG Commodity	
Index Total Return <sup>st</sup> ETN	NYSE Arca
iPath <sup>e</sup> EUR/USD Exchange Rate	
ETN	NYSE Arca
iPath <sup>⊅</sup> S&P GSCI™ Total Return	
Index ETN	NYSE Arca
iPath® MSCI India Index <sup>sM</sup> ETN	NYSE Arca
iPath <sup>®</sup> S&P GSCI™ Crude Oil Total	
Return Index ETN	NYSE Arca NYSE Arca
iPath® JPY/USD Exchange Rate ETN	NTOE AIGA

Not for trading, but only in connection with the registration of American Depositary Shares, pursuant to the requirements of the Securities and Exchange Commission.

Securities registered pursuant to Section 12(g) of the Act: None

Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act: None

Indicate the number of outstanding shares of each of the issuers' classes of capital or common stock as of the close of the period covered by the annual report.

.

	_	6,534,698,021
Barclays PLC	25p ordinary shares	875,000
•	£1 staff shares	2,337,161,000
	£1 ordinary shares	1.000
·	£1 preference shares	75,000
	£100 preference shares	240.000
	£100 preference shares	. (
	\$0.25 preference shares	131.000.000
	\$100 preference shares	100,000

Indicate by check mark if each registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Yes 🗹 🛛 No 🗆

If this report is an annual or transition report, indicate by check mark if each registrant is not required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.

Yes 🖬 🛛 No 🗹

Note — Checking the box above will not relieve any registrant required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 from their obligations under those Sections.

Indicate by check mark whether the registrants (1) have filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrants were required to file such reports) and (2) have been subject to such filing requirements for the past 90 days.

Yes 🗹 🛛 No 🗆

Indicate by check mark whether each registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Barciays PLC:

Large accelerated filer 2 Accelerated filer 1 Non-accelerated filer 1

Barclays Bank PLC:

Large accelerated filer 
Accelerated filer 
Non-accelerated filer

Indicate by check mark which basis of accounting the registrant has used to prepare the financial statements included in this filling:

U.S. GAAP II International Financial Reporting Standards as issued by the International Accounting Standards Board

If "Other" has been checked in response to the previous question, indicate by check mark which financial statement item the registrant has elected to follow.

item 17 🗖 🛛 item 18 🗖

If this is an annual report, indicated by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes 🖸 🛛 No 🗹

(APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY PROCEEDINGS DURING THE PAST FIVE YEARS)

Indicate by check mark whether the registrants have filed all documents and reports required to be filed by Section 12,13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court.

Yes 🚺 🛛 No 🗖

#### Financial review

#### Group Performance

Group Performance A Barclays delivered profit balors tax (KZ, OKB) Carnings for phase ware A subband wg increased the full year dividend puyoti to 140 a rise of CA. Income grow (CA) of Structure Growth was well spread by business, with strong contributions from Informational Renal and Commercial Banking, Barclays Global Investors and Barclays Wealth. Net income, alter and the strong contributions from Informational Renal and Commercial Banking. Barclays Global Investors and Barclays Wealth. Net income, alter and the strong contributions from Informational Renal and Commercial Banking. Barclays Global Investors and Barclays Wealth. Net income, alter and the strong control of the strong strong and a strengen on the fair valuation of notes issued by Barclays Capital and settlements on overchalt less in relation to prior years of (THB) infur Renal Banking. Impairment charges and other credit provisions rose Capital market exposures were (T1210) Excluding these sub-prime relaters of angles, impairment charges imported to 20 and other credit market exposures were (T1210) Excluding these sub-prime relaters of angles and Barclays and informations in flows for defaultion and enters balances in UK cards and unsecured leans, dK mortgogs impairment charges in malined negligible, with low teylo in defaultion and the wheels and corporate sector remained stable. The significant increase in impairment charges in International Publis and Commercial Banking was driven by vory strong book growth. D

charges in International Holen and Schurch and Schurges in International Holen and Schurges in International Relations in the standard schurch relevant and distribution charnels in international Relational Relation and distribution charnels in international Relational Relation and distribution charnels in international Relational Relationa

Barclays Annual Report 2007

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Business Performance – Global Retail and Commercial

Basiness Perioritatice – Giobai Heinit and Contribution Banking In UK Banking we improved the cristineome ratio a further weight percentage points to the exciting settlements on overdial flees in relation to prior years of CTGm On this basis wo have delivered a cumulative of the percentage point improvement in the past three years, well alread of our larget of six percentage points. UK Retail Banking profit before tax grav web to CT2820, income grav 235 excluding settlements on overdealt fees in relation to prior years of CTGm perfecting a very strong performance in Personal Cuclomer Relati Savings and good performances in Current Accounts, Local Business and Home Finance, partially offset by lower income from four protection insurance. Enhancements in product offleting and continued improvements in processing reparticity analized a strong performance in mongege Insurance. Enhancements in product offenn and construct in provenents in processing impacity enabled a strong performance in morgage origination, with a share of net new ending of 6%. Operating expenses were well controlled and improved (%) impairment charges improved (%) reflecting tower thanges in unsecuration consumer tending and Locat Business. This was driven by impairment in the collection process which led to reduced flows into delinguary, lower levels of arrears and stable charge-offs. Mortgage impairment charges remained nogligible.

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### 15 12 5 55

Ñ Ð Barolays Commercia: Bank delivered profit before taxof (1.371m) Profit before business disposals improved 50 laccme improved 60 driven by very strong growth in tees and commissions and stoady growth in net interest income. Non-interest inco ve increased to 60 of total income rollecting continuing focus on cross sales and efficient balance sheet reflecting continuing focus on cross sules and efficient balance sheet utilisation. Operating exponses rose (2), reflecting increased investment in product development and support, sales force cripability and operational efficiency. Impairment charges increased (2000 as a rosult of asset growth and higher charges in Larger Business. Barclaycard profit before has increased to COUND. (Constitutional offset by a reduction in UK card extended credit balances as bilinizational offset by a reduction in UK card extended credit balances as we re-positioned into UK business and reduced lower credit quality exposures including the sale of the Monument card portolob. As a result.

We re-positioned into UK business and reduced lower credit quality expositions including the safe of the Monument card portfolio. As a result, impairment charges improved (P), reflecting more selective dus/oner recruitment, diant management and improved collections. Overaling expenses increased (25) driven by continued investment in Barclaycard International and the con-resurrance of a property gain included in the 2006 results. Barclaycard US collideud to make good progress, and for the first time made a prot to the year. B

International Retail and Commercial Banking profile declined 25 to A. 5955 Besults in 2006 included a 2177 profil on disposals and 500 post tax profil share from Firs/Caribbean International Bank. 2007 results

posit fax profit share from FirstCaribbean international Bank. 2007 results reliected a 12% decline in the average value of the Band. International Retail and Commercip/Banking – excluding Absa delivered a profit before tax of \$2000. Income rose/28% as we significantly increased the pace of organic growth across the business, with especially strong growth in Emercing Markets and Spain. Operating expanses grow 157 new sales centres and also invosted in rolling out a commen technology station and processes the business. Inguirment technology platform and processes across the business. Imputment increased to (73m) including very strong balance sheat growth and lower releases.

International Retail and Commercial Banking – Absa Sleding proti leil (Spic (Stanpaller absorbing the 12% cockno in the avorage value of the Hand, Retail loans and advances grev (22) and retail deposits grav (0)

Business Performance - investment Banking and Investment Management A

Barclays Capital delivered a Syneronan in profit before tax to C.S.S.R. Nei income was altead of last year, rallocling very strong performances in most asset classes including interest rates, currencies, equity products and commodities. Results also included not losses arising from credit market iurbulence of RESSignet of gains from the lair valuation of issued notes of CESIM All geographies outside the US anjoyed significant growth in income and profits. Strong cost control led to operating expenses declining silicities veer on year.

Cost of the second secon

Head Office functions and other operations loss before lax increased Best to engentiate the oner operations has before tax increased from heighing activities.

### Capital management

E.

Al Altst Recember 2007. On Bacel I Tier 1 Capital ratio was (B) [2006: (73). We standed managing capital ratios under Bacel II from 1st January 2008. Our Basel II Tier 1 Capital ratio was (B) Our Capity Tier 1 ratio yas (D) under Basel I (2006: (33)) and (51) out of the standard was (D) under Basel I (2006: (33)) and (51) out of the standard was (D) under Basel I (2006: (33)) and (51) out of the standard was (D) under Basel I (2006: (33)) and (51) out of the standard was (D) under Basel I (2006: (33)) and (51) out of the standard was (D) under Basel I (2006: (33)) and (51) out of the standard was (D) under Basel I (2006: (33)) and (51) out of the standard was (D) under Basel I (2006: (33)) and (51) out of the standard was (D) under Basel I (2006: (33)) and (51) out of the standard was (D) under Basel I (2006: (33)) and (51) out of the standard was (D) under Basel I (2006: (33)) and (51) out of the standard was (D) under Basel I (2006: (33)) and (51) out of the standard was (D) under Basel I (2006: (33)) and (51) out of the standard was (D) under Basel I (2006: (33)) and (51) out of the standard was (D) under Basel I (2006: (33)) and (51) out of the standard was (D) under Basel I (2006: (33)) and (51) out of the standard was (D) under Basel I (2006: (33)) and (51) out of the standard was (D) under Basel I (2007) out of the standard was (D) under Basel I (2007) out of the standard was (D) under Basel I (2007) out of the standard was (D) under Basel I (2007) out of the standard was (D) under Basel I (2007) out of the standard was (D) under Basel I (2007) out of the standard was (D) under Basel I (2007) out of the standard was (D) under Basel I (2007) out of the standard was (D) under Basel I (2007) out of the standard was (D) under Basel I (2007) out of the standard was (D) under Basel I (2007) out of the standard was (D) under Basel I (2007) out of the standard was (D) under Basel I (2007) out of the standard was (D) under Basel I (2007) out of the standard was (D) under Basel I

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### Financial data

Consolidated income statement summary For the year ended Stat December

FOI HIE FEAT EINED DIEL DIEENIGE		2007	2006	2005	2004
		Cin	£m	٤m	£mª
		9,810	9,143	8,075	6,833
Nat interast in come	A	7,708	7,177	5,705	4,847
Net lae and commission income	$\mathcal{A}^{i}$	1,975	4,576	3,179	2,514
Principal iransactions		1,011	1,060	872	1,042
Nel premiuma from insutance contracts		138	214	147	131
Other income	·	23,492	22,170	7,978	15,307
Total income		(492)	(575)	(645)	(1,259)
Not claims and benefits incurred on insurance contracts		23.000	21,595	17,333	14,103
Tats I promise and of Insurance Cleims		(2,795)	(2,154)	(1,571)	(1,093)
Impairment charges and other credit provisions		20.205	19,441	15,762	13,015
Net income		(13,199)	(12,674)	(10,527)	(8.536)
Chambles expanses			45	45	56
Share of post-jax results of associates and joint ventures	- B		5813	5,280	4,535
Text had any layeloose discosed?		28	323	-	45
Profit before Dusiness disposed Profit on disposed of subsidiaries, associates and joint ventures		7,076	7,138	5,280	4,580
Profit before tax		(1,981)	(1,941)	(1.439)	(1,279)
Tex		5.095	5,195	3,841	3,301
Profit after lax			624	394	47
Profit attributable to minority Interests	A	678 a,417	4,571	3,447	3,254
Profit attributable to equity holders of the parent	<u>_</u>		5,195	3,847	3,301
FIGH antonicals a vight state of the		5.095	5,150	3,041	0,001

Selected financial statistics Basic earnings per chare Diuled earnings per share Diuled earnings per share Diuledends per ordinary share		A B	68.9p 66.7p 34.0p 49.3%	71.9p <u>69.8p</u> 31.0p 43.1%	54.4p 52.6p 26.6µ 48.9%	51.0p 49.80 24.0p 47.1%
Dividend payout rallo Profit attributable to the equity holders of the parent as a percentage of: average sharcholders' equity average total assets	· .		20.3%	<u>24.7%</u> 0.4%	21. <u>195</u> 0.4%	21.7% 0,5%

Selected statistical measures	200	59%	G101	61%
b		5370	<u> </u>	
Cost income ration	- 2.00	1.84	1.82	1.83
Average United States Dollar oxchange rate used in preparing the accounts		=	1.46	1.47
Average United States Collar Original and the second states	1,46	1.47	1.46	
Average Euro exchange rate used in preparing the accounts	14.11	12.47	11.57	11.83
Average Early average rate user to preasing the accounts	177.11			

Average Rand exchange role used in prep The financial information above is extracted from the published accounts for the last three years. This information should be read together with, and is qualified by reference to, the accounts and notes included in this report.

Note

e Does not relied the application of IAS 32, IAS 39 and IER\$ 4 which became offective from 1st January 2005. Defined on page 2. я D



Barciays Annuai Report 2007

### Financial data

# Consolidated balance sheet summary As at 31st December

	2007	2006	2005	2004
	Em	Sm	£m	2004 Ent 4
Assels				
Cash and other short-learn lunde	B 7.637	9,753	6 837	
Treasury bills and other oligible Ellis		<u>3,703</u> N/8	<u>5,807</u> a/a	3.525
Tracing portfolio and financial assals designated at fair value Derivative financial instruments		292,464	261 020	<u>5,658</u>
Debt seconities and equity shares	A 213.088	138.353	136,923	n/a
Loons and advances to banks		10/0		141,7101
Loans and advances to customers	40,120	30,926	31.105	80 632
Available for sale financial investments	A 345,398	282,300	268,896	252,409
Reverse repurchase accessions and cash collateration securities borrowed	43,072	51,703	53,497	n/a
Other assots	- 153.875			t¥a.,
Total assets		17,138	16,01	43,247
	A 1.227.381	996,787	924.357	538.181
Liabüities				
Decosite and items in the course of collection due to banks	-81-00.000			
Customer accounts	<u></u>	81,783	77.468	112.229
Trading controlio and financial itabilities designated at fair value	Z 291.987 139.891	<u>400.704 .</u> 195.001	104 0 501	
Liabilities to customers under investment contracts Dorivative financial instruments	92.539	84.637		r∕a c/a
Dobt securities in issue	248.288			n/a
Repurchase agreements and cash collateral on securities lent	120,228	111.137	103.328	DC C.IA
Insurance contract fahilities, including unit-linked flabilities	169.429	136,956	121,178	n'a
Subordinated liabilities	3,903	3,878	3,767	8.377
Other liabilities	18.150	13.786	12,463	12,277
Total lightilities				87,200
	1.104,805	959,397 8	699,927	521.417
Sharcholders' equity				
Shareholders' equity excluding minority Interests Minority interests	23,291	19.799	17,426	15.870
Amongy anerosis		7.551	7.004	894
fotal shareholders' equity				
Total liabilities and shareholders' equity		27,390	24,430	16.764
	1,227.361	966,787 9	24.357 6	38.181
Hisk weighted assets and capital ratios <sup>b</sup>	· · · · · · · · · · · · · · · · · · ·			
fisk weighted assets				/
lier 1 Jano	353,476 2			- 14
lisk assel ratio		7.7% {1.7%	7.0%	
		0.7%	11.3%	
alcoted Imanelal statistics				
al asset value per ordinary share	J53p	3030	2690	246p /4
ear-end United States Dollar exchange rate used in preparing the accounts (ear-end Euro exchange rate used in preparing the accounts	2.90	1.96	1.72	<u>- 2400   74</u> 1.92
feur-end Pand exchange rate used in preparing the accounts	1.06	1.49	1.46	1.32
The series of the series of the description of the accounts	13.64	13.71	10.87	10.86

The financial information above is extracted from the published accounts for the last three years. This information should be read together with, and is qualified by reference to, the accounts and Notes included in this report.

Notes

Does not reflect the opplication of IAS 32, IAS 39 and IPRS 4 which became effective from 1st Jonuary 2005. a

Bask are global district and papitic reliance on a Base' (basis) Gaunit decade from the Sociary 2005. Recher 1 ratio was CTP and the risk associated ware (1873) reliance for 2004 based on IRES are not mailable. April 1st January 2005 Recher 1 ratio was CTP and the risk associated ware (1873) reliance for 2004 based on IRES are not mailable. April 1st January 2005 E ð

Barclays Annual Report 2007

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### ·[ P. Martalana / Grand $\sim$

# Financial review

Analysis of results by business

Analysis of results by business For the year ended 31st Docember 2007

For the year ended 31st Docember 200	UK Banklog Sm	Barsiaycard îm	intornational Retail and Commerciai Sanking Em	Barolays Capital <u>Em</u>	Barclays Global Investors Sm	Barclays Wealth Lm	Head office functions and other operations Sm	Group <u>En</u>	
Net interest incomé Net les and commission income	4,596	1.394 1,080	1,890 1,210	1,179 1,235	. (8) 1,935	431 739	128 (424)	9,610 7,708	
Principal transactions <sup>a</sup>	56	11	248	4,692	(4)	. 55	(SB)	4,975	
Net prendums from insurance contracts Other income	252	-30 (26)	372 87	13	2	195 19	152 35	1.01 i 	
Total income	8,894	2.499	3,607	7,119	1.925	1,439	(192)	23,492	
Net claims and benefits incurred on insurance contracts	(43)	(13)	(284)	<u> </u>		(152)		(492)	A
Total income, net of insurance claims	5,851 (049)	2,488 (938)	3,523 (252)	7.119 (646)	1,920	1,207 (7)	(192) (3)	23.000 (2,795)	
Impairment charges	S 6,002	1,648	3,271 (2,356)	<u>8,273</u> (3.973)	<u>1.926</u> (1,192)	<u>1.280</u> (973 <del>)</del>	(195) (234)	20,205 (13,199)	ĺ
Operating expenses Share of post-tax results of associates	(3,370)	(1,101)	(2,300) 7	35			<del>_</del>	. 42	l
and joint ventures	3 2.639	540	922	2,335	734	307	(429)	7,048	l I
Profit on disposal of subsidiaries,	5 14		13	_			<u> </u>	28	
associates and joint variares	2.653	540	935	2,035	734	397	(428)	7,075	A
As at 31st December 2007		<u></u>							ľ
Total assets	161,777	22,164	109,457	\$39,662	89,224	(3,024	7,053	1,227,361	
Total Babilities	168,988	1,559	48,809	811,516	87,101	43.986	<u>34,924</u>	1.194,885	!

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Note  $\mathbf{z}_{\rm c} = \mathbf{e}^{\rm relation}$  and the subsections compared we have an extremely measure  $\mathbf{z}_{\rm c}$ 

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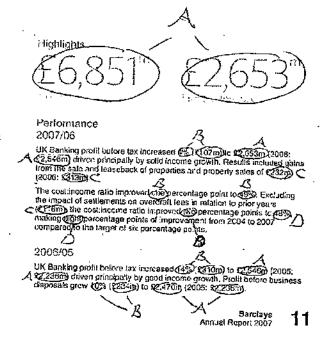
# Global Retail and Commercial Banking UK Banking

### Who we are

UK Banking comprises UK Retail Banking and Barclays Commercial Bank (formerly UK Business Banking).

### What we do

UK Banking delivers banking solutions to Banclays retail and business banking customers in the United Kingdom. We offer a mage of integrated products and services and access to the expentise of other Group businesses. Customers are served through a variety of channels comprising the branch network, automated teller machines, telephone banking, online banking and relationship managers.



		2007 Em	2006 £m	2005 වැත්
Acome statement Information Vet interest income Vet interest income Vet rading become Vet rading become Principal transactions Not premiums 'tom insurance contracts Other income		4,698 1,932 9 4/ 56 252 38 6,894	4,457 1,874 2 28 30 342 63 6,776	4,213 1,726 26 298 32 0,297 (61)
Total income Net claims and benefits incurred on insurance contracts Total Income, net of insurance claims	A	(43) 6,851 (849)	(35) 6,741 (887)	ē.236 (6/1)
Impairment charges Not income Operating expenses excluding amortisation of intengible assets Amortisation of intengible descels Operating expenses Share of post-tax results of associates and joint ventures Profit on disposal of subsidiaries, associates and joint ventures	3 	6,002 (3.358) (12) (3,378) 7 14	-1854 (3,387) (2) (3 369) 5 76	5,565 [3,323] (3,326] (3,326) (3,326) (3)  2,236
Profit belore tax	<u> </u>	2,653	2,546	2,230
Balance affect information Loans and advances to customers Customer accounts Total assets	<u>A</u>	£145,3bn _£1 <u>47,9bn</u> £161,8bn	£181.065 <u>£159.786</u> £147.665	£125.5bn £127.3bn £138.0bn
Selected statistical measures	R	49%	50%	53%
Costrinome ratio*				
Risk Tendency <sup>a</sup> Risk weighted assels	Ē	<u>£ 775m</u> <u>£ 99.8b</u> n	£ 78071 £ 93.0bn	£ 665m £ 87.9bn

a Defined on page 2.



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Barcloyo Annual Report 2007

# Global Retail and Commercial Banking **UK Retail Banking**

### Who we are

UK Retail Backing comprises Personal Customers, Homo Finance, Local Business, Consumer Lending and Barclays Financial Planning, We have one of the largest branch networks in the UK wills around 1,700 branches and an extensive network of cash machines.

### What we do

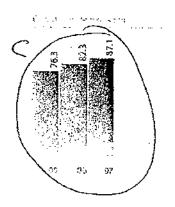
Our cluster of businesses aims to build bronder and deeper relationships with customers. Personal Customers and Home Financo provide a wide range cl products and services to relatil customers, including current accounts, savings and investment products, mortgages branded Woolwich and general insurance. Bankays Financial Planning provides banking. Westment, products and service to efficient externation. investment products and advice to affluent customers.

Local Business provides banking services to small businesses. UK Retail Banking is also a gateway to more specialised services from other parts of Barclays such as Barclays Stockbrokers.

Our business serves 16 million GK customers.



Performance indicators



Merica and a 1983 - D. 2007 - D.  $\sim s$ 



Performance 2007/06

UK Retail Barking profit exclusing tax increased Stellormoto (1.382) (2006: 9(181/m) due to reduced costs and a strong improvement in impairment.

impairment. Including the impact of settlements on overdraft lees from vior years (116m) Income thereased (21789b) to 12 (297m) 2006: (2343m) Income growths (157m) excluding the impact of settlements on overdraft tess in relation to prior years (216m) This was driver by vory stong growth in Personal Customer relations and good growth in Personal Customer current accounts. Home Finance and Local Business. Not interest income increased (21785m) to (2006 (2785m) Growth was driven by a higher contribution from deposits, throught a contributation of good calance sheet growth and an increased linguity (2006 (7150h), supported by the taunch of new products. Mortoano volumes increased sionificantly, driven by an improved this of

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- (2006: Ch.300), Supported by the launch of may products. Mortgage volumes increased significantly, diven by an imposed mix of longer tom value products for customars, higher levels of retention and continuing improvoments in processing cupatility. Mortgage balances were 199, 500 at live and of the period (2006 (57.70), and sproximate market chare of 6% (2006; 5%). Gross advances mere (5% thigher ato 23.000 ( (2006: 40% 435)). Not lending was \$2005 (2006); 27.80), representing market share of 6% (2006; 2%). The avgrage tom to value ratio of the residential mortgage book on a current valueting basis was 33%. The average loan to value ratio of new residential profugage lending in 2007 was 54%. Consumer Lending balances depresent to \$200 (2006; (822b)), roflecting the impact of lighter loding oriented Overall asset marking depresent as a feasil of the biogenead expendition of the instruction depresent as a feasil of the logenead expendition of the instruction of the impact of lighter loding oriented.
- Overall asset margins decreased as a result of the increased propertion of morigages and conitaction in unsecured loans,
- Net fee and contribution in assessment them, 2015 Net fee and contribution in assessment them, 2015 Str2320). There was strong Current Account income growth in Personni Customers and good growth within Local Business. This was more than clister by settlements on overdrait fees. Net premiums from insurance underwriting activities reducence 205 Net premiums from insurance underwriting activities reducence 205 Net premiums from insurance. Net claims and benefits on insurance contracts increased to 12100 (2005; 2006; 2006)

Impairment charges decreased (23) (FIGhT to \$5500 (2008) (6350)) Impairment charges decreased (23) (FIGhT to \$5500 (2008) (6350)) reflecting lower charges in unsecured Consumer I ending and Local Business. This was driven by improvements in the collection process which tod to reduced flows into delinguency, lower levels of arrears and stable charge-offs. Mortgage impairment charges remained cegligible.

Operating expenses reduced (2006 (2.5327)) to (2006 (2.5327)) Operating expenses reduced (2017) to 52 4637 (2006; 52 5327), reflecting strong and active management of at expense linos, largeled processing inprovomants and back affice consolidation. Gains from the sale of property were 21930 (2008; 2537), noreased investment was locused on improving the overall customer experience through converting and improving the branch network oviralising the product offering; increasing operational and product selficiency; and meeting regulatory requirements.

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4		2007 Em	2006 Ет	2005 
Income statement information Not interest income Net prantimes from insurance contracts Other income Total income Net claims and benefits on insurance contracts Total boome net of insurance claims		2,058 1,183 252 47 4,346 (43) 4,297 (559)	2,765 1,232 342 -12 4,381 (35) 4,346 (635)	2,677 1,065 372 24 4,138 (61) 4,077 (494)
Impairment charges Not income Operating expenses excluding amonisation of inlangible assets Amonisation of intangible assets Operating expenses Share of post-fax results of associates and joint ventures	C	(353) 3.738 (2.455) (2.455) (2.463) 7 1.282	3,711 (2,531) (1) (2,532) 2 1,181	3,583 (2,501) (2,501) (2,501) (6) 1,076
Profit before tax Balance sheet information Loans and advances to customers Customer accounts Total assets		£82.0bn £87.1bn £87.8bn	274.7ba £82.3bn £81.7ba	9272.150 9276.350 9278.350
Solocted statistical measures Cost:income ratio <sup>a</sup> Hisk Tendency <sup>a</sup> Risk weighted assels	<u>م</u> د	57% £ 470m 246.060	58% <u>C 500m</u> £13.0b3	61% £ 4150 £40,8bn

Defined on page 2. Ð

2006/05

<UK Retail Backing prolit before tax increased (02) (205m) to \$1.18m) (2009: \$100 gp), deven by good income growth and well controlled costs. There has been substantial additional investment to transform the

business. Income increased (2) (205m) to 20,345m (2005; 4077m), income growth was himadly based. There was strong income growth in Personal Customers retell savings. Local Business and UK Premier and good growth in Personal Customers current account income. Sales volumes increased, with a particularly strong performance from (cipit channels. Net interest income increased (2015m) to 22,76m (2005; 2577m). Growth was driven by a higher contribution from ceposits, through a combination of good balance sheet growth and a stable insuffic margin. Total average customer deposit batances increased (2005; 1776), supported by new products. Growth of personal savings was Montosee volumes improved classes.

above that of the market.
 Mortgage volumes improved significantly, driven by a focus on improving capacity, customer service, value and providen. UK residential in ontrage balances anded the year at 161.701/2010; CHICOD: CHICSD: Gross advances were even there at (13.801/2010; CHICDD), Gross advances (2006; 4%). Not lending was \$2.400 with performance improving during the year, teacing to a market stare of 4% in the second half of the year. The mongage margin was reduced by changed assumptions used in the calculation of effective interest rates, a higher properties of new medgages and base rate changes. The new pusiness spread was in line with the industry. The loan to value ratio within the residential mortgage book on a current values on the set 34% (2005: 35%).

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Barclavs Annual Report 2007 There was good balance growth in non-mortgage leans, where Local Business average balances increased 9% and UK Premier average balances increased 25%.

Net fee and commission income increased (65) (1577) to 1,232m (2005: 1 (657)). There was strong current account income growth in Personal Customers and Local Bysiness. UK Premier delivered strong growth reliecting higher income from banking services, mortgage sales and investment advice.

Investment advice. Net premiums (non-instituce underwriting activities decreased as a reading to (342) (2005; (372)). There continued to be lower customer take up of lear protocion insurance. Net claims and benefits on insurance contracts improved (active) (2002): (Clinic)

contracts improved (ac.59) (2023: Collars) impairment charges increased (35) (cfilling to cost) (2005: (2034)). The increase principally reflected balance growth and some deterioration in debroucher rates in the Local Business loan book. Lossos from the mortgage portfolio remained negligible, with arrests allow levels.

Operating expenses were steady at 2,5220 (2008). Gains from the sale and leaseback of property amounted to 25337 (2006). Gains from the sale and leaseback of property amounted to 25337 (2006). The sale and leaseback of property amounted to 25337 (2006). The sale and leaseback of property amounted to 25337 (2006). The sale and leaseback of property amounted to 25337 (2006). The sale and leaseback of property amounted to 25337 (2006). The sale and leaseback of property amounted to 25337 (2007). The sale and lease to improve customer service and tailow of the proving the promotion of the proving the proving the prior to copressing the contact centres, transforming the performance of the mortgage business, multiplicity the performance of the mortgage business. revitalising the retail product range to meet customers heads, improving core operations and processes and retionalizing the number of operating sites. The level of investment reflected in operating expenses in 2008 was approximately double the level of 2005.

The cost: income ratio improved (ITPB) percentage points (0583) (2008:

# Global Retail and Commercial Banking Barclays Commercial Bank

### Who we are

Barntays Commercial Bank comprises 8,400 colleagues who serve 81,000 customers.

Earlier this year, we launched our new brand – Barclays Commercial Bank – to replace UK Business Banking. This new 'centity is much more than just a name change, instead, it more accurately rellects our current capabilities and tuture aspirations, and it is scalable across markets. To complement the new identity, we also launched a clear customer proposition. It comprises three elements:

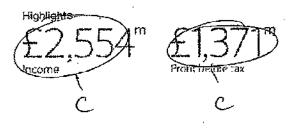
- relationship
- specialisation
- innovation

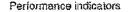
These encapsulate our capability is deliver distinctive service and solutions that meet our customers' needs.

### What we do

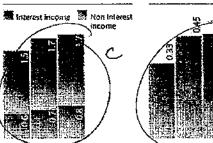
Barclays Commercial Bank provides banking services to organisations with an annual turnover of more than £1m. Customers are served via a network of relationship and industry sector specialists, which provides solutions constructed from a comprehensive suite of banking products, support, expertise and services, including specialist asset financing and leasing facilities.

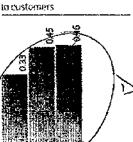
We are a key component of the Berclays universal banking model, delivering income in partnership with all the constituent business units of the Barchays Group.





interest income: non Pilorest visiome £bh





Impairment as %

of Loans and advances.

Performance

2007/06 C Bendeys Confinencial Bank prolit before tex increased (Bin) o (1.371) (2006: C1.365m) due to continued good income growth perially offset by lower gains from business disposals. Profit excluding confinen business disposals of (1410)(2006: 76m) percased 5% o (1.3377) (2006: (7.2337)

Income increased 73 (2159) to (2,554); (2060, (2,335)) Non-Interest income increased to (32) of total income (2006(299)), reflecting continuing focus on cross sales and efficient balance sheet utilisation. There was very

Income increased is and silical meaning (2006, ESA), to adding community of the increase of the silical on the rest way with the increased (173) of CT4301 (2006, E6420) due to very strong performance in longing frees. There was also good growth in transaction related income, toreign exchange and derivatives transactions undertaken on behall of dionts.

Nei Interest income improve 27/16:365/(E1.7330)/2108: (1.7020). Average customer lendings intressed 352/0553 6bb (2008/052/05). Average customer accounts grew 354/2100(244.05)

Income from principal transactions plinant, ethoding venues capita and other equity realisations increase (87) (1225) (4 (255) (2006) (300)).

impairment charges increased (5:(139)) to (2006 (2006)), mainly due to a higher level of impairment losses (Largor BusinGs as impairment levels in Medium Business due to a tightening of the tending citieria.

Operating expenses increased (5) (2007) (2006: 2827). Operating expenses are not of galas of (390) (2006: (5000) on the calc of property. Growth in operating expenses was iccused onfcontinuing investment in operations, infraetructure, and new initiatives in product deve opment and sales capability.

Barclays 15

1 An Browness Water Parts and the second

		2007 £m	2006 £r <u>n</u>	2005 £m
Income statement information Nel interest income Nel fee and commission income Net trading income Nel investment income Principal transactions Other income	· [	1.738 749 9 27 58 11	1,702 842 2 30 21 2,395	1,536 589 17 17 17 17 2,159
Total income		2,554 (298)	(252)	(177)
Impairment charges Net income Operating expenses excluding emoritanilon of inlangible assets Amortisation of intangible assets Operating expenses Share of post-lax results of associates and join: ventures Profit on disposal of substatations, associates and joint ventures	<	2.284 (903) (4) (907) - 14	2,143 (855) (1) (857) 3 76 1,365	1,982 (872) (3) (825) 3 
Profit before fax		1,371	1,000	
Balance sheet information Loans and advances to occomes Customer accounts Total assets		263.3bn 250.8bn 273.9bn	256.3bn 257.4bn 265.9ba	253.4bn 253.9bn 259.9bn
Selected statistical measures		36%	36%	38%
Cost:income ratio <sup>8</sup>				£ 250m
Fisk Tendency <sup>a</sup> Risk weighted asse <u>is</u>	<u>E(</u>	£ 305m £53.80n	£ 290c1 £50.000	£ 20001 £47.1bn

Doltred on page 2, a

### 2006/05 🧲

2006/05 C Barclays Commandes Bank profil before lax increased (35) (2057a) to C 3657h (2005; C) 1607h driven by continued strong income growth. Barclays Commercial Bark maintained its market share of unman-customer relationships: The 2006 result included at 257h (2005; C) 160 ontdoution from the full year consolidation of tweor finance, in which a 51% stake was acquired on 1st June 2008. Profit before business disposals increased (1) (2837h (2005; C) 1597b), driven by strong balance sheet growth. The uplift in inbome was broadly based across income categories. 2)

margin was stable. C Net fee and commission income increased (19) ((Sign) to (Margin (2005; (Sign)). There was a strong rise in income from foreign exchange and derivatives business transacted through Barclays Capital on behalf of Barclays Commencial Back customers Barclays Commercial Bank customers.

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Barclays Annual Report 2007

Income from principal transactions was (31) a (2005: (17)), primarily reflecting the profit realised on a number of equity investments. As expected, impairment rates transfer depresents of the year (averals a more normalised level, Impairment increased (27) (7), which the increase mainly reflecting higher charges from Necturn Business and balance growth. Impairment charges in Larger Business were stable. Operating expenses increased (31) (2005) (25), (25)). Cost growth reflected higher volumes, increased expenditure on front hecturn a credit of Gene Volumes, increased expenditure on front he staff and the costs of tweco Finance for a bit year. Operating expenses induced a credit of Gene Volumes, increased expenditure on front he staff and the costs of tweco Finance for a bit year. Operating expenses induced a credit of Gene Volumes, increased expenditure on front he staff and the costs of tweco Finance for a bit year. Operating expenses induced a credit of Gene Volumes, increased expenditure on front he staff and the costs of the science for a bit year. Operating expenses induced a credit of Gene Volumes, increased expenditure on front he staff and the costs of the science of the acceleration of the reformation of expending sites and technology infrastructure. The costincome ratio improved (Wolbercentage points to 36) (2005)

The cost income ratio improved (to be realized points to 36% (2005: വത്തം

Profit on disposals of subsidiaries, associatos and joint ventures ol (76m) (2005: Childrarose from the sales of interests in vehicle leasing and Europeanyoundor finance businesses.

# Global Retail and Commercial Banking Barclaycard

### Who we are

We are a multi-brand i itemational credit card and consumer lending business. Our credit card was the first to be launched in the UK in 1966 and is new one of the leading credit card businesses in Europe, with a fast growing business in the US.

### What we do UK

Our activities include all Barclaycard branded credit cards, the FirstPlus Our activities include all Barclaycard branded gradit cards, the FirstPlus secured tending business and the retail funance business Barclays Partner Finance. In addition to these activities, Barclaycard also operates partnership cards with reading brands including SkyCard and the Thomas Cook Credit Card. We continue to tead the UK market with the faunch in 2007 of Barclaycard OnePulse, the UK's first contactless eard, and Barclaycard Breaths, the first card to donate a percentage of its profits to returnion entireties around the world. carbon reduction projects around the world.

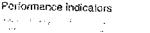
### International

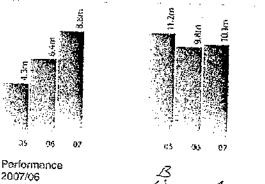
Barclaycard's international presence is extensive. In 2007, 3 out of every 4 Barcialycard's mitematicnia preserve is extensive, in 2007, 5 out or every w cards issued by Barciaycard were in markets outside the UK and we have 8.9m International cards in issue. We currently operate across Europe and the United States where we are the fastest growing credit card business. In Scandinavia we operate through Entercard, a joint venture with Swedbank.

### Barclaycard Business

Bandaycard Business processas and paynerits for 93,000 relations and merchants and issues credit and charge cards to corporate customors and the UK Government, It is Europe's number one issuer of Visa Commercial Cards with over 197,000 corporate customera.

Highlights





2007/06 Barriaycard profit bafore tax increased (19: 182m) in Silon (2006; 1958), driven by strong international growth coupled will a significant improvement in UK impairment charges. (Ther income included a 127m) isso on disposal of part of the Monument card portfolio. 2006 results reliected a property galo of 19 m (2006) (2006) (2014), prelieding strong growth in Sacraday Card International, other by a doctine in UK Cards reverue resulting from a more caulous approach to lending in the UK and a Cim lasso of disposal of part of the Monument card portfolio. Not internst income increased (19 m Monument card portfolio). Not internst income increased (19 m Monument card portfolio). Not internst income increased (19 m Monument card portfolio). Not internst income increased (19 m Monument card portfolio). Not internst income increased (19 m Monument card portfolio). Not internst income increased (19 m Monument card portfolio). Not internst income increased (19 m Monument card portfolio). Not internst income increased (19 m Monument card portfolio). Not internst income increased (19 m Monument card portfolio). Not internst income increased (19 m Monument card portfolio). Not internst income increased (19 m Monument card portfolio). Not internst income increased (19 m Monument card portfolio). Not internst income increased (19 m Monument card portfolio). Not internst income increased (19 m Monument card portfolio). Not internst income increased (19 m Monument card portfolio). Nation and the product mix with an increased weighting to secured and a phange in the product mix with an increased weighting to secured and a change in the product mix with an increased weighting to secured landing,

Income in Impainment charges in Barchayeard internets in anticipation of Basel II. consumer landing.

consumer lending. Operating expenses increased (25) (12070) (1018) (2006) (1317) Exclusive a property gain of (3876) 2006, operating expenses increased (32) (2020) effecting continued investment in expanding our businesses in (32) (2020) effecting continued investment in expanding our businesses in (32) (2020) effecting continued investment in expanding our businesses in (32) (2020) effecting continued investment in expanding our businesses in (32) (2020) effecting continued investment in expanding our businesses in rivestment in new UK product investment such as Barclaycard OnePulse busine function of the effecting efficiencies.

being funded cut of operating efficiencies.

Bardinycard latergational continued to gara more notice, delivering a profit before tax cit(???m)against a loss before tax cit(Sb) in 2006, We concluded sover new crecit card partnership dents across Western Europe. The Entercard joint venture continued to perform abend of p'an and entered the Danish market, extending its mach across the Scandbrawlan region. Barclayeard US was prolitable, with very strong average by anne word and a remitter of new card cardinarians included Average basines growth and a number of new card patherships including Lufthansa Airlines and Princess Cruise Lines.

> Barclays Annual Report 2007 17

Discrementary and the second discrete state of the second s				
		2007 Em	2006 £m	2005 £m
Insome Statement Information Net Interest income Net fee and commission income Net investment income Net premiums from insurance contracts Other income	4	1,394 1,080 11 40 (26)	1,383 1,106 15 18	1,231 1,065 - 6
Total Income Net claims and bonefits incurred on insurance contracts Total income net of insurance claims Impairment charges	· · · · /	2,499 (13) 2.486 (838)	2,522 (8) 2,514 (1.067)	2,302 (3) 2,299 (753)
Net income Operating expenses excluding americation of inlangible assets Americation of Inlangible assets Operating expenses Share of posit-tex results of associates and joint ventures		1.648 (1.073) (28) (1.101) (7)	1,447 (954) (17) (981) (8)	1.546 (891) (17) (908) 1
Profit Before Lax Bajance sheet Information Loans and advances to customers Total assets	<	540 £20.1bn £22.2hn	458 £ 18.2bn £ 20.1bn	639 £16,5bn £18,2bn
Selected statistical measures		44%	39%	
Risk Tendency <sup>a</sup> Risk weighted assets	<u></u> ,	-£ 945m £19.9bn	£1,135m £ 17.0bn	£ 805m £13.6bn

a Defined on page 2.

2006/05

Barclaycard profit before lax decreased 28% (2181 m) to (359 m) (2005; 2639 m) as good income growth was more than ditsc! by higher impairment charges and increased costs from the continued development of international businesses (noome increased (35) (215 m) to (2514 m) (2005; (2,299 m) reflecting very strong momentum in 847 Bycard US and strong performances in Barclaycard Business, FirstPlus, SkyCard and continental European markets

markets.

markets. Net interest income increased (23, 152m) to (1,383m) (2005, (1,230m) due to strong growth to international average externet credit card balances un 3939 for 2005 (1,880m) and average secured consumer lending balances (1,532m) (2005, (2,200m) (2005, (2,200m)) average extended credit card balances down (23, 40, 68, 00m) (2005; (8,60m)), reflecting the impact of tighter lending criteria

Net les and commission income increased (1) (41m) to (1) (2005: 1) (055) as a result of increased contributions from Bacilayeard Informational, SkyCard, FristPlos and Bacilayeard Business, Bacilayeard reduced its late and overlimit lee charges in the UK on 1st August 2006 in response to the Office of Fair Trading's lindings. Investment income of (157) (2005 cm) represents the gain arising from the sale of part of the stake in MasterCard Inc. following its flotation.

Impairment charges increases 422 (1314p) to (1.057c) (2005: (753m) The increase was driven by a fise in definition balances and increased numbers of bankruptcles and Individual Voluntary Arrangements. As a result of management action in 2005 and 2006 to tighten lending onicila and improve culleulion processes, the flows of new definquencies radeced, and levels of arrears balances decined in the second half of 2006 in UK cards.

Operating extenses increase (Sec. 23) to (2005, 2007). This included a C337 gain from the sale and leaseback of property Excluding this ligar, underlying operating exponses increased (23) ((TTIM) to (1,013m,)This was largely as a result of continued investment in Barctaroard International, panicutarily Barclaycard US, ar othe development of UK padnerships.

development of UK padnerships.

Barclaycard International continued its growth strategy in the continental European business delivering solid results (The Entercard joint verture, which is based in Scandinavia, performed inverture) international loss before tax recluced lot (Stam) 2005: loss (44m) Linducing the loss before tax for Barclaycard US of (57m) 2005: loss (44m) Linducing the loss before tax for Barclaycard US of (57m) 2005: loss (44m) Linducing Barclaycard US continued to perform ahead of expectations, delivering very strong growth in balances and customer inciders and creating a number of new partnerships including US Airwaya, Barnes & Noble, Travescrity and Jo-Ann Stores.

Barclaycard UK customer numbers declined 1.4 million to 9.6 million (2005; 11.2 million). This reflected the closure of 1.5 million accounts that had been inactive.

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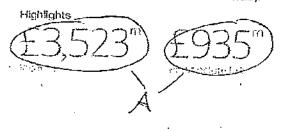
**Financial** review Analysis of results by business Global Retail and **Commercial Banking** International Retail and **Commercial Banking** 

Who we are

Our business comprises: International Retail and Commercial Banking excluding Absa and International Retail and Commercial Banking - Absa,

### What we do

International Retail and Commercial Banking provides banking services to Baretays personal and comporate customers outside the UK. The products and services offered to customers are tailored to mart customer needs and the regulatory and commercial environments within each country.



Performance 2007/06

Fei Ontreatice 200 x00 International Asial and Commercial Banking profil before tax decreased (2011)Dio(335h 12006: 02.36h). International Retail and Commercial Banking – excluding Absa profil before tax in 2006 included a (227/0 gain on the cale of associate FirstCarlbbeau International Bank and aC113) share of its post-lax results. Profil before tax in 2007 included gains from the rate and leasoback of property of (226 (2006)(250)). Very strong molif growth in Rand terms in International Retail and Commercial Banking - Absa was offset by a 12% decine in the avange value of the Rand. ß

A significant investment was made in infrastructure and distribution. Including the opening of 644 new branches and sales centres across Western Europe, Emerging Markets and Absa.

### 2006/05

International Relail and Commercial Banking profit before tax increased 31230 to 2(216) (2005: (5930). The increase rollocid the inclusion of a full year's profit before tax from international Retail and Commercial a null year s promite one text nom a cananous interait one contactored Banking - Absa of (33) (2005 年代23)) and a profil of (247冊 on the disposal of Banclays interest in FintCaribbes (International Bank Ċ,  $\mathbb{C}$ 

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•		2087 £m	2006 Em	2005 £m
Income statement Information Net Interest income Net Ice and commission income	ſ	1,890 1,210	1,653 1,221 6 1	1,045 6/14 3
Net trading income	l.	69   179	188	143
Not invostment income Principal L'ansactions Net premiums from Insurance contracts	Č	2:18 372 87	194 351 74	146 227 30
Other Income Total income A Net claims and bonefits incurred under insurance contracts		3.807 (284)	3,493 (244)	2,122 (206)
Total Income net of insurance claims Impairment charges	A	3.523 (252)	3,249 (157)	1,915 (33)
Net income Operating expenses excluding emort sation of intangible assets Amortigation of intangiole assets	- B 4	3,271 {2,279} (77)	3,082 (2,077) (85)	1.883 (1,289) (47)
Operating expenses Share of post-tax results of associates and joint ventures Profit on disposal of subsidiaries, associates and joint ventures	A	(2.356) 7 13	(2,162) 49 247	(1,396) 46
Profit belore tax		935	1,216	593
Balance sheet Information Loaps and actionnees to customers	· <	- £70.15n £28.050	£53.20л £22.1 bp	£49.2bn £22,4bn
Customer accounts Total assess	A	£89.56n	£38.6bn	£63.4bn
Selected statistical mossures		· · · · · · · · · · · · · · · · · · ·		
Cost:income ratio <sup>®</sup>	ß	67%	67%	70%
Nisk Tendoncy <sup>a</sup> Risk weighted assels	۔ ا <u>ک</u> ـــــ	£ 475m £59.3bn	£ 220m £40.8bn	£ 175m £41.0bn

a Delthed on page 2.



Barclays Annual Report 2007

# Global Retail and **Commercial Banking** International Retail and Commercial Banking excluding Absa

### Who we are

Western Europe

This business area includes our retail and commercial banking operations In Spain, Portugal, Franco and Italy, Barctarys has operated in Spain for over 30 years, and is the leading foreign bank and the sixth fargest banking group overas. We have tripled the branch network in Portugal over the tast law years, bocoming the targest non-thoratin bank. Barctarys is a tercing affilteent banking brand and a recognised product innovator in France. We are one of the leading margage providers in taly and in 2007 established full reta I and commercial banking operations.

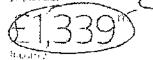
Emerging Markets

The Emorging Markets loam is responsible for Barclays businesses in the growing markets of Africa, india and the Middle East. Barclays has long-standing commercial banking operations in the UAE and in 2007 bunched rehill banking operations in India and the UAE. In Africa, Barclays operates in Potsvara, Egypt, Ghana, Kenya, Mountius, Seychelles, Tanzania, Uganda, Zambia and Zimbabwo effering a range of relati and commercial banking enorthetis. banking products.

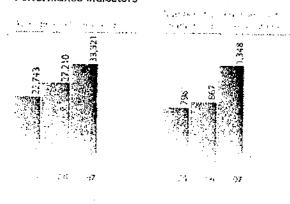
### What we do

We provide a full range of banking services, including current accounts, savings, invostments, moltgages and loans to our international personal anti corporato customers.

International Retail and Commercial Banking works closely with all other sarts of the group to loverage synergies from product and service propositions.



Performance indicators



Performance 2007/06  $\mathcal{D}$ 

- 2007/06 International Rotat and Commoncial Banking' excluding Absa profit before tax decreased 532 (2720) to 22460, 2006; (5137). Profit before tax in 2005 included a 2370 pathon life sale of associate FruitCambbean International Bank and a (710 share of its posi-fax results. Profit before tax in 2007 included gains from the sale and leaseback of property in 2007 of 2370 (2006; (5530)). The performance reflected very stong income (2007) included gains from the sale and leaseback of property in 2007 of 2370 (2006; (5530)). The performance reflected very stong income (2007) included gains from the sale and leaseback of property in 2007 of 2370 (2006; (5530)). The performance reflected very stong income (2007) included gains from the sale and leaseback of property in 2007 of 2007 included gains from the sale and leaseback of property in 2007 of 2007 included gains from the sale and leaseback of property in 2007 of 2007 included gains from the sale and leaseback of property in 2007 deum 1 as the faunch of new businesses in Incla and UAE and a full refail -and commercial banking offering in flaty. Income increased (2017) (1009) and Emorging Markets. Net Interest income increased (2016) (2006) (2006) (2007) with lending margins bready stable. Mortage balance growth in Western Europe was very strong, with average customer doposits increased (2017) (100 and Entrarging Markets. Net file and commission income gray (2016) (2006) Net fee and commission income gray (2016) (2006) Net fee and commission income gray (2016) (2006)
- Nat lee and commission income graw (52 (585) to (2255) (2006; (365)), reflecting strong performances in Westorn Europe driven by the expansion of the customer base.

Principal transactions increased (24) to (1776) (2006: (8356)) reliacing gains on equity investments and higher toreign exchange income across Emerging Markets.

Impairment charges rose (SE) (SED) to (700 (2005) (1)). The increase reflected very strong balance sheet growth in 2006 and 2007 and the impact of lower releases in 2007. Operating expenses grew(SE) (219m) to (1023) (2006) (774b) griven by the rapid expansion of the distribution network across all regions and investment in people and infrastructure to support lature growth across the franchise. Operating expenses the distribution of the provide across the (2008: CED) (2008: CED)

Δ Δ increased investment in the expansion of the business.

Entercing Markets prolit before tax increased Status 2005 (132m) 2006; (114m) rollecting a very strong rise in income excess a broad range of markets, with porticularly strong growth in Egypt, UAE. Kerya, Ghana, Tonzania, Uganda and India. The income growth benefited from increased investment in the heritages enter all accessed bio includes the tax. C investment in the business across all geographias, includes of an areas openings and the launch of retail banking services in India and the UAE,

Barclays

· · · · · · · · · · · · · · · · · · ·	· ·	2007 Cat	2008 2m	2005 ይመ
Income statement information				Cul
Net interest income Net ice and commission income		753	604	557
Net trading income		-125	366	316
Net investment income	i	±1₿	17	31
Principal transactions	ł	1.79	56	85
Net promiums from insurance contracts		177	93	119
Other income		1:15	111	129
Total income		· • · · · · · · · · · · · · · · · · · ·	20	23
Net ola ms and benefits incurrod under inserance contracte		1,509	1,184	1,144
Total income net of insurance claims	·	(170)	(138)	(162)
impairment charges	C	1,339	1.046	902
Net Incomo		(79)	(41)	(14)
Operating expenses excluding amortisation of intengible assets		1.260	1.005	958
Amartisation of intangible assats		(1,007)	(765)	[706]
Dremting expenses	1_	(16)	(9)	(6)
Share of post-tax results of associates and joint ventures		(1.023)	(274)	. (712)
Prolit on disposal of subsidiaries, associates and joint ventures			40 247	39
Protit before tax		· ·		
Balance sheet Information		246	510	295
Oans and advances to customers				
Customer accounts		£39.2bo	£29.0bn	£25.3bn
fotat assets		£15.70A £52.25A	£11.0bn	£10.25n
elected statistical measures		102.200	£38.25n	234.0bn
Costincome ratio <sup>a</sup>	~ ~ ~			
lisk Tendency <sup>a</sup>	· · · · · · · · · · · · · · · · · · ·	76%	74%	73%
lisk weighted assess		£220m	£75m	£75m
	E	£29.7bn	£20.1bn	E20.201

8 Delined on page 2.

### 2006/05 $\square$

International Retaining Commercial Backing – excluding Alisa profit before tax increased/7659(228)m) to 15180 (2005) (228)m), including a jain on the disposal of the inforest in FirstCaribbean International Bank of 247m) This reflected good growth in continental Europe offset by a decline in profits in Africa caused by higher impairment, and increased costs reflecting a step change in the rate of organic investment in the business. 

Net interest income increase (2007) to (2007) corte: (55)n), reliabiling strong belance sheet circle in continional Europe, Alnea and the Middle East, and the development of the compared business in Spain. Middle East, and the development of the norpotate business in Spain. Total average customer bans increased (2010 of 2011 (2005: 22.75)). Mortgage balance growth in contine tal Europe was particularly strong, with average Euro balances on 2017 fine was a modest decline in tending margins partly driven by a greater share of mortgoon assets as a proportion of the total post, in contre tal Europe, Average customer deposits increased (2010 (2005: (2007), with teposit margins stable. Na: tee and commission mome increased (2010) to (2007) 2005: (3)6(10) This rollocted a strong performance from the Spanish lunds business, where average essaits under management increased (10).

togother with very storage easies units including the first full year contribution of the ING Fort business which was acquired on ist July 2005, Net Ise and commission income showed solid growth in Africa and the Middle East. A

Principal transactions decreased 36m b (130) (2005. (110m), 2005 notucied (23m) rom the redemption of protorance shares in FirstCar boom Informational Bank.

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Barolsys Accuai Beperl 2007

Impairment charges increased (2110) of (1117) 2005; (Tim). This reflected the absence of one off recovories of (1220) which arose in 2005 in Africa and the Middle East, and strong balance shoot growth across the businesses.

Ω

Operating expenses increased (%) (5277) to (7777) (2005) (7127). This included gains from the sale and leaseback of property in Spalin of (5577) Operating expenses also included incremental investment expenditure of Comple expand the distribution network and enhance IT and operational capabilities.

Capabilities. Barciave Spain continued to perform Strongly. Profit before tax increased (307) to (1711) (2005; (14111), excluding nut one-off geins on asset sales of (2011) to (1711) (2005; (14111), excluding nut one-off geins on asset sales of (2011) to (1711) (2005; (14111), excluding nut one-off geins on asset sales of (2011) to (1711) (2005; (14111), excluding nut one-off geins on asset sales of (2011) to (1711) (2005; (14111), excluding nut one-off geins on asset and solid shown by the continued realisation of bonefits from Banco Zoragozano, together with strong growth in assets under management and solid growth in motgages.

Africa and the Mode East profit before tax docreased (55) [27] to (25m) 2005: (13m) driver by hig ter impairment charges relibering one-of recoveries of 12m) that arose in 2005 and an increase in investment expenditure.

Profit before tax increased strongly in Portugal reflecting good flows of new customers and increased business volumes. France also performed well as a result of good organic growth and the acquisition of ING Ferri,

The profit on disposal of subsidiartes, associate and joint ventures of FirstCarbbean International Bank included in 2006 was Caring 2005: <u>ா</u>

### Global Retail and Commercial Banking International Retail and Commercial Banking – Absa

Who we are

This business represents Barclays consolidation of Absa, excluding Absa Capital which is included in Barclays Capital.

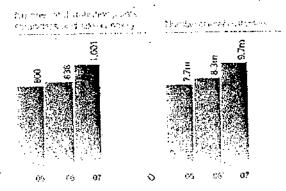
International Hotail and Commercial Banking – Absa comprises four operating divisions: Retail Banking, Commercial Banking, Alrican operations and a Bancessurance division. (Barclays Bank PLC owns 39% of Absa Group Limited).

### What we do

International Retail and Commercial Backing - Aban serves rotali customors through a variety of distribution channels and offers a tulk range customors in mugh a variety or distribution channels and ollers a full range of banking services, including current and deposit accounts, mortgages, instatment finance, credit cards, bancassurance products and woalth menagement services. It also ollers customised business solutions for commercial and large ocroorate customers.



### Performance indicators



### Performance 2007/06

International Retail and Commercial Banking - Absa prolit before tax decreased to (COMM/2006) (COMM) -

Barciays Annual Report 2007

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The Californian Contraction of the Alter

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		2007 Sm	2006 Sm	2005 Sm
Income statement Information		<u></u>		201
Vet fee and commission income		1,137	1,049	488
Vet (moting income/(expense)		785	865	328
Vet invesiment income	-	1	(71)	(28)
Principal transactions		70	122	55
Vel premiums (rem insurance contracts		71	111	27
Diherincome		227 78	240 54	98
folal income			04	37
let claims and benefits incurred under insurance contracts		2,298	2,309	978
olal income not of insurance claims		(114)	(106)	(44)
mparment charges	~	2,184	2,203	934
	C	(173)	(125)	(19)
et income		2.011	<u> </u>	
Derating expenses excluding amortisation of imangible assets mortisation of intanyis e assets	1	(1.272)	2,077	915
peralagi e assers peralagi expenses	ſ	(61)	(1,312) (78)	(583)
hare of post-tax results of associates and joint ventures	· ·	(1.333)	(1,398)	(624)
rolit on disposal of subsidiaries, associates and joint ventures		6	9	(024)
raft before tex	·			-
		639	698	
alance sheat information			008	298
cars and advances to customers		<b>545</b> 44		
relemen accounts	ļ	230.6bn 213.1bn	£24.2ba £11.1ba	\$23.9bn
oial assets	ł	£37.3bn	211.104 930,4bn	£12.2ba
elected statistical measures			100.100	£29.4bn
ostrincome ratio <sup>a</sup>				
isk Tendencya	<u></u>	61%	63%	67%
sk weighted assets	~ ~	£255m	£145m	£100m
	<u> </u>	£23.6bn	£20,7br	£20.8bn

.

2006/05 D International Astail and Commercial Banking -- Absa profil before tax increased (34%) o strain 2005; 0288mDroftsching the full year to 31st December 2006 compared with The Tive months orded 31st December 2005, Bardays acquired a controlling stake in Absa Group Limited on 27% July 2006.

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# Investment Banking and **Investment** Management **Barclays** Capital

### Who we are

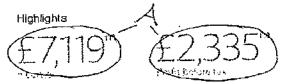
Barclays Capital is a leading global investment bunk providing large corporate, institutional and government clients with solutions to the r financing and risk management requirements.

### What we do

Barolays Capital service a wide variety of client needs, from capital raising and managing foreign exchange, interest rate, equity and commodity risks, through to providing technical advice and experiese.

Activities are organised into three principal areas: Aates, which includes Activities are organised into three principal areas: Rates, which includes fixed income, forcign exchange, commedities, emerging markets, money markets, prime services and equily moduris; Credit, which includes primary and secondary activities for loans and bonds for investment grade, high yield and emerging market credit, as well as hybrid expital products, asset based finance, mortgage backed accurities, credit derivatives, structured capital markets and large asset leasing; and Private Equity. Barclays Capital includes Absa Capital, the investment banking business of abset Absa

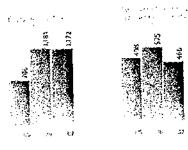
Barclays Capital works closely with all other parts of the Group to laverage synergies from client relationships and product capabilities.



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### Performance indicators



### Performance

2007/06

Barclays Capital delivered profits alread of the record reguls achieved in 2006 despite challenging tracking conditions in the second holf of the year. Profit before tax increases (5%)(21196) to (23350)(2006) (22160) There was strong income growth across the Hales businesses and rinere was shoring incoming growin across the Haus obsinesses and excellent results in Consinential Europa, Asia and Africa domonstration the breadth of the client franchise. Not income was slightly shead at 62273m (2006: 96/225m) and costs were lightly managed, declining slightly year on year. Absa Capital delivered very strong growth in profit before tax to (2006: 67/10).

ß

The US sub-prime driven market disocation a focial performance in the second hall of 2007. Exposures relating to US sub-prime were actively managed and declined over the period. Barciays Capital's 2007 results reflected net tosses related to the credit market turbulence of QT.5330, of whigh LT950nwas included in income, net of Q5381 gains erising from the fair valuation of notes issued by Burclays Capital' impairment charges included Eff071 against ABS CDO Super Senior exposures, other credit contrain conditions and drawn levecaded finance underwilling positions.

included (B40m)against ABS CDO Super Senior exposures, other credit market exposures and cawn leveraged finance underwiking positions. Income increased (43) (B32m) to (7,113m) (2006; (6,267m) as a result of very strong growth in interest fate, currency, equity, commodity and energing market asset classes. There was excellent income growth in continental Europe, Asie, and Altica. Average DVaR increased (13) by (42m) (2000; 137, Traver line with income.

Sacondary income, comprising principal transactione (not trading income and net investment income), is mainly generated from providing clical financing and tak management solutions. Secondary income increased (11%)(2578m) to (5,87 m) (2008/05/2930)). Net trading income increased (75/177m) to (9,735m) (2008: (0,552m) with strong contributions from Eved income, carritodities, equilities, foreign exchange and prime services businesses. These were lengely offset by not losses in the humanese infected for sub-infected income increase related with losses in the business affected by sub-prime mongage related write ~D C

losses in his business affected by sub-prime mongrap related with downs. The general withining of credit spreads that outcomed overfite course of the second healf of 2007 also reduced the carrying writing of the CSTON of issued notes held at lair value on the balance-sheet, resulting in gains of 2550m Nat invostment income increased CSD (CBDm)/o (253m) (2006; CST2m)as a result of anumber of notate equity reditations, invasificant disposals in Asia and structured capital markets transactions. Net interest income increased CSD (21m) to (1173m)2005 (1159m), driven by higher contributions from thorey markets. The comprate rending portfolio increased (CDD) (CBCB), targety due to an increase in drawn lowerged impace pushions and a disc in errown comporate to an balances.

corporate toan balances. Primary Income, which comprises net lea and commission income 'rom advisory and origination activities, growdby (2898)blc (1,335m (2006; CT932m) with goed contributions from bonds and loans. Impairment charges and other credit provisions of (348m)inclusted (722m) against ABS CDO Super Senior exposures. (60m) from other credit market aronsures and (540m) adation to crawn leverated finance understanding

against ASS CDQ Super Senior exposures. (Somitron other cradil market exposures and Completion other cradil market positions. Other impairment charges on loans and advances amounted to a release of Cm 2005. (Somitrosans) before impairment charges on available for sale assets of Cany 2006. (Som).

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### Distant Contraction

		2007 Fm	2006 £01	2005 ໂກ
Income statement information Net interest income Net fee and commission income Net Itading income Net.Investment Income Principal iransections Other Income	Ę	1,179 1.235 1.739 953 3,692	1, 158 952 3.562 573 4,135	1,055 776 2,231 413 2,644
Total income Impairment charges and cifier credit provisions	A	13 7,119 (846)	6,267	4,505
Net income Operating expenses excluding amortisation of intangible assets Amortisation of intangible assets Operating expenses Share of post-tax results of associates and joint ventures	B E	<u>6.273</u> (3.919) (54) (3.973)	(42) 6:225 (3.996) (13) (4.009)	(111) 4,394 (2,061) (2) (2,963)
Prolit before tax		35		
Balance sheet information Total assets Selected statistical measures		2.335 EB39.7bn	2,219 £657,9bn	1.431 £601.20n
Costincome ratio <sup>2</sup>	R		······	—————́
Risk Tendeacy <sup>a</sup> Alsk wolghted assets Avorage DVaR Corporate lending portfolio	E	56% 140m 169.35a 42.0m 52.35a	<u> </u>	65% 110m 1107 110.707 10.707 2 32.0m 2 32.0m

Delined on page 2.

Operating expenses decreased (19) (2006); (1,000). Performance related pay, discretionary linvestiment spend and short term contractor resources represented (25) (2006); (13) of the cost base. Amortisation of intengible assals of (3) (2006); (13) principally related to mortgage service rights.

Total headcount increased 3,000 during 2007 to 16,200 (2006: 13,200) including 800 from the acquisition of EquiFirst. The majority of organic growth was in Asia Pacific.

2006/05

2006/05 Prolit belore tax increased 55% (785m) to (2216m) 2005; (1431m). This was the result of a very strong income performance, driven by higher business volumes, continued growth in client activity and favourable market conditions. Net income increased (25% (13831m)) to (2225m) (2005; (4394m)) Proid belore tax for Absa Capital was (77m) 2005; (99m) Income increased (95% (1752m)) to (5280) (2005; (305m) as a result of vory strong growth across the Rates, Crock and Private Equity businesses, focume increased in all geographic regions. Average DVaR increased (16%) to (5377m) (2005; (1000) significantly below the rate of income growth. Secondary income increased (1000) (11584m) to (5263) (2005; (3705m). Mot tracting income increased (1000) (11584m) to (5262m) (2005; (2731m))

Met trading income increased (COM) (1.131m) to (1.522m) (2006: (2.231m)) with very strong contributions across the Trates and Credit businesses, in particular, commodities, lixed income equities, oredit tranyetives and

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Barciays 26 Annual Report 2007

emerging markets,

 $\mathcal{D}$ 

The performance was driven by higher volumes of client led activity and lavourable market conditions. Net investment iscome increased 2014 CTEOD to 552ar (2005 CT33) driven by lav particular matisations, primarily in Private Equity, offoot by reduced contributions from credit products. Net Interest income Increased 2016 (2005) 105(1158) (2005) CTOS(a) driven by a 'all year contribution from Absa Capital Primary income grew 6572(176)) to 552ar (2005) (2005) This reflected higher volumes and continued market share gains in a number of key markets, with strong contributions from issuances in bonds. European leveraged loans and convertibutions from issuances in bonds. European leveraged loans and convertibutions from issuances in bonds.

Inpairment charges of E30 (2005: 1110), including maximent on available for sole assols of 255 (2005: 20110), were 535 tower than prior year reflecting recoveries and the continued banking wholesale credit environment.
Operating oxponses increasing 51 (2005: 1000), were 535 tower than prior year reflecting recoveries and the continued banking wholesale credit environment.
Operating oxponses increasing 51 (2005: 1000), were 535 tower than prior year reflecting recoveries and the continued banking wholesale credit environment.
Operating oxponses increasing 51 (2005), were 535, neroased levols of activity and continued investment across the business. Performance matching expenses (2005: 1005), and and short-term contractor resource costs impresented 532 of operating expenses (2005: 1005), Arroutsalton of intanglite assols prior bally clates to motical survice rights obtained as part of the purchase of HomE32.
Total beadement increased 3.000 during 2006 to 13.200 (2005: 9,900) and

Total headcount increased 3,300 during 2006 to 13,200 (2005: 9,900) and Total reactions interessed server using score to the total score at the server included 1,300 from the acquisition of I tomEq. Organic growth was broadly based across all regions and reliacted further investments in the toot affice, systems development and control functions to support continued business expansion.

# Investment Banking and Investment Management **Barclays Global Investors**

### Who we are

Barclays Global Investors (HGI) is one of the world's largest asset managers and a teacing global provider of investment management products and services. We are the global teader in assets and products in the exchange traded funds business, with over 320 funds for institutions and individuats trading globally. BGI's investment philosophy is founded on managing all dimensions of performance: a consistent focus on controlling risk indust accions! risk, return and cost.

With a 3,000-plus strong workforce, we currently have over £11m in assets under management, for 3,000 clichts around the workd.

### What we do

BGt offers structured investment strategies such as indexing, global asset allocation and risk controlled active products including hedge funds and provides related investment services such as securities lending, cosh management and pontotio transition services.

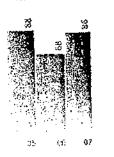
56I collaborates with the other Barclays businesses, particularly Barclays Capital and Barclays Wealth, to develop and market products and loverage capabilities to better serve the client base.



Performance indicators

ANTER ESTISTIC

Service per country that the المرارية فوجه فمع يطوعني هم 1.1.1



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### Performance 2007/08 ß

Barclays 27 Annual Report 2007

Ballar Mrs Brokener 2007 2006 2005 £m £m £m income statement Information Net interest (expense)/income (8) 1.936 10 15 Net lee and commission income 1,651 1,297 Not tracing income 5 2 2 Net Investment (exponsel/income (9)2 4 Principal transactions (4) 4 6 Other Income Total Income 1.685 1.928 1.318 Operating appendix excluding amontation of inlangible assets Amontalion of inlangible assets (1,184) (945) (775) **'**8 **{5** (4) Operating exponses (1.192) 64 (779) Profit before tax 714 540 734 Balance sheet Information Total assets £89.2bn £80.5≿n £80.9bn Selected statistical measures £ Cost:income ratio<sup>8</sup> 5<u>7%</u> 62% 59% Risk weighted assets /\* [E 2.0bn 1.4bn £ 1,5bn B a Definection page 2.

2006/05

28

Barciays Globai Invostors derivered another year of outstanding results. Prolit before tax increased and the state of the

ß

seographies. Notice and commission income increased 27% (3547) to (16510) (2006; (1.2970). This growth was attributable to increased management tees, particularly in the iShares and active bus nesses, and securities landlin, oilset by lower incontive less, incentive less decreased 30 (1990) to (1997) (2005) (2005), (1997) asset values, driven by higher market evels and good man new inflows, contributed to the growth in income.

Oporating expenses increased 223 (2172) to C95 bh (2005 27794) as a result of significant investment in key growth initiatives, ongoing trivesiment in product development and infrestructure and higher performance based (2003 CON CONTRACT AND A CONTRACT OF CONTR -3

Total headcount rose 400 to 2,700 (2005: 2,300). Hondocunt increased in all regions, across product groups and the support functions, reflecting

all regions, across product groups and the support functions, reflecting continued investment to support strategic in trainings. Total assets under management increased 52 pt 40 pt 10 2527 h (2005: (B81 bit) primarily due to net new inflows of 2021 h, the positive market move impact of 558 bit as a strategic offset by (368) of adverse exchange rate movements. In USS forms assets under management increased by USS 01 bits 01 USS 1813 h (2005: USS 13 15 h), comprising USS 565 h net new assets, US (77 b) Did favourable market movements and USS 565 h of positive exchange rate movements.

Barclays Annual Report 2007

# Investment Banking and Investment Management **Barclays** Wealth

### Who we are

Sarclays Weath focuses on high net worth, althuent and intermediary clients worldwide. We have over 6,600 staff in 20 countries and have total client assets of £133bn. Barclays Weath includes the closed life assurance activities of Barclays and Woolwich, and Walbrook, an independent houciary services company acquired in 2007.

### What we do ...

Barclays Wealth provides private banking, asset and investment management, stockoroking, olishore banking, wealth structuring and linancial planning services.

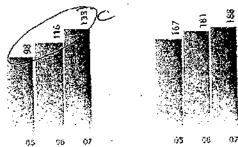
We work closely with all other parts of the Group to leverage syne gles from client re-attentation and product capabilities, for example, offering world-class investment solutions with institutional quality products and services from Barclays Capital and Barclays Globel Investors.

Highlights it's m

### Performance indicators

Course was assisted 1.65

Average of the second s percenter of such CHCO



Performance 2007/06

Sarciays Wogilth arolin Letone lax showed vary strong growth of 255 252 June 2006 (2215 m) Performance was driven by breadly tased income growth, reduced rodrass costs and light cost control, partially alised by additional volume rokitod costs and increased investment in people and infrastructure to support future growth. Income increased (19) (127(11) to 128770 (2006) (1, 600)).

Income increased (13) (12/10) to <u>x120(10) (2006)</u> Net interest income increased (03) (2007) to E010 (2006) (2027) reliecting strong growth in both customer deposits and kending. Average doposits and working from the test increased lending to high net work, to (7,40) (2006) (5,50) aniver by increased lending to high net work, allivent and intermedial visions grow (03) (250) (02/350) (2006) (10/17). This reliected growth in client assets and higher transectional income from increased sales of investment produces and solutions.

- income from Increased sales of investment products and solutions. Principal transactions ciecreased Complexism (2006: £1560) as a result of lower growth in the value of unit links: insurance contracts. Not insurance contracts reduced Complexism (2006) (2007) (2010h). These reductions were clised by a lower charge for an claime and benalits incurred under insurance contracts of (1520) (2005) (2007) Operating expenses increased (2010) (2006) (2007) (2006) (2007) (2006) (2007) (2006) (2007) (2006) (2007) (2006) (2007) (2006) (2007) (2005) (2007) (2007) (2006) (2007) (2006) (2007) (2005) (2007) (2005) (2007) (2005) (2007) (2006) (2007) (2005) (2007) (2007) (2007) (2007) (2005) (2007) (2

fiduciary services company, which completed on 18th May 2007.

**Bardays** Annual Report 2007

Feld Slave Frank - 2

		20337 €m	2006 \$m	2005
Income statement information Net interest income				£ra
Net fee and ecromission income		431	392	346
Net trading income	Г	739	<u>674</u> 2	593
Principal Gansactions		52	154	264
Net premiums from insurance contracts	Ċ	55	156	264
Other income	-	195 9	210. 16	1\$5
Total income		1,439		
Net claims and benefits nourrad on insurance contracts		(152)	1,448 (288)	1,409 (375)
Total income net of insurance claims	A	1,287	1,160	
	^	(7)		5,034 (2)
Net income Decrating expenses excluding amortisation of inlangible assets		1.260	1,158	1,032
vnorisakoh ol inlangible assels	ति	(967)	(909)	(666)
Oporating expenses	Ц	(6)	(4)	(2)
Profit before tax	A	(\$73)	(913)	(568)
		307	245	164
Balance sheet Information				
Usiomer accounts		9.0bn	£ 6.2bp	£ 5.0ba
olal assets		34.4hn 18.0hn	£28.3bn	£25.8bn
elected statistical measures	< <u>v</u>	10.000	£15.00n	£13.4bn
lostlincome ratio <sup>a</sup>				
liek Tendengy <sup>a</sup>	Q	76%	79%	84%
isk weighted assets	2 2	10ጠ	£ 10m	£ 5m
Dolineci en page 2.	<u>£</u> £	7.751	2 6.10p	E 4.30n I

### 2006/05

2008/05 Barchays Wealth rolit boore tax showed very strong growth of 1993 Best Showed and Showed very strong growth of 1993 Best Showed very strong growth of 1993 offset by additional volume related costs and a significant increase in investment in people and intrastructure to support have growth. Income increased (2005) (2007) to (1) 1000 (2005) (10340). Not interest income increased (2007) to (1) 1000 (2005) (10340). Not interest income increased (2007) (2006) (2007) (2007) reflecting growthing to the customer tanding. Avorage deposits growth (1) (2005) (2006) (2006) (2007) (2006) (2007) of state barband (2005) (2006) (2007) (2008) (2007) of state barband (2005) (2006) (2007) (2008) (2007) of state barband (2007) (2006) (2007) (2008) (2007) (2007) of state barband (2007) (2006) (2007) (2008) (2007) (2007) of state barband (2007)

Net lug and commission income increased (1) (2) in 10(5) (2005; 1593m) This reflected growth in client assels and higher transactional income, including increased uses of investment products to high net worth and alluant cliante, and higher stockproking volumes. Operching expenses increased (2) (2) miles (2005; (26) miles) greater volume related and investment cests more than of setting officiency gains. Investment costs included increased thring of officient lacing staff and improvements to infrastructure with the upgrade of technology and operations platforms. The costing outper ratio improved the percentage points to (2005; (21)). Total client assist, considering outpersented constituents, increased 1997 (10,000; (21)) (2005; (21)) reflecting good not new also inflowed and forourable market constitions. Multi-Manager assets increased off (2005; (21)) (2005; (21)); this growth included transfers of existing client assets.



Barciays Annual Report 2007

# Head office functions and other operations

### Who we are

Head office functions and other operations comprises:

- · Head office and central support functions
- Businessos in transition
- Inter segment adjustments.

### What we do

Head ofSce and central support functions comprises the following aces: Executive Management, Finance, Treasury, Corporate Afairs, Human Resources, Strategy and Planning, Internal Audit, Legal, Corporate Secretariat, Property, Tax, Compliance and Risk. Costs incurred wholly on Network of the European on Proceeding to Planning. hehalf of the businesses are recharged to them.

Businesses in transition principally relate to cartain lending portfolios that are centrally managed with the objective of maximising recovery from the assets.

### Performance

### 2007/06

Bread cline functions and other operations loss below tax increased

Principal transactions discreased to a loss of £350 (2006: £1270 profil). 2008 included a £550 profit from a hedge of the expected Atsa icreign currency carnings. 2007 included a loss of €350 prelating to fair valued on of call options ambedded within retai 1055 prelations stares arising from widering of own credit spreads. widening of own credit spreads.

Operating expenses decreased (25) (2008, (25) ). The phrary driver of this decrease was the receipt of a break be relating to the ABN AMRO transaction which, net of transaction costs, reduced expenses by (55) This was partially offset by lower rental recome and lower proceeds on property saids. 1

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Barcioys Annual Report 2007 31

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Income statement Information		2007 Sm	2006 	2005 în
Net induces income thet fee and commission income Net incluing (loss)/income Net investment (expense)/income Principal transmotions Net premiums from insurance contracts <u>Cthar income</u>	~	128 (424) (66) (17) (83) 152	80 (301) -10 2 42 139	160 (324) 85 8 93 72
Total Income mpairment (charges)roleases	A	<u>35</u> (192)	<u></u>	21
Net income Operating expenses excluding amortisation of intangible assets Amortisation of intangible assets Operating expenses Prolition disposal of associates and joint ventures	ß	(195) (233) (1) (254)	11 10 (259) (10) (269)	(1) 24 (343) (4) (347)
Loss before lax	,A	11		
Helance sheet information Total assets	4	(428)	(259)	(323)
Selected statistical measures Risk Tendency <sup>a</sup>		£7.10m	£7.16n	£9.3bn
a Defined on page 2,	Ę	<u>2 10m</u> 01.6bn	£ iQsti £1.9bti	£ 25m £4.00n

### 2006/05

2006/05 Head office functions and other operations loss before tax docreased (EP) to RDST (2005; loss (3330). Not interest income decreased (30500 (100)(2005; 41500) reflecting a reduction in nel Interest income in Treasury following the acquisition of Abas Group 1 imited. Treasury is not informed income also tricluded the hedge ineffectiveness for the paidd, which together with other related Treasury adjustments amounted to a gain of (100)(2005; 41500) and the hedge ineffectiveness for the paidd, which together with other related Treasury adjustments amounted to a gain of (100)(2005; 41500) and the cost of hedging the 'origin ackehange risk on the Group's explicit investment in Absa, which amounted to (2017)(2005; (3770). The impact obstach Interespinent adjustments reduced (2016) (4170) (2005; (2019)). These adjustments related to internations for structured cepital market: activities of (877) (2005; (3770). The impact obstach Interespinent adjustments related to internations for structured cepital market: activities of (877) (2005; (3770). Barclays Capital for capital raking and pairs management advice of (300) (2005; (3370), bolts of which roduce het fees and commission in come.

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Annual Report 2007

Barclave

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In addition the finance of the timing of the racognition of insurance commissions included in Banchynard and UK Retail Bonking reduced to Carly (2005: [1139]. This reduction was reflected in a correase in net fee and commission income of \$1800 (2005: 7205). Principal transactions decreased \$100 to \$170 (2005: (3300) 2005 included hedging related gains in Treasury of \$200 (2005: (3300) 2005 included hedging related gains in Treasury of \$200 (2005: (3300) 2005 included hedging related gains in Treasury of \$200 (2005: (3300) 2005 included hedging related gains in Treasury of \$200 (2005) (3300) 2005 included hedging related gains in Treasury of \$200 (2005) (3300) 2005 included hedging related gains in Treasury of \$200 (2005) (3000) 2005 included hedging related gains in Treasury of \$200 (2005) (3000) 2005 (2005) (300 includes the economic herge of the transtallon expective arsing from Absa foreign currency earnings. The impairment charge throwed (2006) in release of \$170 (2005) (300 (2005) (300 includes the economic charge) as a number of workout strations was resolved. Operating expenses decreased (780) or \$2800 (2005) (307 Epiperimentity due to the expenses of the 2005 Head office rolocation to Transm What not recurring in 2006 (2005) (3000) and the gains of \$2500 (2005) (300) from the sale and leaseback of pipperty offset by increased cost, principally driven by major project expenditure including wask related to implementing Basel 8.

### Financial review Results by nature of income and expense

Results by nature of income and expense Net interest income

	2007 500	2096 £m	2005 <u>£m</u>	
Cash and balances with control barks Available for sale investing 118 Loans and achances to banks Loans and udvances to customers	145 2,580 1,416 19,353 1,503	91 2.811 903 16,290 1,710	9 2,272 690 \$2,944 1,317	A
Other Interest Incoma Deposits from banks	25,308 (2,720) (4,110)	21,805 (2,819) (3,076)	17,232 (2,056) (2,715)	
Customer accounts Bebt sacurities in 19589 Subordinated tabilities	(6,051) (870) (1,339)	(5,282) (777) (708)	(0,268) (605) (513)	ļ
Ciltor Interest expense Net Interest income	(15.698) 9.610	(12.652) 9,143	(9.157) 8,075	

2007/06 Group not interest income increased 5% (167-m) to (2,613m) 2003 (2,143m) rollecting balance sheet growth ccross a number of businesses.

Group net interest income relices structural hadges which function to reduce the impact of the volatility of short-torm interest rate movements on equity and customer tusk nees that co not reprice with market rates.

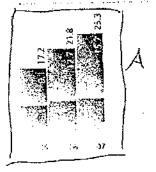
The contribution of/structural bedges relative to average base retes decreased to (35 mexpense (2006: 236 income), largely due to the smoothing alfact of the structural hedge on changes in interest rates.

Cther interest exponse adhcipally includes interest on repurchase agreements and hedging activity.

### 2006/05

Group net interest income increased (3) (1,363m) to (9,143ii) (2005: (30,75m) The inclusion of Absa contributed net interest income of (1,138b) (2005 (10)b). Group no: Interest income excluding Abse grow (3) The contribution of the structural incoge decreased to (2,25m) (2005; (145m), largely due to the impact of rolatively higher short-term interest rates and lower medium-term rates.

tion constructions of



..... .......... The interest income 🖏 Interest expense 🕾 itel miterest income

### Notes

a For 2005, this indexts the period from 27th July until 31st December 2005.

> Sarclays Annual Report 2007 33

### **Financial review** Results by nature of income and expense

Net fee and commission income

	2007 , 2m	2006 Em	2005 Em	
Brokerage fees	199	70	64	
Investment management fees	j 1,787	1,595	1,250	
Sacurities lending Banking and credit related fees and	241	185	151	1
commissions	6,363	6,031	4,605	ľ.
Foreign exchange commission	178	184	160	
Fee and commission income	8,678	8.005	8,430	
Fee and commission expanse	(970)	(828)	(725)	
Net lee and commission income	7,708	7,177	5,705	
2007/06	ß			,

27.1770). B

Fee and commission income rose (2006) 73700 (5.0787) (2008) 25005m reflecting increased management and securities tending face in Barclays Global Investors, increased client assets and higher transactional income in Barclays Wealth and higher income generated from tending tees in Barclays Commercial Bank, Fee income in Barclays Capital Increased primarily due to the acquisition of HomEq.

2008/05 Net fee and commission income increased 265 (61,472m) to \$7,177m (2005: \$7,705m). The inclusion of Absa contributed net fee and commission income of (850m) (2005 3 (334m)). Group net tee and commission income excluding Abse gravy (875) reflecting growin across all businesses, ō

Fee and commission income rose 249 (1,575m) to 8,005m (2005: (6,430m)) The indusion of Absa contributed fae and commission income al (3955) (2005 °: (3953)). Excluding Abse, fee and commission income grew (8%) draven by/a broadly based performance across the Group,

A -particularly within Barclays Global nvestors. Fee and commission expense increased 4 (1009) to (2005; (725m), reflecting ine growth in Barclaycard US. Absa contributed lee and Commission expense of (166m) (2005 (152m).

Principal transactions

	2007	2006	2005	
	Era	<u>50</u>	<u>.</u>	_
Rates related business	4,162	2,848	1,732	
Credit related business	(403)	760	589	
Net tracing income	3.759	3,614	2,321	
Net geln from disposal of available for sale				
assets	580	307	120	
Dividend income	26	15	22	A.
Net gain from financial lastruments designated at	1			r٦
lair value	293	447	369	
Other investment income	337	193	327	
Net investment income	1,216	962	858	ŀ
Principal transactions	4,975	4.576	3,179	1

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Barclays Annual Report 2007

### 2007/06

Principal transactions increased (3)(390m) to (4,975m) 2006; (4.576m). Net tracking income increased (17) (13m) to (3759) (2006: (3643)). The majority of the Group's net tracks income anses in Barciays Capital Growth in the Rates related business reflects very strong performances in fixed income, commodities, foreign exchange, equity and prime services. The Credit related business includes not losses from credit market lurbulance and the benalits of widening gradit spreads on the fair value of

Fully value movements on insurance assets included within net investment income contributed (13)(2005;(2057))

### 2006/05

Net tracling income increased 55% (1233m) to (3.814m) 2005; (2.321m); due to excellent performances in Barclays Capital Rates and Credit businesses, in particular in commodilies, fixed income, equities, credit darivatives and enorging markets. This was driven by higher volumes of altent - led activity and favourable market conditions. The inclusion of Absa income excluding Absa grew

Net investment income increased (29 (104m) to (962m) (2005 (858m)) The Inclusion of Absa contributed net investment income of [144m] (2005 <sup>3</sup>: (62m), Croup net investment income excluding Absa Increased [3] (37),

394 The curvitative gain from disposal of available for sale assets increased 4553公(昭內) fo (30)@(2005: 1130前) driven by investment realisations, primarily in Private Equity.

Fair value movements on certain assets and liabilities have been reported within net trading income or within net investment income depending on the nature of the transaction. Fair value movements on insurance assets included within net investment income contributed (2057) 2005; (317m)

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### Note

a For 2005, this reflects the period from 27th July until 31st December 2005.

### Other income

S. 19 18 18 18 18 18

2007/	'06
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	2007 E:n	2006 £m	2005 £m
Increase in fair value of assets held in		····	
respect of linked liab lities to customors under investment contracts	5,592	7,417	9,234
Increase in Itabilities to customers under Investment contracts	(5.592)	{7,417}	(9,234)
Property rentals Loss on part disposal of Monumert credit	1 53	55	54
card potterio	(27)	-	
Olher	162	159	<u>93</u>
Other income 4	188	214	147

Certain asset management products offered to institutional clients by Barclays Global Investers are recognised as investment contracts. Accordingly the invested assets and the related flabilities to investors are held at fair value and changes in those fair values are reported within other incoma.

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### Impairment charges and other credit provisions

	2007	2008	2005
· · · · · · · · · · · · · · · · · · ·	£m.	£#1	£m
impairment charges on loans and advances			
New and increased impairment allowances     Releases     Recoveries	2,671 (338) (227)	2,722 (389) (259)	2,129 (333) (222)
Inpairment granges on loans and advances	2,306	2.074	1.574
Other credit provisions Charges/(credits) in respect of undrawn contractually committed facilities and guarantees	476	(6)	(7)
Impairment charges on loans and advances and other credit provisions Impairment charges on available for sale assets	2,782 13	2,069 83	1,567
Impairment charges and other credit A	2,795	2,154	1,571
Impairment charges and other credit provisions on ABS CDO Super Senior and other credit market expessives included above:	 		
impairment charges on bans and advances /	313	•	
Charges in respect of uncrawn facilities	469		-
Impairment charges and other credit provisions on ABS CDC Super senior and other credit market positions	782	_	

Total impoliment churges and other credit provisions increased (E41mplic 2.795m)(2006; 2.15cm). Inpairment charges of loans and advances and other credit provisions increased (5% (F714m) to 2.782m)(2006; 2.68m) reflecting charges of (770an against ADS CDO Super Serior and ther credit market positions. Impairment charges on loans and advances and other credit provisions as a percentage of Group total loans and advances increased to 0.71% (2006; (265%), total loans and advances grav(2850) (269,250m)(2006; (316,50m)).

CT6.50 m. Retail -8 Retail Retail Impairment charges on loans and advances foll (1<u>73 (22047)</u> to (1057) (2006); (1,2009)). Retail impairment charges as a percentage of period and total loans and advances reduced to (100 (100)) (2006); (300)); total retailloans and advances increased (305 to 153) (2006); (300)); total retailloans and advances increased (305 to 153) (2007); (2005); (2007

Bacelaycard impairment charges improved Electrony to State (2005; CECOFTIN reflecting reduced liows into delinguency, lower levels of arrears and lower charge-offs in UK Cards. We made changes to our impairment and lower charge-offs in UK Cards. We made changes to our impairment methodologies to standardise our approach and in anticipation of Basel II. The net positive impact of these changes in methodology was offset by the increase in impairment charges in Bardaycord International and secured consumer landing.

Impairment charges in UK Ratall Earking docreased by Tom (12%) to Consumer charges in UK Ratall Earking docreased by Tom (12%) to C555p (2006;(1535p), relieding lower charges in unsecured Consumer Lending and Local Business driven by Improved collection processes, reduced llows into definquency, lower arrears trends and stable charge-offs. In UK Home Finance, asset quality remained strong and mortgage charges remained regigible. Mongage definquencies as a percentage of outstandings remained stable and amounts charged off were low. Impairment charges in International Retail and Commercial Banking – excluding Absa ross by C28m (935) to (18m)(2006; (41m)) reflecting vory strong balance sheet growth in 2006 and 2007 and he Impact of lower references in 2007.

releases in 2007. ズ

Arrears in some of International Relait and Commercial Banking - Absa's relait portfolios dotoriorated in 2007, driven by interest rate increases in 2006 and 2007 resulting in pressure on collections,

Wholesale and corporate A Wholesale and corporate thoalment charges on loans and advances increased (SERFOC TOTAL 2006; CERF) Wholesale and corporate impairment charges as a percentage of period end total loans and advances increased total 19 (2085; CITS); total loans and advances grey(27) to (225) 220 (2005; CIT7); CITS); total loans and advances grey(27) to (225) 220 (2005; CIT7); CITS); total loans and advances grey(27) to (225) 220 (2005; CIT7); CITS); total loans and advances grey(27) to (225) 220 (2005; CIT7); CITS); Bardoys Oapital impairment charges and other orecit provisions of (2845) included a charge of (220) against ABS CDO Super Senior and title; credit market exposure/and (SER) net of fees relating to drawn laveraged finance positions.

The impalment charge in Bardays Commercial Bank increased (38) (15%) to (290m) (2006; (252m) primarily due to higher impalment charges in Largor Business, partially offset by a lower charge in Medium Business due to a Vightening of the londing criteria.

Barclays Annual Report 2007

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### Financial review Results by nature of income and expense

Impairment charges (continued)

2006/05

Total impairment charges increased 27% (1588m) to 2154p) (2005:

Incensed 62% (2007) to 22,000 and a standard and other credit provisions increased 62% (2007) to 22,000 (2005) (1,5670). Excluding Absa, the increase was 50% (2005) (2005) (1,5670). Excluding Absa, the increase was 50% (2005) (2005) (1,5670). Excluding Absa, the wholesake and complete larger retail lending through 2006. The wholesake and complete sectors remained stable with a low tevel of atomic defaults. ハ

The Group impairment charges on loans and advances and other credit provisions as a percentage of year and total loans and advances o 236.5611 (2005: 2003,45110) increased to 6532 (2005 (0.523)).

R

Retail

Relail impairment charges on loans and advances and other credit provisions increased to (1.809m) (2005: (1.254m), including (189m) (2005 a: provisions increased to <u>Clausimization</u> (2005) <u>Clausimizations</u> including <u>Clausimizations</u> in respect of Absa. Betall impairment charges on loans and advances amounted to <u>CO</u> (2005) <u>Clausimizations</u> a percentage of year of end total loans and edvances of <u>SCO (2005)</u> (2005) <u>Clausimization</u> (2005) <u>Clausimizat</u>

pressure leading to a detactoration in consumer credit quality. High debt levels and changing social atilitudes to bankrupicy and debt default contributed to higher levels of insolvency and increased impairment charges. In UK cards and unsecured consumer lending, the flows of new delinguencies and the levels of arears balances declined in the second hat of 2006, reflecting more selective customer recruitment, limit management and improved collections.

In UK Home Finance, definitionnelies were flat and amounts charged off remained low. The weaker external environment lad to increased credit delinguency in Local Business, where there were both higher balances on caution statue and higher flows into delinguency, which both stabilised towards the year and,

Wholesale and corporate

in the wholesale and comparate obtainesses, impairment charges on loane and advances and other credit provisions decreased to (2005) 2313m, including 27m (2005 \*: CTOmpin respect of Absa. The fall was due mainly to recoveries in Barclays Capital as a result of the benign wholesate crecit environment. This was partially offset by an increase in Sarclays Commercial Bank, reltecting higher charges in Medium Business and growth in lending balances.

The wholesate and corporate impairment charge was 0.15% 2005 b: (CTSS) as a percentage of year-end total loans and advances to benke and to customers of £177,211m (2005 b: €169,031m), including balances in Absa of 19.2990 (2045: 97.310).

In Absa, impairment charges increased to 2200 (2005 b 2200) reflecting a full year of business and normalisation of credit conditions in South Africa following a period of low interest rates.

## Impairment on available for sale assets

The total impairment charges in Bardays Capitel included losses of 2830 (2005: CDP) on an available for sale perifolio where an intention to soll caused the losses to be viewed as other than temporary in nature. These losses in 2006 were primarily due to interest rate movements, rather than credit deterioration, with a corresponding gain arising on offsetting derivatives recognised in net trading income.

### Notes

For 2005, this reliects the parlod from 27th July until 31st December 2005.

### Operating expenses

	2807	2006 	2005 	
Stall costs (refer to page 37)	8,405	8,169	6,318	1
Administrative expenses	3,978	3,980	3,443	í
Depreciation	467	465	362	
Impairment loss - property and equipment				1
and intangible assets	16	21	9	$\succ$
Operating lease rentats	414	345	316	i.
Gain on property disposals	(267)	(432)		É.
Amortisation of Intangible assets	188	138	79	1
Operating expanses	(13,199	12,674	10,527	

2007/06

Operating expenses grew 56 1525 in to 13 199 1208: 12 1874 in The increase was driven by growth of 9% (1225 in that costs to 15 403 (2005 199 in) and lower gains on poperty disposals.

Administrative expenses remained flat at 33780 (2006: 39000) reliecting good cost control across a i businesses.

Operating loase rentals increased 20% (269m) to C114m (2006) (235m), primarily due to increased property Feld Under operating Bases. Operating Extenses ware reduced by gains from the sale of property of 2237m (2006) (432m) as the Group continued the sale and leaseback of some of its freehold portotio, principally in UK Banking.

Amortisation of intengible assets increased 7% (250m) inc TREM 2006. (2136m) primarily reflecting the amortisation of montpage servicing rights reading to the acquisition of HemEq in November 2006.

The Group cost/income ratio improved The creating e points to The Creation of the Company of the

2006/05

Constant of the increase of th

(13%, reflecting a higher level of bus ness activity and an increase in C performance related pay.

Administrative expenses increased 15% (E537m)1003,980m (2005; C3,443p). The lociusion of Abse contributed administrative expenses of

(579 or 2005 \* x£257 m). Group administrative expenses excluding Absa grow principally as a result of higher business activity in UK Banking and Barclays Capital.

Operating lease rentals increased (26 (229m) to (2005 (2313m)) The inclusion of Abse contributed operating lease rentals of 7301 (2005 8:

(27m) which more than offset the absence of double occupancy costs incurred in 2005, associated with the Head office relocation to Canary Whart.

on property to realise gains on some of its treehold portfolio.

Anonisation of intangible assets increased 2% (257m) to 138m 2005: (73m) primarily reflecting the inclusion of Absa for the full year.

The Group cost: income ratio improved to 53 (2005 (573). This reflected improved productivity.

### www.www.www.weither.com

### Staff costs

0.011 00010				
	A	2007 £m	2006 2m	2005 £កា
Salaries and accused incentive payments	'n	5,993	6,635	5,036
Social security costs	4	508	502	412
Pension costs	1			
<ul> <li>defined contribution plans</li> </ul>		341	128	78
<ul> <li>défined benefit plans</li> </ul>		150	282	271
Other post-retirement benefits	1	10	30	27
Other		693	592	496
Staff costs		8,405	8,169	6,318
	-			

2007/06

Staff costs increase(39)(236m)(6 28,405m (2008) (28,165m)),

Salaries and accrued incentive payments rose 5% (7358m) to 6,9930 (2003) C6,855 ap reliecting increased permanent and fixed term staff worldwide.

Datined benefit plans ponsion costs docreased 47% (122m) = (150) (2006: 122m), This was mainly due to lower service costs

### 2006/05

Statt costs Increased 25% AC1, B5 Imp to C8, 16% (2005, C6, 318m). The inclusion of Absa contributed statt costs of C624m). Group statt costs excluding Absa ros 24%

Salaries and accrued incentive payments rose 32% 11.599 mile 26.535 A (2005: 15036 White incipally due to increased performance related payments and the full year inclusion of Absa. The inclusion of Absa contributed salaries and incentive payments of 1615 m (2005 C273 m). Group salaries and accrued incentive payments excluding Absa rose 2632

.

Staff numbers

	2007	2608	2005
UK Banking	41,200	42,600	41,100
UK Retail Banking	32,800	34,500	33,500
Barclays			oojeuu
Commercial Bank	8,400	8,100	7.800
Barclaycard	7,800	8,500	7,700
IRCB	58,300	47,800	45,200
IRCB ex Absa	22,100	13,900	12,500
la CB Absa	36,200	33,960	32,700
Barclays Capital	16,200	13,200	8,900
Barclays Global Investors	3,400	2,700	2,500
Barcleys Wealth	6,900	6,600	6,200
Head office functions and	-		
other operations	1,100	1,200	900
Tatal Cubin to an ant			
Total Group permanent staft worldwide	134,900	122,600	113,300

### 2007/06

Staff numbers are shown on a full-lime equivalent basis. Total Group permenent and fixed term contract staff comprised 61,500 (2006: 62,400) In the UK and 73,000 (2006: 60,200) internationally.

UK Retail Benking headcount decreased 1,700 to 32,800 (2006: 84,500), due to efficiency initiatives in back cilice operations and the transfer of operations personnel to Berclays Commercial Bank. Berclays Commercial Bank neadcount increased 300 to 8,400 (2006: 8,100) due to the transfer of operations personnel from UK Retail Banking and additional Investment In front line stall to drive improved geographical coverage.

Benclaycard stall numbers decreased 700 to 7,300 (2006: 8,500), due to afficiency initiatives implemented across the UK operation and the sale of part of the Monument card portfolio, partially offset by an increase in the international cards businesses.

International Retail and Commercial Banking ctoff numbers increased 16,500 to 58,300 (2008: 47,800). International Relatit and Commorcial Banking – excluding Absa stalf numbers increased 8,200 to 22,100 (2008: 13,900) due to growth in the distribution network. International Retail and Commercial Banking – Absa stalf numbers increased 2,300 to 38,200 (2008: 33,900), reflecting growth in the business and distribution network.

Barclays Capital staff numbers increased 3,000 to 16,200 (2006: 13,200) including 800 from the acquisition of EquiFirst. This reflected further investment in the front office, systems development and control langtans to support continued business expansion. The majority of organic growth was in Asia Pacific.

Banclays Global Investors staff numbers increased 700 to 3,400 (2006) 2,700). Headcount Increased in ell geographical regions and across product groups and the support functions, reflecting continued investment to support further growth.

Barclays Wealth stall numbers increased 300 to 6,900 (2006; 6,600) principally due to the acquisition of Walbrook and increased client (acing professionels.

Note

a For 2005, this reflocts the period from 27th July until 31st December 2005.

Barclays Annual Report 2007 37

### Financial review Results by nature of income and expense

Staff numbers (continued)

2006/05

Total Group permanent and contract stall comprised 62,400 (2005: 59,100) in the UK and 60,200 (2005: 54,200) internationally.

UK Banking staff numbers increased 1,500 to 42,600 (2005: 41,100), primarily reflecting the inclusion in UK Retail Banking of mortgage processing staff involved in activities previously outsourced.

Barclaycard staff numbers rose 800 to 6,500 (2005: 7,700), reliacting growth of 400 in Barclaycard US and increases in operations and customer-facing staff in the UK.

International Retail and Commercial Banking Increased stalf numbers 2,600 to 47,800 (2005: 45,200), fivernational Retail and Commercial Banking — excluding Absa increased staff numbers by 1,400 to 13,800 (2005: 12,500), mainly due to growth in continental Europe and Africa, International Retail and Commercial Banking — Absa increased staff numbers by 1,200 to 33,300 (2005: 32,700), reflecting continued growth in the business.

Barclays Capital staff numbers increased 3,300 during 2006 to 13,200 (2005; 9,900) and included 1,300 from the acquisition of HomEq. Organic growth was broedly based across at regions and reflected further investments in the from tolice, systems development and control functions to support continued business expansion.

Barclays Global Investors increased staff numbers 400 to 2,700 (2005: 2,300) opreud across regions, product groups and support functions, relecting continued investment to support strategic initiatives,

Barclays Wealth staff numbers rose 400 to 5,600 (2005: 6,200) to support the continued expansion of the business, including increased hiriting of client-facing staff.

Head office functions and other operations staff numbers grow 300 to 1,200 (2005; 900) primarily reflecting the centralisation of functional activity and the increased regulatory environment and audit demantis as a result of the expansion of business areas. Share of post-tax results of associates and joint ventures

### 2097 2006 2005 Fm Fm Fm

		<u></u>		
Prolit from associates	33	53	53	
Prolit/(loss) from joint ventures	. 9	{7}.	(8)	A
Share of post-tax results of associated	1		î,	~
and joint ventures	42	46	45	

### 2007/06 🔏

The overall share of post-set results of associates and joint ventures decreased (Am to 132m) 2006: (46m). The share of results from essociates decreased (20mmainly due to the sale of FirstCaribbean

International Bank (2006) Thin) at the end of 2006, partially offset by an increased contribution from private gouity associates. The share of results from joint ventures increased by £16m nainly due to the contribution from private equily entities.

### 2006/05

The afters of post-tax results of associates and joint ventures increased (%) C(1) to (%) (2005) (%). Of the (%) share of post-tax results of associates and joint ventures,

Of the ESB share of post-lax results of associates and joint ventures, FirstCarpbean International Bank contributed (110)(2005: (370)). Profit on disposal of subsidiaries, associates and joint ventures

2007 2006 2005 Sm Sm Sm

	£m	£m	, £#)	
Profil on disposal of subsidiaries, associates			_	
and joint ventures	[ 28	323	<u> </u>	A

### 2007/06

The profil on disposal in 2007 relate mainly to the disposal of the Group's shareholdings in Gabelli Property Solutions (CSm) and Interest Global Services (C13m).

2006/05 A

The profit on disposal of subsidiaries, associatos and joint ventures includes (247) pprofit on disposal of FirstCaribbean International Bank and 70 pp inon the sale of interests in vehicle leasing and vender finance businesses.

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# Passwersteiner

### Tax

The overall tax charge is explained in the following table:

	2007 . Em.	2006 £m	2005 £m	
Profil before tax	7,076	7,136	5,280	l
Tax charge at average UK corporation tax				
rate of 30%	2,123	2,141	1,584	
Prior year adjustments	(37)	24	(133)	
Difforing overseas lax rates	(77)	(17)	(35)	
Non-taxable gains and income (including			-	
amounts offset by unrecognised fax losses)	(136)	(393)	(129)	
Share-based payments	72	27	(12),	LΔ
Delerrec tax assets not	1			<b>r</b>
previously recognised	(156)	(4)	(7)	
Change in tax rates	24	4	3	
Other non-allowable expenses	170	159	168	
Overall tax charge	1,981_	1,941	1,439	
Effective tax rate	28%	27%	27%	<u>–</u> 8

### 2007/06

The tax chargo for the period was based on a UK corporation tax rate of 50% (2006; 33%). The effective rate of tax for 2007, based on proif before tax, was 26.0%)(2006;27.2%). The effective tax rate different from 33% as 1 it took account of the different tax rates applied to profits earned outside

It took account of the different tax rates applied to profits earned outside the UK, non-taxable gains and income and adjustments to prior year lax provisions. The forthcoming change in the UK rate of corporation tax from 36% to 28% on 1st April 2008 led to an additional tax charge in 2007 as a result of its effect on the Group's net deferred tax asset. The effect we tax rate for 2007 was higher than the 2006 rate, principally because these was a higher level of profit on disposats of subsidiardes, assoniates and form ventures offset by losses or exemptions in 2006.

### 2006/05

The charge for the poriod is based upon a UK corporation tax rate of 30% for the calendar year 2066 (2005; 30%). The effective rate of tax for 2006, based on profit before tax, was 27,2% 0.005 (27,3%) The effective tax rate differs from 30% as it takes account of the differs fram 30% as it takes account of the differs fram 30% as it takes account of the differs fram 30% as it takes account of the differs fram 30% as it takes account of the differs fram 30% as it takes account of the differs fram 30% as it takes account of the differs fram 30% as it takes account of the differs fram 30% as it takes account of the differs fram 30% as it takes account of the differs fram any field to the profits earned outside the UK, disallowable expenditure, cattain non-taxable cans and adjustments to prior year bx provisions. The effective tax rate for 2006 is consistent with the prior period. The tax onarge for the year includes (21,234m) (2005 (298) m) arising in the UK and Cronte (2005 (2005 (2016 m) and any over 99 account of the differs fram account of the differs fram any over 99 account of the differs fram any over 99

Barciays Annual Report 2007

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### Financial review Total assets and risk weighted assets

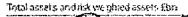
Total assets

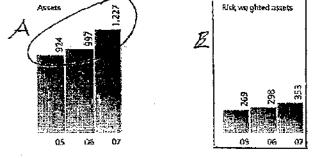
	2007	2006	2005
	<u></u>	Ém	£m
UK Banking A	101,777	147,576	137,981
UK Relail Backing	87,833	81,692	73,066
Barclays Commercial Bank	73,944	65,894	59,915
Barclaycard A	22,164	20,062	16,236
IRCB A	89,457	68, <u>588</u>	63,383
IRCB – ex Abso 🥢	52,204	38,191	34,022
IRCB – Absa 💊	37.253	30,397	29,361
Barclays Capital	839,652	557,922	601,193
Barclays Global Investors	89,224	60,515	60,900
Barclays Wealth A	16,024	15,022	13,401
Head office functions and other	1		1
operations	7,853	7.082	9,263
Total assets	1,227.361	996,787	924,357

Risk weighted assets a

	2007	2006	2005
	<u>2</u>	207	£m
UK Banking	99,836	92,981	87,971
VK Relail Banking	45,992	43,020	40,845
Baiclays Commencial Bank	53,844	49,961	47.126
Barciaycard	19,929	17,035	13,625
IRCB	53,269	40,810	41,069
IRCB ox Absa	29,667	20,092	23,235
IRCB – Absa	23,602	20,728	23,834
Barciays Capital	169,124	137 635	116,677
Barcleys Global Investors	1,994	1,375	1,456
Barclays Weath	7,692	6,077	4,305
Head office functions and other			
operations	1.632	1,920	4,045
Risk weighted assets	353.476	297.833	269,148

 $^{1}E$ 





Note

a Risk weighted assets are calculated under Basel I

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Barclays Annuel Report 2007

Ē 2007/06

Total assets increased 232 No 2027, 4hb (2006; CSH), 6bb), Rigk weighted assets increased 232 No 2023, 5hb (2006) 227, 7855 Loans and advances to customers that have been socutified increased (4355 to 227, 5b) (2006; 92, 45b) The increase in risk weighted assets since 2006 relifected axise of A11,000 in the backing book and a rise of 224,000 in the trading book. A E E 2 UK Retail Banking total assets increased 720 (87.85) (2006: (81.759).

This was mainly atticuate to growth in motingage balances. Risk weighted assets increased by 70 to 245.000 (2006; RS.000) with growth in motigages patially offset by an increase in securitised balances and other reductions.  $\mathcal{L}$ 

onner recommencial Bank total assets grew [2] roc(73, bbn) (2006: 665,9bb) driven by food growth across tending products. Alsk weighted assets increased (2010; 53,8b) (2006; 50,0b), reflecting asset growth partially offset by increased regulatory netting and an increase in occuritised bolances. Barclaycard total assets incleased (2010; 202,200)(2006; (20,1bn). Risk weighted assets increased (75) to (10,000; (20,1bn). Risk transactions, partially offset by changes to the treatment of regulatory associates and the safe of part of the Montaport card portfolio. Intermitional Relatil and Commercial Banking – excluding Abaa well assets

Interning nal Relait and Commercial Banking - excluding Absa total assets grav 37% to 52.251 (2006: Can 251). This growth was meinly driven by increases in relait mortgages and unsucured tonding in Western Europa and increases in unsecured lending in Emerging Markets. Risk weighted assets increased (1997) (2006; (20, 16)), reflecting asset growth and a change of product mix.

and a charge product mix. International Read and Commercial Banking – Absa total assets increased (Stop Stable (2008; (D.4br), primarily driven by increases in mortgages, credit cards and commercial property finance. Pisk weighted assets increased (Table (2008; (D.4br), primarily driven by increases) growth. Barclays Capital total assets roscillation (2009; (D.7br)), rollocing balance sheet growth. Barclays Capital total assets roscillation (2009; (D.7br)), rollocing balance sheet growth. Derivative assets increased (109, 30) primarily due to movements across a range of market indices. This was accompanied by a carresponding increase in derivative liabilities. The increase in non-derivative assets

Increase in derivative inclusion. The increase in non-derivative assets reflects an expansion of the business scross a number of asset classing. combined with an increase in drawn loverage loan positions and more a manual of the second se (2006: [137:5its) reliecting growth in fixed income, equities and credit

Barplays Global Investors total assocts increased (11% (b) (33,200 (2006); (180,550)), mainly attributable to growth in certain association attragament products recognised as investment contracts. The majority of loter assets relates to asset management products with equal and offsetting balances reflected within Itabilities to customers. Risk weighted assets increased C339 to C2 CGR (2008; C1 306) many attributable to overall growth in the balance shoet and the NDV of securities tending activity.

Barclays Wealth total assets increasor 20% to 18.000 (2006) (15.000) reliecting strong growth in lending to high fait work, adjuent and intermediary clients. Risk weighted assets increasor 250 to 77760 (2006) (26 Tbp) reliecting the increase in lending.

id <u>o</u>ffice functions and other operations total assets remained that at 7.1bp)(2096; 77.1bn) Risk weighted assets decreased (679 lo £1.6on) el 4bri Ę

CONFIDENTIAL

2006/05
Total assets increased (1) (a) (2015) (2015) (2014) (2015) (2014) (2005) (2014) (2005) (2014) (2005) (2014) (2005) (2014) (2005) (2015) (2014) (2005) (2015) ( 2006/05 Б R ß

S.C. Starsell AN

Barclays Global Investors total assets remained flat at 65.550/2005: 50.550 The majority of total assets relates to asset marticipance products with equal and olisetting balances reflected within Usbillies to 1 customers. First weighted assets decreased (200 st. 10) 2005: (1.550) Barclays Wealth total assets increased (200 st. 10) 2005: (1.550) reflecting strong growth in lending to tage not worth, alifuent and htermediary clients. Risk weighted assets increased (200 st. 10) (2005: (4355) above the rate of balance sheet growth driven by charges in the mix of lending and growth in guarantees.

Head office functions and other operations total assets decreased 299 to 17.169 (2005: 1938). Risk weighted assets decreased 537 to (1991) (2005: 4.059).

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### CONFIDENTIAL

### Financial review Capital management

Total shareholders' equity

	2097 £m	2005 £70	2005 £m	
Barclays PLC Group Celled up share capital Share premium account	1,651 56	1,634 5.812	1,623 5,650	
Available for sale reserve Cash flow hedging reserve	154	132 (23C)	225	مر
Capital recamption reserve	384. 617	309 617	309 817	
Currency translation reserve Other reserves	(307) 874	(438) 390	1,377	
Retained earnings Less: Treasury shares	20,970 (260)	12,169 (212)	8,957 (181)	
Stareholders' equily excluding minority interests Minority interests	23,291 9,185	19,799 7,591	17.426 7,004	ļ
Total shareholders' equity	32,470	27,390	24,430	

### 2007/06

- Total shareholders' equily increased 5,086m3:0 (32,476m)(2006; 127,390m
- Celled up share capital compress 200 million (2006; 555 million) ordinary shares of 550 pacit and Children (2006; 1555 million) ordinary shares of 550 pacit and Children (2006; 176 juppesenting the nominal value of shares issued to Temasak Holdings. Child Development Bank (CDB) and employees under share option plans largely offset by a reduction in rominal value arising from share buy backs. Share premium reduced by 5,762m life redessification of 67,223m to returned earnings resulting from the high Court approved cancellation of share premium was reduced by 65,762m life redessification of 67,223m to returned earnings resulting from the high Court approved cancellation of share premium was reduced to CDB and cancellation of the supposed CDB and cancellation of the high Court approved cancellation of the supposed CDB.
- parily offset by additional premium arising on the issuance to CDB and on omployee options. The capital redemption reserve increased by 275

control options. The capital redemption reserve intereased by 1757 representing the nominal value of the share buy-backs. Relatined earnings increased by 1830 m increases primarily arose from profit attributable to aquity holders of the parent of 4,417 m the reclassification of share premium of 2,223 and the proceeds of the Temasek issuance in excess of nominal value of 64170 Reductions primarily arose from external dividends paid of 2,078m and the total cost of share repurchases of 1800

Movements in other reserves, except the capital redemption reserve, reflect the relevant amounts recorded in the consolidated statement of

Tenoti interestant another reconnect in the occurrent solution of the second statement of reconnected from and expense on page 162. Minority Interests increased (1594) to 12.185(b) (2006) (7.5916). The increase was primarily driven by preference share issuences of \$1.3220, and an increase in like circoity interest in Absa of \$2250.

Barclays Annual Report 2007 42

The Group's authority to buy-back equity shares was renewed at the 2007 AGM.

2006/05 Total shareholders' equity increased (2,960) to (27,380) (2005: 4.24,430m Called up share capital and share premium increased by E1 Int and E168m

respectively representing the issue of shares to employees under share option plans.

Retained earnings increased by  $\underline{\underline{S}_{2}}$  primarily reflecting profit attributable to equity holders of the parent cloc  $\underline{\underline{S}}$  in partly offset by dividends paid of  $\underline{\underline{S}_{1}}$ ,  $\underline{\underline{S}}_{1}$ 

Movements in other reserves reflect the relevant amounts recorded in the consolidated statement of recognised income and expense.

Minority Interests Increase(12877) primarily rofineting the issuance of preference shares by Bercky's Bunk PLC and Absa. ß

### Barclays Bank PLC

Preference shares issued by Barclays Bank PLC are included within share capital and share premium in the Barclays Bank PLC Group but represent minority interests in the Barclays FLC Group. Certain issuances of reserve cepital instruments and capital notes by Barclays Bank PLC are included within other shareholders' equity in the Barclays Bank PLC Group but represent minority interests in Barclays PLC Group.

	2007 Em	2006 200	2005 Lui
Berclays Bank PLC Group	1		
Callec up share capital	2,382	2,363	2,348
Share premium account	10,751	9.452	8,882
Avallable for sale reserve	111	184	257
Cash inw hedging reserve	26	(230)	70
Currency translation resorve	(307)	(438)	166
Other reserves	(170)	(484)	463
Other shareholders' equily	2,687	2,534	2,490
Relained earnings	14,222	11,556	8,462
Shareholders' equity excluding	-		
minority interests	29,872	25.421	22,665
Minority interests	1.949	1,685	1,578
Total shareholders' equity	31,821	27,106	24,243
,	12	ĩ	

A

# Baselies territory

Capital ratios

	Basel II	Basel II Basel I		8a	sol i	Basel 1		
	2007	. 20	07		06	2005		
	Barclays PLC Group	Barclays PLC Group	Barclays Bank PLC Group	Barclays PI C Group	Barciays Hank PLC Group	Barciays PLC Group	Barclays Eank PLC Group	
	0.040				<u>uioch</u>	Citop	0.000	
Capital ratios Fler 1 satio	7.6	7.9		7,7	% 7.5	*⁄a 7.0	% 6.9	
Risk assal ratio	11.2	. 12.1	11.8	11.7	11.5	11.3	11.2	
Risk weighted assets	?m	£m	£m	նո		<u></u> £m	Ŷm	
Banking book								
on-balance sheet	1/8 1/8	231,496 32,520	231,491 32,620	197 979 33,821	197,979 35,821	180,808 31,351	180,898 31,351	
Associates and joint ventures	1/a	1,354	1,354	2 072	2,072	3,914	3,914	
btal banking brick	244,474	265.470	265,465	233.872	233,872	216.073	216,073	
Fracing book								
Market risks Counterparty and settlement risks	39,812 41,203	36,265 51,741	36,265 51,741	50,291 33,670	30,291 <u>30,670</u>	23,216 29,859	23,218 29,859	
otel trading book	81,015	88,0 <b>0</b> 6	82,006	63,961	65,961	53,075	53,075	
Operational risk	28,389	. n/a	n/a	 	r/a	n/a	n/a	
Cotal risk weighted assets	353.678	353,476	353,471	297 833	297,853	268,148	269,148	

Minimum requirements under the FSA's Basel rules are expressed as a rallo of outpital resources to tisk weighted assets (Risk Asset Ratio). Risk weighted assets are a function of risk weights applied to the Group's assets using calculations developed by the Basel Committee on Banking Supervision.

Ē Basetl

At 31st December 2007, the Tier 1 capital rolin was (2) and the risk asset ratio was (2). From 31st December 2008, total net capital resources rose (2) and risk weighted assots increased (35.6b). Ther 1 capital rose (2007) including (23.6b) artising from profits altributable to equity holders of the parent net of dividends paid. M nority interacts within Tier 1 capital increased (27.7b) marring due to the issuance of reserve capital instruments and preference shares. The docluction for good will and intengible assets increased by 10.7b). They capital increased (3.1b) mainly as a result of an increase of (3.0b) of dated loan capital. 7 Ē

Basel II

Under Basel II. effective from 1st January 2008, the Group has been granted approval by the FSA to adopt the advanced approaches to credit and operational risk management. Fillar 1 risk weighted assets will be generated using the Group's risk models. Fillar 1 minimum capital requirements under Basel II are Fillar 1 risk weighted assets will be generated using the Group's risk models. Fillar 1 minimum capital requirements under Basel II are Fillar 1 risk weighted assets multiplied by 8%, the internationally agreed relation.

Under Pillar 2 of Basel II, the Group is subject to an overail regulatory capital requirement (expressed in 2 terms) based on Individual capital guidance (ICG') received, from the FSA. The ICG Imposes additional capital requirements in access of Pillar 1 minimum capital requirements. Bardays received its ICG from the FSA in Decomber 2007.

Risk weighted assets calculated on a Baseffi basis are broadly in fine with risk weighted assets calculated on a Basef I basis. A reduction in credit and counterparty risk weighted assets of C31.50 more than offset the identification of capital equivalent risk weighted assets of C31.50 more than offset the identification of capital equivalent risk weighted assets of C31.50 more than offset the identification of capital equivalent risk weighted assets of C31.50 more than offset the identification of capital equivalent risk weighted assets of C31.50 more than offset the identification of the low risk profile of first offset of age residential mortgages in UK Retail Banking and Absa and the use of Internal models to assets exposures to counterparty risk weightings in emerging markets and greater recognition of undrawn commitments.

Compared to Basel 1, deductions from Tier 1 and Tier 2 capital under Basel II include additional amounts relating to expected loss and securitisations. For advanced portiolics, any excess of expected loss over impairment allowances is deducted half from Tier 1 and half from Tier 2 capital. Deductions relating to securitisation transactions, which are made from total capital under Basel 1, are deducted half from Tier 1 and half from Tier 2 capital under Basel II.

For portfolios freated under the shandardised approach, the inclusion of collectively assessed impairmont allowances in Tier 2 capital remains the same under Basel II. Collocitively assessed impairment allowances against exposures treated under Basel II advanced approaches are not eligible for direct inclusion in Ther 2 capitol.

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# Financial review Capital resources and deposits

Total net capital resources

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	:	Basel ()	‡ ‡	Ba	sel i	8a	58I Î	Ba	set I
		2007		20	107	20	306		105
		£m	į	٤	រះព	9	in .	ç	m
•	E	Barclaya	;	Barclays	Barclays	Barclays	Berclays	Barclays	Barciays
		PLC	1	PLC	Bank PLC	PLC	Bank PLC	PLC	Bank PLC
Capital resources (as defined for regulatory purposes)		Group	ţ	Group	Group	Group	Group	Group	Group
Tier 1	· ·		ł	é					
Called up share capital		1,651	1	1.651	2,382	1,634	2,363	1,623	2,348
Eligiblo reservas	i	22,939	;	22,526	25,615	19,608	21,700	16,837	18,648
Minority interests		10,551	5	10.551	5,857	7,899	4,528	6,634	3,700
Tier One Notes	1	899	1 5	899	899	909	809	981	9B1
Less: Intangible assets		(8,791)	÷	(8,191)		(7,045)	(7,045)	(7,180)	(7,180)
Less: Deductions from Ter 1 capital		(1,106)		(28)	(28)				- `-l
Total qualifying tier 1 capital		25,743	A	27,488	26.534	29,005	22,455	18,895	18,495
Tler 2				æ.					f
Reveluation reserves		26 (	1	26	26	25	25	25	28
Available for sale equily		295	-	295	295	221	221	223	223
Collectively assessed impsirment allowances	A	440	1	2.819	2,619	2,556	2,558	2,306	2,306
Minority interests		442	ţ	442	442	451	451	515	515
Qualitying subordinated liabilities	1		1	1					
Undated loan capital		3,191	Į.	3,191	3,191	3,180	3,180	3,212	3,212
Dated ioan capital		10,578		10,576	10,578	7,603	7,603	7,059	7,969
Less: Deductions from Tier 2 capital		(1,106)	1	(28)				.,	
Total qualitying tier 2 capital		13,866		-17,123	17,123	14,036	14,036	13,350	13,350
Less: Regulatory deductions									
Investments not consolicated for supervisory purposes		(633)	ļţ	(633)	(533)	(952)	(982)	(782)	(782)
Other deductions		(193)	l !	(1.256)	(1,256)				(961)
Total deductions		(826)		4_(1,889)	(1,869)				
Total net capital resources	• • •	39,783	-*	42,642	41,768	34,711	34,161	30.502	30,102

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# **Financial review** Deposits and short-term borrowings

## Deposite

Deposits include deposits from banks and costomers accounts.

 Average; year ended 31st Decem	aber

	2007 £rn	2006 £ri	2005 Em
Deposits from banks			
Customers in the United			
Kingdom	15,321	12,832	9,703
Customers outside the	,		
United Kingdom:			
Other European Union	33,162	30,115	29,092
United States	6,656	<ul> <li>7,352</li> </ul>	8,670
Airica	4,452	4,140	3,236
Rest of the World	36,626	35,019	39,060
Total deposits from banks	96,217	89,453	00.704
Total deposits frant barias	301211	09,430	89,761
Customer accounts			
Customers in the United			
Kingdom	187,249	173,767	:55,252
Customers outside the			
United Kingdom:			
Other European Union	23,695	22,448	20,773
United States	21,908	17,661	15,167
Africa	29,865	23,560	17,169
Rest of the World	23,032	19,992	16,911

Deposits from banke in offices in the United Kingdom from non-residents amounted to £45,162m (2006: £41,762m).

	Year end	Year ended 31st December				
	2067 £m	2006 £m	2005 			
Custonier accounts	294,987	256,754	238,684	τ		
In offices in the United Kingdom:	,					
Quirrent and Demand accounts interest free Current and Demand accounts	\$3,400	25,650	22,960			
- Interest bearing	32,047	31,769	28.416	6		
Savings accounts	70.682	62,745	57,715			
Other time deposits - retail	36,123	36,110	35,142			
Dther time deposits - wholesale	\$ 55.726	53,733	42,967			
Total repayable in offices g the United Kingdom	237.978	210,007	187,220	ッ		
n offices outside the United Kingdom:						
Current and Demand accounts - interest free Current and Demand accounts	2,980	2,169	2,300	_		
- Interest bearing	11,570	17.626	20,494	C		
Savings accounts	3,917	3.041	3,230			
Other time dieposits	38,532	23,911	25,440			
Total repayable in offices outside the	- <u></u>					
United Kingdom	67,009	46,747	<u>51,464</u> - Ì	$\geq$		

Customer accounts deposits In offices in the United Kingdom received from non-res dents amounted to E49,179m (2008: E40,291m)

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Noto a Average interest rate during the year for commercial paper and negotiable conflictles of deposit have been rastated for 2005 and 2005 to reflect methodology enhancements.

Short-term borrowings

Short-term borrowings include deposits from banks, commercial paper and negoliable certificates of deposit.

### Deposits from banks

Deposits from banks are taken from a wide range of counterparties and generally have maturities of less than one year.

	2607	2006	2005
	Em	<u>- 2m</u>	£m /
Year-end balance	90.546	79,582	75.122
Average balance	(98,217	89,453	89.761/4
Maximum balance	109,525	97,165	103,397
Average interest rate during year	4.1%	4.2%	2.6%
Year-and interest rate	4.0%	4.3%	3.6%

#### Commercial paper

Commorcial paper is issued by the Group, mainly in the United States, generally in denominations of not less than US\$100,000, with maturities of up to 270 days.

	2007 £m	2008 Sm	2005 £00
Year-oad balance	£3,451	26.546	28.275
Average belance	26.229	23,740	22,309 €
Maximum balance	30,735	31.859	28,598 🔿
Average interest rate during year <sup>a</sup>	5,4%	4.4%	3.1%
Year-end interest rate	6.2%	5.0%	4.5%

Negotiable certificates of deposit

Negotiable certificates of deposits are issued mainly in the UK and US, generally in denominations of not less than US\$100,000.

	2007 Em	2008 2m	. 2005
Year-end balance	<u>38,401</u>	52,800	43,109
Average balance	C55,394	49.327	45,533) (-
Maximum balance	62,435	60,914	53,458)
Average interest rate during year *	5.1%	5.3%	3.9%
Year-ond interest rate	5.0%	5.1%	4.5%

# **Financial Review** Commitments and contractual obligations

Commitments and contractual obligations Commitments and contractual obligations indude loan commitments, contingent liabilities, debt securities and purchase obligations.

Commercial commitments

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		Amount of commitment expiration per period						
	I	less that one year Sm	Between ono to tbree yéars £m	three to five years	After five years	Total amounts committed Em		
Acceptances and endorsements Guarantees and tetters of credit pleaged as collateral security Other contingent flabilities Documentary credits and cher short-term trade related transactions Forward asset purchases and forward deposits placed Standby facilities, credit if de and other	c-{	365 29,136 6,584 401 283 136,457	2,711 1,556 121 17,039	1,971 416 - 28,127	1,874 · 1,151 - 10,211	365 35,602 9,717 522 283 191,834		
Contractual obligations		- <u> </u>	) Paya Betwe	ents due b				

		Less than one year £m	one to three years Em	three to five years £m	After live years Em	Totat Ein
Long-lerm debi Operating lease obligations Purchase obligations	<u> </u>	90,201 197 141	13,558 755 186	8.630 610 27	19.358 2,225 6	131,747 3.787 360
Total		90.639	14,499	9,267	21.589	135,894

٩ The long-term debi does not include undated toan capital of 6,631m?

Further information on the contractual maturity of the Group's assets and liabilities is given in Note 48.



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# Financial review Securities

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# Securities

The following table analyses the book value of securities which are carried at fair value.

	201	2007			20	05
		Amortised		Amonised		Amortised
	Book value	60\$Ì	Book value	cost	Scok value	cost
	Em	£m	£m	ይሮባ	Êm	£m
Investment socurilles - available for sale					· ·	
Debt securities:		$\sim$				à
United Kingdom government	( 78 )	81	758	761	<b>1</b> 31	31
Other government	7,383	7,434	12,587	12,735	14,860	14,827
Other public bodies	('	632	280	277	216	216
Mortgage and asset backed securities	1,367	1,429	1,706	1,706	3,052	3.062
Corporate issuers	19,664	19,649	27;089	27,100	25,590	[ 25,597 ]
Other issuers	A ( <u>8.547</u> )	[ 9,599 ]	5,492	<b>₹ 5,4</b> 50	6,265	6,257
Equity securilles	<u>A_(1.676</u> )	1,418	A-CT.37D	1,047	<u></u>	1.007
Investment securities - available for sale		0 (40,242)	10(19,283)	\$3.075	51,274)	0(50,997
Other securities - held for trading			,		· ·	
Debt securities:	(	L	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~			<b>`</b>
United Kingdom government	3,832	n/a	4,986	n/A	4,786	`į n∕a
Other government	51,104	n/a	46,845	. n/a	45,428	n/a
Montgage and asset backed securities	37,838	n/a	29,606	nva	17.644	1 n/a
Bank and building society confilicates of deposit	17.751	n/a	14,159	n/a	15.837	, n⁄a
Other Issuers	A <u>3053</u>	n/a	44.980	n/a	43,674	∮ n⁄a
Equity securities	(36,307)	n'a	A-(31,548)	) n/a	A-(20,299)	rv/a
Other securities - held for trading	1 (189.085	<u>n/a</u>	U(72,124)	n/a	<u> </u>	n/a

Server A Report of the

Investment debt securities include government securities held as part of the Group's treasury management portfollo for asset and Itability, liquidity and regulatory purposes and are for use on a concluding basis in the activities of the Group. In addition, the Group holds as Investments listed and unlisted corporate securities.

Mortgage and asset backed securities and other issuers within held for trading debt securities have been restated in 2006 and 2005 to reflect changes in classification of assets.

Bank and building society certificates of deposit are freely negotiable and have original maturities of up to five years, but are typically held for shorter periods. In addition to UK government securities shown above, at 31st December 2007, 2006 and 2005, the Group held the following government securities which exceeded 10% of shareholders' equity.

### **Government securities**

	20	07	2006	2005
	Book	value	Book value	Book value
	· '.	£m	£m	Em
United Stales	· / 1	5,156	18,343	16,093
Japan	1	9,124	15,505	14,560
Germany	l l	5,136	4,741	6,376
France	L 2	3.533	4,336	4,822
Italy	<u> </u>	6,030	3,419	4,300
Spain	ł	3,674	2,859	2,456
Netherlands	¥	1.270	395	2,791
	· · · · · · · · · · · · · · · · · · ·			

#### Maturities and yield of available for sale debt securities

	Meturing within	Maturing after one but within five years:	Maturing after five but within ten years:	Maturing efter ten yeara:	Total:
,	Amount	Amount Yield	Amount Vietd	Amount Vield	Amount of Yield
Government Other public bodies Other jesuars	C-1,354 546 11,849 5.3	3,397 78 12,542 4.0 1.3 1.3 1.9	788 3,343 5.5		£11, 0         %           (7,461)         3.5           634         7.7           30,678         5.2
Total book value	13,749 5.4	16,617 4.6	5,131 5.0	3,176 4.5	(38.675) 6.9

The yield for each range of maturities is calculated by dividing the annualised interest income prevailing at 31st December 2007 by the fair value of securities held at that date.

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# Financial review Critical accounting estimates

The Group's accounting policies are set out on pages 149 to 157. Certain of these policies, as well as estimates made by management, are considered to be important to an understanding of the Group's thanc'al condition since they require management to make diffectly, complex or subjective judgements and estimates, some of which may relate to matters that are inherently uncertein. The following accounting policies include estimates which are particularly sensitive in terms of judgements and the extent to which estimates are used. Other accounting policies involve significant arrounts of judgements and estimates, Management has discussed the accounting policies and circle accounting estimates with the Board Audit Committee.

#### Fair value of financial instruments

Some of the Group's financial instruments are carried at fair value through profit or toss such as those hold for trading, designated by managament under the fair value option and non-cash flow hedging derivatives.

Other non-derivative linarcial assets may be dosignated as available for sale. Available for sale financial invostments are initially recognised at fair value and are subsequently held of feir value. Gains and losses arising transition of such assets are troubded as a separate component of equily. The fair value of a financial instruments is the amount at which the instrument could be oxchanged in a current transaction between willing paties, other than in a forced or figuidation sale. Financial instruments entered into as trading transactions, logsther with any associated hadging, am measured at fair value and line moultant profits and losses are included in net tracting income, along with interest and dividends arising from long and short positions and funding costs relating to trading activities. Assets and liabilities resulting from gains and losses or financial instruments held for trading are reported gross in trading potitolio assets and Habilities or dorivative financial instruments, neduced by the effects of netting agreements where there is an intention to settle net with commendations.

#### Valuation methodology

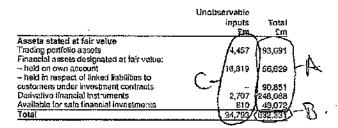
The method of determining the fair value of linancial instruments can be analyzed into the following categories:

- (a)Unadjusted quoted prices in active markets where the quoted price is readily available and the price represents actual and regularly occurring market transactions on an arm's length basis.
- (b) Valuation techniques using market observable inputs. Such techniques may include;
- -using recent arm's isoptin market transactions:
- -reference to the current fair value of similar instruments;
- -discounted eash flow analysis, pricing models or other techniques commonly used by market participants.
- (c) Valuation techniques used above, but which include significant inputs that are not observable. On init at recognition of financial instruments measured using such techniques the transaction price is deemed to provide the best evidence of fair value for accounting curposes.

The valuation lechniques in (b) and (c) use inputs such as interest rate yield curves, equity prices, commodity and ourroncy priocal/yidds, volatilities of underlyings and correlations between inputs. The models used in these valuation techniques are calibrated against industry standards, economic models and to observed transaction prices where available.



Barclays Annual Report 2007 The following tables set out the total financial instruments stated at fair value as at 31st December 2007 and those fair values are calculated with valuation techniques using unobservable inputs.



	QUIQUI	201 49018		
		Inputs	Total	
Liabilitics stated at fair value		<u>Ém</u>	2m	
Trading portfolio liabilities		/ 42	¥65,402)	
Financial liabilities designated at tair value		6,172	74,489	
Liabilities to customers under Investment	<u> </u>	1	1	<b>FI</b> ~
contracis		- 1	92,639	j
Derivative financial instruments		4,332	248,268	0
Total		10,596/	ABU.818	- O .

Unphearuphia

Various factors influence the availability of observable inputs and those may vary from product to product and change over time. Factors include for example, the depth of activity in the relevant market, the type of product, whather the product is new and not widely tracked in the market place, the malufity of market modeling and the nature of the transaction (bespoke or generic).

To the extent that valuation is based on models or inputs that are not observable in the market, the determination of fair value can be more subjective, dependent on the significance of the unobservable input to the overall valuation. Unobservable inputs are determined based on the best information available, for example by reference to similar assets, similar meturities, appropriate provide, or other analytical techniques. The effect of changing the assumptions for those financial instruments for which the fair values were measured using valuation techniques that are determined in full or in part on assumptions that are not supported by observable inputs to a range of reasonable possible externative assumptions, would be to provide a range of 12.204 (2006: 0.3500 pinwer to 2.550) 2006; f.01 to higher than the fair times recognised in the firancial gaments. The size of this range will vary over time in response to that volatility.

The size of this range will vary over find in response to harket volatility, market uncertainty and changes to benchmark proxy relationships of similar assets and liabilities. The calculation of this cange is performed on a consistent basis each period.

Further information on the fair value of financial instruments is provided in Note 49 to the accounts.

The following summary sets out those instruments which use inputs where it may be necessary to use valuation techniques as described above.

#### Corporate bonds

Corporate bonds are generally valued using observable quoted prices or recordly executed transactions. Where observable price quotations are not available, the fait value is determined based on cash flow models where significant inputs may include yield curves, bond or single name credit detault swap spreads.

# Financial review Critical accounting estimates

Within the retail and small businessas portfolios, which comprise large numbers of small humogeneous assets with similar risk characteristics where credit scoring techniques are generally used, statistical techniques are used to calculate impairment allowances on a portiolio basis, based on historical recovery rates and assumed emergence periods. These statistical enclyses use as primary inputs the extent to which eccounts in the portfolio are in anears and historical information on the eventual losses encountered from such delinquent postolios. There are many such models in use, each tailored to a product, fine of business or customer category. Judgement and knowledge is needed in selecting the statistical methods to use when the models are developed or revised, the impairment allowance reflected in the inancial statements for these portfolios is therefore considered to be reasonable and supportable. The impairment chargo reflected in the income statement for these portfolios is (1,605h) 2006: (21,905h) and amounts (5705) (2006) (275h) of the total impairment charge on totals and advances in 2607.

For larger accounts, imparment allowances are calculated on an individual basis and all relevant considerations that have a bearing on the expected future cash flows are taken into account, for example, the business prospects for the customer, the realisable value of collateral, the Group's position relative to other claimants, the reliability of customer information and the likely cost and duration of the work-out process. The level of the impairment allowance is the difference between the value of the discounted expected luture cash flows (discounted at the loan's original effective Interest rate), and its carrying amount. Subjective judgements are made in the calculation of future cash flows. Furthermore, judgements charge with time as new information becomes available or as work-cut strategies evolve, resulting in frequent revisions to the impairment allowance as Individual decisions are taken. Changes in these estimates would result in a change in the allowances and have a direct impact on the impairment a change in the allowances and have a direct impact on the impairment change. The impairment change reliscied in the lipancial statements in relation to larger accounts (5 £7017b)(2005.(25511))(2005.(2551)) the total impairment charge on these and advances in 2007. Further information on impairment allowances is set out on pages 84 to 85. C. C.

#### Coodwill

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Management have to consider at least annually whether the current carrying value of goodwill is impaired. The first stop of the impairment review process requires the identification of independent cash generating units, by dividing the Group business into as many largely independent income streams as is masonably practicable. The goodwill is then allocated to these independent units. The list element of this allocation is based on the areas of the business expected to bonetic from the synergice. calso of any analysis of the operations by peeded to operating the synergies derived from the acquired and the difference between the consideration paid for those not assets and their lair value. This allocation is reviewed following business reorganisation. The carrying value of the bint, including the allocated goodwill, is compared to its fair value to determine whether any impairment exists. If the fair value of a unit is tess than its carrying value, goodwill will be impaired. Detailed calculations may need to be rance guestion will be analogic because calculations may need to be carried out taking his consideration changes in the market in which a business operates (e.g. competitive activity, regulatory changa), in the absence of readily available market price data this calculation is besed upon discounting expected pre-tax cash libre bate sine calculation in below upon discounting expected pre-tax cash libres at a rak adjusted interest rate appropriate to the operating unit, the ontermination of both of which requires the exercise of judgement. The estimation of pre-tax cash flows is sensitive to the periods for which detailed forecashs are available and to assumptions regarding the long term sustainable cash Lows. While forecasis are compared with actual performance and external economic data, expected cash llows naturally tested management's view of future balay, expected table to the analytic statution in suggestion is when interferences and the analytic statution is a goodwith with the Absa and Woolwich acquisitions. The goodwill impairment testing porformad in 2007 indicated that none of the goodwill was impaired. Management believes that reasonable shanges I key assumptions used to determine the recoverable amounts of Absa and Woolwich goodwill would not result in imparment.

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#### Intangible assets

Intangible assets that derive their value from contractual customer relationships or that can be separated and sold and have a finite useful life are amortised over their estimated useful life. Determining the estimated are zindised over their osumated operation title. Determining the estimated useful life of these finite life intangable assets requires an analysis of circumstances, and judgement by the Bank's management. At each balance sheet date, or more frequently when events or charges in circumstances dictate, intangable assots are ossessed for indications of imperiment. If indications are present, these assets are subject to an Impairment review. The impairment review comprises a comparison of the carrying amount of the asset with its rocovorable amount; the higher of the carrying arount of the asset with its recovorable amount; the higher of the assets' or the cash-generaling unit's net setting price and its value in use. Net selling price is calculated by reference to the amount at which the asset could be disposed of in a binding sale agreement in an arms-length transaction evidenced by an active market or recent transactions for similar assets. Value in use is calculated by discounting the expected future cash llows obtainable as a result of the asset's continued use, including those resulting from its ultimate disposal, at a market-based discount rate on a on the horid. The other displayment annunce in interaction active to the second displayment displayment annunce in interaction. pra-tax basis. The most significant amounts of intangible assets relate to the Absa acquisition.

### Retirement benefit obligations

The Group provides pension plans for employees in most parts of the world. Arrangements for staß retirement benefits vary from country to Work, Analysinette to sub remarket bereas with load outsy to county and are made in accordance with load regulations and customs. For defined contribution schemes, the pension cost recognised in the profit and loss account represents the contributions payable to the scheme. For defined benefit schemes, actuarial valuation of each of the scheme's obligations using the projected unit credit method and the fair valuation of each of the scheme's assets are performed annually in accordance with the requirements of IAS 19.

The actuarial valuation is dependent upon a series of assumptions, the key ones being interest rates, mortality, investment returns and inflation. bles trang interest mice, monanty, treasurem returns and inpattor. -Mortably estimates are based on standard industry and realtcnal montability tables, adjusted where appropriate to reflect the Group's own experience. The returns on inced interest investments are sat to market yields at the valuation date (less an ellowance for risk) ic ensure consistency with the asset valuation. The returns on UK and over the activities are based on the long-term outlook for global equities at the calculation date having regard to current market yields and dividend growth expectations. The inflation assumption reflects long-term expectations of both earnings and retail price inflation.

The difference between the fair value of the plan assets and the present value of the defined benefit obligation at the balance sheet date, actusted for any historic unrecognized actuarial gains or losses and past service cost, is recognised as a lability in the balance sheet. An asset arising, for example, as a result of past over-lunding or the performance of the plan investments, is recognised to the extent that it does not exceed the present value of future contribution holidays or relunds of contributions. To the extent liket any unrecognised gains or losses at the start of the measurement year in relation to any individual defined boneii: echeme exceed 10% of the gleater of the fair value of the scheme assets ar of the measurement year in relation to any individual usering earlier surgent exceed 10% of the greater of the lair value of the scheme assets and the defined benefit obligation for that scheme, a proportion of the excees is recognised in the latence statement. A scheme as a polyton add post-retirement schemes as at 31st facember 2007 was a subjust of 2393/01/2006 2017/ deficit). This comprists nel recognised liabilities of 21,501/01/2006; <u>21,719</u>/01 and unrecognised actuarial gains of <u>21,8980</u>, 2006 <u>2907/01</u> <u>assets of 1500</u> (2006 (1807/01) of the schemes that are in deficit, and assets of 1500 (2006 (1807/01) of the schemes that are in deficit, and assets of 1500 (2006 (1807/01) of the schemes that are in a surplus. The Group's IAS 19 pension surplus in respect of the main UK scheme as at 31st December 2007, was faist recognized scheme as at 31st December 2007, estimated from the trionnial of usion in 2004, was a surplus 01.512 (2005 (1307/01) 2006 (1307/01) (2005 (1507/01)) (2006 (1307/01) (2005 (1507/01) (2006 (1007/01))) (2006 (1507/01) (2006 (1507/01) (2006 (1507/01)) (2006 (1507/01) (2006 (1507/01)) (2006 (1507/01) (2006 (1507/01)) (2006 (1507/01) (2006 (1507/01)) (2006 (1507/01) (2006 (1507/01)) (2007/01) (2006 (1507/01)) (2007/01) (2006 (1507/01)) (2007/01) (2006 (1507/01)) (2007/01) (2006 (1507/01)) (2007/01) (2006 (1507/01)) (2007/01) (2006 (1507/01)) (2007/01) (2006 (1507/01)) (2007/01) (2006 (1507/01)) (2007/01) (2006 (1507/01)) (2007/01) (2006 (1507/01)) (2007/01) (2006 (1507/01)) (2007/01) (2006 (1507/01)) (2007/01) (2006 (1507/01)) (2007/01) (2006 (1507/01)) (2007/01) (2006 (1507/01)) (2007/01) (2006 (1507/01)) (2007/01) (2006 (1507/01)) (2007/01) (2006 (1507/01)) (2007/01) ( R,

assumptions is set out in Note-30 to the accounts,

# Financial review Off-balance sheet arrangements

Partie and a

In the ordinary course of business and primar by to facilitate client transactions, the Group onters into transactions which may involve the use of off-balance sheet arrangements and special purpose entities (SPEs). These arrangements include the provision of guarantees, loan commitments, retained interests in assets which have been transferred to an unconsolidated SPE or obligations arising from the Group's involvements with such SPEs.

#### Guarantees

The Group issues guarantees on behalf of its customers. In the majority of cases, the Group will hold collateral against the exposure, have a right of recourse to the customer or both. In addition, the Group Issues guarantees on its own behalf. The main types of guarantees provided are; Inancial guarantees given to banks and financial institutions on behalf of customers to secure loans: overdrafts; and other banking facilities, including stock borrowing Indemnities and standby letters of credit. Other guarantees provided include performance guarantees, advance payment guarantees, tender guarantees, guarantees to Her Majesty's Revenue and Customs and retention guarantees. The nominal principal amount of contingent Eabilities with oll-balance sheet risk is set out in Note 34 and in the table on page 46.

#### Loan commitments

The Group onters into commitments to lead to its sustances subject to certain conditions. Such loan commitments are made either for a lixed period, or are cancellable by the Group subject to notice conditions Information on Ioan commitments and similar facilities is set out in Note 34 and in the table on page 46.

#### Special purpose entitles

Transactions entered into by the Group may involve the use of SPEs. SPEs are entities that are created to accomplish a narrow and well delined objective. There are often specific restrictions or limits around their origoing activities.

Transactions with SPEs take a number of forms, including:

- The provision of line noing to fund asset purchases, or commitments to provice linance for future purchases.
- Derivative transactions to provide investors in the SPE with a specified. exposure.
- The provision of liquidity or backstop facilities which may be drawn upon it the SPE experiences future funding difficulties.
- Direct investment in the notes issued by SPEs.

Depending on the nature of the Group's resulting exposure, it may consolicate the SPE on to the Group's balance sheet. The consolidation of SPEs is considered at inception based on the arrangements in place and the assessed risk exposures at that time. In accordance with IFRS, SPEs are consolidated what his substance of the relationship between the Group and the entity indicates control. Potential indicators of control include, amongst others, an assessment of the Group's exposure to the sister and benefits of the SPE. The initial consolidation analysis is revisited at a later date If:

(i) the Group acquires additional interests in the entity:

- (ii) the contractual arrangements of the entity are amended such that the relative exposures to risks and rewards change; or li
- (iii) the Group acquires control over the main operating and linancial decisions of the entity.

A number of the Group's transactions have recourse only to the assets of unconsolidated SPEs. Typically, the majority of the exposure to these assets is borne by third parties and the Group's risk is miligated through over-collateralisation, unwhild features and other protective measures. The Group's Involvement with unconsolidated third party conduits, collateralised debt obligations and structured investment vehicles is described juritier hninw

#### **Collateralised Debt Obligations**

The Group has structured and underwritten CDOs. At inception, the Group's exposure principally takes the form of a liquidity facility provided to support luture functing difficulties or cash shortfalls in the vehicles. It required by the vehicle, the facility is drawn with the amount advanced included within loans and advances in the balance sheet. Upon an event of debut even there there are a the facility of COM. default or other triggering event, the Group may acquire control of a CDO and, therefore, be required to fully consolidate the vehicle for accounting and, increating, be required to fully consolidate the vertice for accounting purposes. The potential for transactions to hit dolauit triggers before the end of 2008 has been assessed and included in the getermination of impairment charges and other credit provisions (<u>2782</u>) in relation to ABS CDO Super Senior and other credit market exposures for the year ended dist transformed 2011. Sist December 2007).

The Group's exposure to ABS CDO Super Senior positions before hedging, wat 26,016m as at 31st December 2007. This includes 21,1490 or undrawn facilities provided to mezzanine transections (exposure stated net

undrawn lacilities provided to mezzenine transections (exposure stated net of writedowns and charges). Undrawn lacilities provided to unconsolidated CDOs are included as part of community in Note 24-to the accounts. The remaining 54,8596 is the Group's exposure to High Grade CDOs, stated net of writedowns and charges. 53,750 of grawn befances are included within loans and advances on the befance sheet, with the remaining 51,0576 representing consolidated High Grade CDOs accounted Write a to the transpose. accounted for on a talr value basis.

Έ Collatoral-Ē The collectral underlying unconsolidated C/Os comprises 27% residential mortgage backed securities 5% hon-residential asset backed securities and 17% an other categories, including 10% ASS CDO exposure (a

proportion of which will be backed by residential mortgage collateral).

The remaining Weighted Average Life (WAL) of all collateral is 3.9 years. The combined Net Assot Value (NAV) for all of the CDOs was £2.5bn below the nominal amount, equivalent to an aggregate 40.2% decline in value on average for all investors.

#### Funding

The CBOs were funded with senior unrated notes and rated notes up to AAA. The capital situation senior unrated notes and rated notes up to AAA. The capital situations senior to the AAA notes on cash CDOs was supported by a figuidity facility provided by the Group. On mozzanine CDOs, this portion of the capital situations is unrunded, but a liquidity facility is provided to support the level of synthesic instruments willine each leaseaction. The senior portion covered by liquidity facilities is on average 79% of the capital structure.

The initial WAL of the notes in issue averaged 7.1 years. The full contractual maturity is 37.8 years.

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# Financial review Off-balance sheet arrangements

Interests in Third Party CDOs

The Group has purchased securities in and entered into cerivative instruments with third party CDOs. These interests are held as tracing assets or liabilities on the Group's balance sheet and measured at fair alue. The Group has not provided liquidity facilities or similar agreements to third party CDOs.

#### Structured Investment Vehicles (SiVs)

The Group has not structured or managed SIVs. Group exposure to third

- party SIVs comprised. •(E317mel senior liquidity facilities, of which E19monae crawn and included in loans and advances as at 31st December 2007. The Group is one of between two and eight in dependent liquidity providers on each transaction.
- Designative exposures included on the belance sheet at their net fair value
- Bonds issued by the SIVs included within trading portiolic assets at their lair value of E21m)
- 2.60m epo funding lacilities 21.300 has been utilised and included within loans and advances to distomore in the belance sheet.

Other than the repollscilities, which when drawn are more than 100% cellateralised by assets held by the Group with the cellateral being valued daily, the items above are included in the credit market positions discussed on page 53.

#### SIV-Lites

The Group structured and helped to underwrite three SIV-Lite transactions,

The Group sincicured and neiped to inderwine inree SiV-Lite transactions. The Group is not involved in their ongoing management. The Group provided **O**\_SBMTR ilqLidity facilities as part al support to the **22.6**Dh of CP programmes on these transactions. These lacilities have now been july drawn or are terminated, such that no further drawings are possible. One of the three vehicles has been restructined lates cash CDO. As part of this restructuring, the Group acquired th <u>CBO</u> monitor note in the CDO which is held at fair value within trading possible assets. The cradit risk on this note has been transferred to a third party investment. bank. For the remaining idellities, the amount, drawn totalled <u>CBO</u> **ato** is a included on the belance sheet within loans and advances to customers and included in the gradit market positions discussed on page 53.

Commercial Paper and Medium-term Note Conduits The Group provided Element undrawn backstop iquidity facilities to its own sponsored CP conduits. The Group fully consolidates these entities such that the underlying assets are reflected on the Group balance shoet.

The Group provided backstop ice likes to support the previous online stress of an event of the support of the previous sheet. The Group provided backstop ice likes to support the previous of support of the support o ances to customers

The Group provided backetop lacilities to six third-party SPEs that fund Ihemselves with medium term notes. These notes are sold to investors as a series of 12 month securities and remarkologi to investors annually. If investors decline to renew their holdings at a price below a pre-agreed spread, the backstop (acity requires the Group to purchase the



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Louistanding notes at schedulad maturity. The group has provided locilities of (22.9bp) to SPEs holding prime i IK and Australian owner-occupied Restontiat Morigage Back Securities (RMB6) assets. As at S1st December 2007, the Group had acquired notes of (2007) under these backstop lactilities (included as available for sale assets in the balance sheet) and further acquisitions are expected through 2008 as other notes are serviced by a pole property of a strategy in the transare remarketed. The notes generally rank part passu with the othor term AAA+ rated notes from the same issuer. The facilities have been designated at fair value and are reflected in the balance sheet at their current fair value,

The Group's own CP conduits provided facilities of £1.300 to third party conduits containing prime UK buy-to-let RMBS. As ar3151 December 2007, \$2900h of this facility had been drawn. The undrawn facilities are included within the commitments disclosed in Note 34 to the accounts, while the  $\overline{C}$ drawn elements are included within loans and advances to customers.

#### Asset securitisations

The Group has assisted companies with the formation of asset The charge has basiced companies with the participation of asset securitizations, some of which are effected through the use of SPEs. These entities have minimal equity and roly on funding in the form of notes to purchase the assets for securitisation. As finces SPEs are created for other companies, the Group does not usually control these entities and therefore does not consolidate them. The Group may provide instacting in the form of spring notes or lunior cotes and roup also provide derividing to the SSE senior notes or junior notes and may also provide derivatives to the SPE. These transactions are included on the balance sheet.

The Group has used SPEs to securitise part of its originated and purchased retail and commercial lending portfolios and credit card receivables. These SPEs are usually consolidated and derecognition only receivables. These SPEs are usually consolidated and derecognition only occurs when the Group transfere its contractual rights to receive cash flows from the financial assets, or retains the contractual rights to receive the cash flows, but assumes a contractual obligation to pay the cash flows to another party without material delay or reinvestment, and also transfere substantially all the fists and rewards of ownership, including credit risk, prepayment risk and interest rate risk. The carrying amount of securitised assets together with the associated fiabilities are set out in Note 29.

#### **Cilent** intermediation

The Group has structured transactions as a financial intermediary to most This conceptual and a least needs. These transactions involve entities structured by either the Group or the client and they are used to modify cash flows of third party assets to create investments with specific sisk or return profiles. or to assist clients in the efficient management of other risks. Such transactions will typically result in a derivative being shown on the balance sheet, representing the Group's exposure to the relevant asset.

The Group also Invests in lassor entities specifically to acquire assets for The Gloup and Invests to insolve singles approximate to support discussion leading. Click information of specific assets (most common in the property ່ຄວາເຮາທຳ.

#### Fund management

The Group provides asset management services to a large number of investment entities on an arm's length basis and at market terms and prices. The majority of tress entities are investment funds that are owned by a large and diversified number of investment. These funds are not consolidated because the Group does not own either a significant perion of the equity, or the risks and rewards inherent in the assets.

During 2007, Group operating expenses included charges of (8007 (2006: 2nil) related to selective support of liquidity products managed by Barclays Global Investors and not consolidated by the Group. The Group has continued to provide further selective support to liquidity products subsequent to 31 sl December 2007.

### U.S. Physical Active Control of Control of

# Financial review Barclays Capital credit market positions

Barclays Capital credit market positions

Barclays Capital credit market exposures resulted in net fosses of £1,63510 in 2007, due to discoations in the credit markets. The net losses primarily related to ABS CBO super senior exposures, with additional losses from other credit market exposure partially diset by gains from the general widening of credit spreads on issued notes held at latr value.

Credit market exposures in this note are stated relative to comparatives as at 30th June 2007, being the reporting date immediately prior to the credit market dislocations.

	As a	яł
	31st December	30th June
	2007	2007
	£m	£m
ABS CDO Super Senio:	- K	·····
High Grade	4,869	6,151
Mezzanine	1.149	1,629
Exposure before hedging	6,01B	7,780
Hedges	(1,347)	(348)
Net ABS CDO Super Senior	4,671	7,432
Other US sub-prime		
Whole loans	3,205	2,900 \
Other direct and Indirect exposures	(,832	3,148
Other US sub-prime	5,037	6,046
Alt-A	4,916	3,760
Monolina insurers	1,335	140
Commercial mortgages	12,393	8,282
SIV-lite Ilouidity facililies	152	692
Structured Investment vehicles	590	925

ABS CDO Super Senior exposure 🚽

ABS CDO Super Sanlor net exposure way 24,870 in (30th June 2007; 27,4020; Exposures are stated net of write-towns and charges of 27,4020; (30th June 2007; (3559) and bedges of (1,340); (30th June 2007; (348m);

The colleteral for the ABS CDO Super Senior exposures primarily comprised Restdential Mortgage Backed Securitiae. 79% of the RMBS sub-prime collateral comprised 2005 or earlier vintage mortgages. On ABS CDO super senior exposures, the combination of subordination, hadging and writedowns provide protection against loss levels to 200 or US subprime collateral as at 31st December 2007. None of the appre hedges of ABS CDO super Senior exposures as at 31st December 2007 were hed with monoline insurer counterparties.

#### Other credit market exposures

Barolays Capital held other exposures impacted by the turbulence in credit merkets, including: whole loans and other direct and indirect exposures to US sub-prime and Att-A borrowers; exposures to monoine insurers; and commercial monigage backed securities. The net losses in 2007 from those exposures were TB23m

Other US sub-prime whole to an and net tracing book exposure was (5,037m Roth, tupe 2007(50,0467b) Whole to arts included 20,043m) 30th 1003 200% (21,886m) expulsion since the acquisition of EquiPretia March 2007, all of which ware subject to Randways encarwining criteria. As at 31st December 2007 the average ioan to value of these EquiPirst bans was 80% with tess than 3% at above 95% ican to value, 93% of the EquiPirst inventory was list lies.

Net exposure to the All-A market was 27,9137h (30th Jure 2007: (3760m), through a combination of securities held on the balance sheet including those held in consolidated conduits and residuals. All-A exposure is generally to borrowers of a higher credit quality than sub-prime borrowers. As at 31st December 2007 (35% of the Alt-A whole toan exposure was performing, and the average loan to value ratio was 61%. 96% of the Alt-A securities held were rated AAA or AA.

Barclays Capital held assets with insurance-protection or other cradit enhancement from monoline insurers. The value of exposure to monoline, insurers under these contracts way 1385 at (30th June 2007/11/04) There were no claims due under these contracts as none of the underlying assets were in default.

Exposures in our commercial mortgage backed securilies business comprised commercial real estate loans of C11 103@ (30th June 2007; C2.653m) and competitiel mortgage backed securilies of C1.496m (30th June 2007; C5292). The loan exposures were 54% US and 43% European. The US exposures had an average loan to value of 65% and the European exposures had an average loan to value of 71%. 87% of the commercial mortgage backed securities hold as at 31st December 2007 were AA or AA relad.

were AAA or AA rated. Leans and advances to customers included (152/8 (30:h. June 2007: (552/7)) of drawn liquiddy lacillities in respect of SIV-files. Total exposure to other structured investment vehicles, including derivatives, undrawn commercial paper backstop lacilities and pards held in trading portiotic assets was (553/m (30:h June 2007: 1025/f).

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# Leveraged Finance

At 31st December 2007, drawn leveraged linance positions were 27.358m (301b June 2007 (27.377m). The positions were stated net of lees of (130m and impairment of 250m driven by widening of corporate credit spreads.

# 

At 91st December 2007, Barolays Capital Judi issued notes held at fair velue of <u>937</u>,152m (30th June 2007; <u>144,622</u>m). The general widening of oredit spreads allected the carrying value of these notes and as a result revaluation gains of <u>2656</u>m were recognised in trading income.

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# **Financial review** Average balance sheet

Average balance sheet and not interest income (year ended 31st December)

		2007		2008			2005		
	Average balanso <sup>(a)</sup> Em	Interest Em	Average rate %	Average balance <sup>(a)</sup> Sm	Interest Sm	Average rate %	Average balance <sup>(2)</sup> £m	Interest Em	Average rate %
193615									
Loans and advances to banks b: -					_		-		
- in offices in the United Kingdom	29,431	1,074	3.6	18.401	647	3.5	14,798	454	3.1
- in offices outside the United Kingdom	1 12,252	779	6.4	12,278	488	. 4.0	11,063	403	3.6
oans and advances to customers b:	1								
-in offices in the United Kingdom	205,707	13,027	Б.З	184,392	11.247	6.1	172,398	10,229	5.9
in offices outside the United Kingdam	88,212	6,733	7.8	77.615	4,931	6.4	50.699	2.975	5.9
ease receivables:		*****				•		4.4.4	
in offices in the United Kingdom	4,822	283	5,9	5,266	300	5.7	6,521	348	5.3
- in offices outside the United Kingdom	6,861	691	11.8	6,162	595	9.7	1,706	117	6.9
financial investments:				,			• • •		
- in offices in the United Kingdom	37,803	2,039	5,4	41,125	1,936	4.7	43,133	1,755	4,1
- in offices outside the United Kingdom	14,750	452	3.1	14,191	830	5.8	10,349	467	4,5
Reverse repurchase agreements and cash collateral on	1								
ecuritias borrower	ł								
- In offices in the United Kingdom	211,709	9.644	4.6	165,718	6,136	3.7	156,282	4,617	3.0
In offices outside the United Kingdom	109,012	5,454	5.0	100,416	5,040	5.0	92,407	2,724	2,9
rading portfolio assets:	{								
- in offices in the United Kingdom	120,691	3,926	4,9	108,148	4,166	3.9	81,607	2,710	3.3
In offices outside the United Kingdom	57,535	3,489	6.1	61,370	2,608	4.2	57,452	2.116	3.7
fotal average interest carring assets	897,795	49,591	5.5	794,077	38,924	4.9	69B.425	28,915	4.1
apairment allowances/provisions	(4,435)		-+-	(3.565)			(3,105)		
ion-interest earning assels	422,634			310,949			278.328		
ctal average assets and interest income	1,316,194	49,591		1,101,461	38,924	3.5	973.648	28.915	3.0
Percentage of lotal average interest carring assets in office		40.591	<u>.a</u> .a	1,101,491	30,924	33	3/ 3,090	20,915	3.0
ulside the United Kingdom	32.0%			34.3%			32.0%		
olal average interest earning assets related to:	1			04.0 Ю			32.078		
Nerest income	ł	49,591	5.5		38,924	4.9		28,915	. 4.1
nierosi expense	1	(37.892)		•	(30,385)			(20,065)	3.0
······································	·	11,599	1.3		8,559	1.1		7,950	1.0

Notes a Average balances are based upon daily averages for most UK banking operations and monitify averages elsewhere.

Los as and advances to customers and banks include all doubtful landings, including non-accurat lendings. Interest receivable on such longings has been included to the extent to which either cast' payments have been received or interest has been accured in accordance with the income recognition policy of the Group. ħ

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Average balance sheet and net interest Proome (year enced 31st December)

		2007			2006			2005	
	Average		Average	Average		Average	Average		Average
	balance <sup>(a)</sup>	Interest	Average	balance <sup>(a)</sup>	Interest	(ale	balance <sup>(a)</sup>	Interest	rate
	£13	em 2	. %	Ênt	າເພ.83( ຍິກ	10.0	£m	2m	1010
labilities and shareholders' equity									
Deposite by banks:									
- in offices in the United Kingdom	53,902	2,511	3,9	62,236	2,464	4.0	54,801	1,555	3.0
- in offices outside the United Kingdom	27,596	1,225	4.4	23,438	1,137	4.9	21,921	705	3.2
Customer accounts:									
iemand deposits:									
- in offices in the United Kingdom	29,110	850	2.9	25,397	680	2.7	22,592	510	23
- in offices outside the United Kingdom	13,799	404	2.9	10,351	254	2.5	6,196	88	1,4
Customer accounts:									
avings deposits:									
- In offices in the United Kingdom	55,064	2,048	3.7	57,734	1,691	2.9	52,565	1,570	3.0
- in offices outside the United Kingdom	4,848	128	2,6	3,124	74	2,4	1,904	39	2.0
Distomer accounts:	-								
other time deposits – retail:									
- in offices In the United Kingdom	30,578	1.601	5.2	34,865	1,548	4.4	33,932	1,470	4.3
- in offices outside the United Kingdom	12,425	724	5.8	8,946	482	5.4	6,346	260	4.1
Customer accounts:									
nher time deposite - wholesale;									
<ul> <li>in offices to the United Kingdom</li> </ul>	52,147	2,482	4.8	45,930	1,794	3.8	41,745	1,191	2.9
- In offices outside the United Kingdom	24,299	1,661	6.3	23,442	1,191	5.1	12,546	590	4.7
Jebt securities in issue:				-					
- in offices in the United Kingdom	41,552	2,053	4.9	47,218	1,850	3.9	46,683	1,831	3.5
- in offices outside the United Kingdom	94.271	5,055	5.4	74,125	3,686	5.0	62,696	1,695	3.2
Dated and undated loan capital and other subordinated				·					
abilities principally:									
in offices in the United Kingdom	12,972	763	5,9	13,688	777	5.7	11,280	605	5.4
Repurchaso agroements and cash collateral on securitips									
ent:				• • • •					
- in offices in the United Kingdom	t69,272	7.616	4.5	141,852	5,080	3.6	130,787	3,634	2.8
- In offices outside the United Kingdom	118.950	5,051	4.3	85,693	4,311	5.0	80,391	2,379	3.0
Trading portfolio Habilities:									
- In offices in the United Kingdom	47,971	2,277	4.7	49,892	2,014	4.0	44,349	1,737	3.9
- in offices outside the United Kingdom	29,838	1,435	4.8	39,064	1,352	3.5	36,538	1,598	3.9
Fotal average Interest bearing liabilities	827,693	37.892	4.6	748,001	30,385	4.1	657,182	20,965	3.2
nterast free customer deposits:	••••				**				0.2
- in offices in the United Kingdom	34,109			27.549			25,095		
-in offices putside the United Kingdom	3,092			2,228			2,053		
Other non-interest bearing liabilities	421,478			207,816			267,581		
vinority and other interests and sharoholders' equity	29,827			25,867			21.807		
Total average liabilities, shareholders' equity and interest							21,001		
expense	1,316,194	37.892	, 29	1.101.461	30.385	2.8	973,648	20,965	2.2
Parcentage of total avarage interest bearing non-capital	.,			.,	54,000	0.0	0.0,040		
fabilities in offices outside the United Kingdom	39.4%			35.1%			33.3%		
and the strong of the strong of the strong of the	00.470					_			

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Note a Average balances are based upon daily averages for most UK banking opprations and monthly averages elsewhere.

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# Financial review Average balance sheet

Changes in net interest income – volume and rate analysis The following tables allocate changes in net interest mome between changes in volume and changes in interest rates for the last two years. Volume and rate variances have been calculated on the movement in the average balances and the change in the interest rates on average interest earning assets and average interest bearing liabilities. Where variances have aftern from changes in both volumes and interest rates have been allocated proportionately between the IWO.

. ,	ine	2007/2008 Change due to : increaso/(decrease) in:		increase	5 Change « //decrease		2005/2004 <sup>2</sup> Change due to increase/(decrease) in:			
	char	otal 1ge Vok Em	ume Sm	Bate £m	Total change £m	Volume £m	R≵tê £m	Total change <u>Em</u>	Volume Em	Raie Em
terest receivable		. <u> </u>								
reasury bills and other eligible bils:										-
in offices in the UK		nía	nia	nfa	n/a	n/a	n/a	(E8)	(68)	na
in offices outside the UK		n/a	nhs	nla	n/a	n/a	n/a	(63)	(63)	n√a
		wa_	nla	n/a	n/a	∩/ສ	n/a	(191)	(131)	ก่อ
oans and advances to banks:										
in offices in the UK		127	402	25	193	121	72	(237)	(115)	(122)
In offices outside the UK		291	(1)	292	85	46	39	132	45	87
			401	317	278	167	111	(105)	(70)	(35)
· · · · · · · · · · · · · · · · · · ·		1.4	701	017	410	100		(rea)	(14)	(33)
cans and advances to customers:										
In offices in the UK			,337	443	1,018	726	232	1,419	1,681	(262)
in offices outside the UK			728	1,074	1,956	1,895	251	1,705	787	918
	3.	582 <u>2</u>	2,065	1,517	2,974	2,421	553	3.124	2.468	658
sasa recelvables:										
in offices in the UK		(57)	(26)	9	(48)	(70)	22	129	78	SC
in offices outside the UK		96	(30)	128	478	413	35	83	91	5
		79	(58)	135	430	343	87	224	169	55
		•.2	(00)	105					105	
lebt securities:										
In offices in the UK		11/8	TUB	n/a	n/a	n/a		(2, 129)	(2,129)	n/a
in offices outside the UK		n/a	11/8	াৰ্খৰ	n/a	nta	n/a	(338)	(336)	n/a
		n/a	n/a	nía	n/a	n/a	n/a	(2,467)	(2.467)	n/a
Inanciai investmenis:	L									
in offices in the UK	<b>i</b> .	103	(166)	268	181	(85)	265	1,755	1,755	n/a
in offices outside the UK		378}	32	(410)	363	202	161	457	467	n/a
			(133)	(142)	844	117	427	2,222	2,222	
· · · · · · · · · · · · · · · · · · ·	t · · · · · · · · · · · · · · · · · · ·		(100)		0.14				. Mare	144
xternal tracting assels:	ļ									
in offices in the UK and		nia	n/a	ភ/ខ្ម	n/a	เปล	n/e	(4,971)	(4,971)	n/a
outside ine UK		ก/ส	n/a	<u>n/a</u>	<u> 1/2</u>	n/a	<u> </u>	(2.224)	(2,224)	n/a
-		nía	n/a	<u>n/a</u>	Na	n/a	<u>n/a</u>	(7,195)	(7.195)	n/a
leverse repurchase agreements and cash collateral on securities borrowed:	-									
in offices in the UK	3.	508 1	1,965	1,643	1,519	324	195	4,617	4,617	n/a
In officos outside the UK		414	430	(16)	2,316	254	2062	2,724	2,724	r/e
	3,	922 2	2,295	1,527	3,835	578	3 257	7,341	7,341	n/a
	1									
Trading portfolio assels; • In offices in the UK	1.	200	604	4 400	1 460	007	640	n 7+A	A 740	nt-
		780 881	621	1,139	1,466 492	907 151	549 341	2,710	2,710	เช่ล
in offices outside the UK			(172)					2,116	2,118	<u>nva</u>
	<u>+ 2.</u>	641	449	2,192	1,948	1,058	690	4,626	4,828	n∕a
fotal (nevest receivable;	1									
	} -	561 4	4,034	3,527	4,319	1,923	2,398	3,224	3,558	(334)
- in offices in the UK	1 7.	301 4								
- In offices in the UK - In offices outside the UK		106	987	2,119	5,690	2,761	2,929	4,615	3,605	1.010

Note

a 2004 figures do not reliect the applications of IAS 32 and IAS 39 and IFRS 4 which became effective from 1st January 2005.



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Changes in nel interest incomo -- volume and rate analysis

		increas	6 Change ( decreuse		increas	)5 Change e/(decreas	due lo in:	to increa	04 <sup>a</sup> Chang se/(decrea	
		Total			Total			Total		
	~	change Em	Volume Em	Rate Em	changé Em	Volume £ກ	Rate £m	change Em	Volume Sm	Raie Em
nterest payable	$\sim$									
Deposite by banks:	\									
-in offices in the UK	مر	47	66	(19)	799	247	552	440	231	209
- in offices outside the UK					432					
- IN CRICES OUISICIE INE ON	····· f	88	190	(102)		52	380	395	121	274
N		135	256	<u>· (121)</u>	1,231	299	932	835	352	483
Sustomer accounts - demand deposits:	1									
- in offices in the UK	1	178	105	73	170	68	102	200	28	172
- In offices outside lits UK		150	95	55	. 166	03	63	57	36	<u>21</u>
		328	200	128	336	148	168	257	64	193
Dustomer accounts - savings deposits:										
- in offices in the UK	}	357	(81)	438	121	152	(31)	245	145	160
- In offices outside the UK	}	54	45	9	35	28	÷.,	18	15	2
	-	411	(36)	447	156	180	(24)	263	161	102
Customer accounts - other time deposits - retail:	<u> </u>		(04)		104	144		544		102
- In offices in the UK	ł	53	(204)	257	78	41	37	164	1003	107
- in offices outside the UK	1								(23)	187
- III DIILOS CUISICIO IRS UN		242	200	12	232	125	<u>97</u>	142	59	83
· · · · · · · · · · · · · · · · · · ·		295	(4)	299	300	186	134	306	36	270
Customer accounts - other time deposits - wholesale:	١									
- in offices in the UK	1	688	263	425	503	129	474	(653)	(479)	(174)
<ul> <li>In offices outside ins UK</li> </ul>	1	470	45	425	501	550	51	248	(18)	264
		1,158	398	859	1,204	679	525	(405)	(495)	90
Debt sequifies in issue:	i									
- in offices in the UK	1	203	(240)	443	219	22	197	398	507	(109)
- in offices outside the UK	1	1,369	1.063	208	1,991	850	1,141	1.369	323	1,035
					2,210	872	1,338			
		1,572	929	749	2,210	014	1,000	1,757	830	927
Dated and undated loan capital and other subordinated list	wwes į				170			(07)		
principally in offices in the LIK	1	(*4)	{41}	27	172	135	37	(87)	(78)	(9)
External trading liabilities:	1									
- in affices in the UK	1	n/a	ก/อ	n/a	na	n/a	n'a	(5.611)	(5,611)	n/a
-outside the UK		្រា/a	ក(ង	ា/a	n/a.	<u>n'a</u>	n/2	(1,805)	(1,805)	r/a
		n/3	n/a	FI/a	n/a	n/9	п/а	[7.415]	(7,416)	n/a
Repurchase agreements and cash collateral on securities I	lant:									
- in offices in the UK	ļ	2.536	1,098	1,446	1,446	329	1,117	3,634	3,634	n/a
- in offices outside the UK	. [	740	1,402	(662)	1,932	200	1,732	2.379	2,379	n/a
		3.276	2,492	784	3.378	529	2.849	6.013	6.013	n/a
Trading portfolio liabilities		W,L.( V	A. 7 . 6		0,070	DEU	2,040	0,010	0,010	1000
- in offices in the UK	ł	263	(60)	343	277	222		4 707	4 707	
	i						55	1,737	1,737	nia
- in offices outside the UK		83	(368)	449	156	85	71	1,156	1,195	<u></u>
		346	(445)	792	433	307	126	2,923	2,938	r/a
Internal funding of trading businesses	1	n/a	n/a	nía	n/a	n/a	rva	2,045	2,045	n/e.
Total interest payable:	1									
- in affices in the UK	1	4.311	878	3,433	3,885	1,345	2,540	2,512	2,136	376
- In offices outside the UK	Į	3,196	2.674	522	5,535	1,970	3,565	3,989	2,309	1,580
	Í	7,507	3,552	3,955	9,420	3.315	6,105	6.501	4,445	2.055
Movement in net interest income			X1223	MINSY.	0,400		41100	0.001	4,440	6,000
increase/(decrease) in interest receivable	1	10.667	5.021	5.646	10.009	4,684	5,325	7,835	7,163	676
	Į									
(increase)/decrease in interest payable	i	(7,507)	(3,552)	(3.955)	(9,420)		(6,105)	(8,501)		
•	<u>۱</u>	3,160	1,469	1,691	689	1,369	(780)	1,338	2,713	(1,380)

Note a 2004 figures do not reliect the applications of IAS 32 and IAS 39 and IFRS 4 which became effective from 1st January 2005.

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#### Retail or edit risk

A continued improvement in credit quality in the UK unsecured portfolios was a principal feature of the Group's relait credit risk profile during 2007. Barclaycard continued the underwriting revisions begun in 2006 in UK credit cards, and successfully reduced impairment in the main Barclays branded cards portfolio. Flows into delinquency and arrears balances fall, as did general charge-offs, which were helped by a fall in charge-offs due to bankruptcy. New customer quality increased again in 2007, reflected in a sustained improvement in average approval scores and a fall in carly cycle delinquency rates.

The UK unscenced leans portfolio, which is now managed within UK Retail Banking, saw reduced early and late cycle definquency resulting from revised underwriting criteria. Improved collections processes helped to reduce impairment in Local Business, while in UK Home Financo, definquency and possession rates remained at the lows recorded since 2004, and impairment charges were negligible. Barcays definquency and possession rates remain below industry averages, reflecting the high credit guality of the portfolio.

Lending criteria in Absa's relait pollolios ware tightened in response to a more difficult credit environment, signalled by a rise in arrears rates. The change in conditions was primarily driven by a prolonged series of interest rate rises and the implementation of new consumer lending legislation in June 2007.

We increased our investment in credit risk infrastructure in India and Italy to support the faunch or expansion of rebit banking operations in those countries during 2007. Bardays has also established a credit risk modelling centre in Madrid to support our strategic growth objectives in the Western Europe business.

The US card business continued to grow, and the underwriting and account management of teria were adjusted as the US retail environment weakened during the year.

Looking ahead this yaar, we expect the relation of environment to be more chartenging in Absa and to some degree in the US particles. The UK putilotics' performance, which has improved in the past two years, will be subject to the evolving commis elimate anticipated in 2008.

#### Risk lendericy

Fisk tendency at 2007 year-end reliabled an increase in portfolio size as well as some weakening in credit grades, evidenced by with spreads in wholesale oradit and potentially more difficult conditions in some of the international retail potentials in 2008.

#### Country risk

The partfolio is reasonably well diversified, assisted by increases in business levels in a range of European, African and Asian countries.

#### Market risk

Distocation in the redit murkets had any impact on all major interest rate, coulty and toreion exchange markets, which also experienced higher volatility, participation in the second had. Barclays Capital's market risk exposure, as teasured by average had haily Value at Risk (DVaR), increased 13% b an average distance had baily value at Risk (DVaR), increased 13% b an average distance in 2007. Over the same period, average dany market risk revenue increased 1 #% to 526m, satisfying our objective that trading revenues should grow at or above the rate of increase in risk levels. The average DVaR on interest rate and credit spread exposures was broadly unchanged, with increasing volatility in credit spreacts offset by roduced positions held in the credit markets.

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Barclays Annual Report 2007 This reduction in exposure resulted in a lower level of cradit stress oss, which is another important market risk control for Barclays Capital. Average commodity EVaH and equity EVAH increased as hose businesses grow. Diversification across risk types remaining significant, reflecting the broad product mix. Higher market volatilities is the fourth quarter ted to an increase in DVaR at year end, and will contribute to higher average DVaRs in 2008.

#### Liquidity risk

Bank funding markets and general liquidity in credit markets came under pressure in 2007. In the second halt, some money market garitigipants laced difficulties is obtaining funding beyond one week, and term LIBOR premiums rose despite the helpful provision of fouridity by central banks. The cost of longer-torm bank funding and capital also increased, and funding channels such as securitisation and covered bond tasuance became significantly constrained. Despite those developments, the Group's liquidity position remained strong due to its deep teal funding base, its diversity of institutional funding sources across tenors, contemparties and gengraphies and its limited reliance on securitisation as a funding sources.

#### Operational risk

In 2007, Barolays embedded the advanced measurement approach (AMA) to operational fisk across the Group, having received AMA approval from the SARB. Barclays now allocates operational risk economic capital by business, providing operational insight and greater tangible incentives to the Group's businesses to further improve the management of their operational risk profiles. As a percentage of revenues, operational risk events fell in 2007.

#### Financial crime

The Group introduced two-factor authentication for online transactions Ihrough its PINsentry device and continued to offer all UK personat customers anti-phishing software to combal Internet Iraud. Combined with improvements in transaction profiling, these changes enabled us to reduce net reported traud losses. The threat from financial crime constantly evolves, however, and Barolays will continue to build the capacity to respond repidly to emerging issues as well as to invost in strategic improvements in transaction channel security.

#### Basel II and capital management

New capital adequacy rules came into force in the UK from 1st January 2008, following the implementation of the Basel II banking accord. Banclays regulatory capital requirement will now more closely reflect the risk profile as measured by its own risk measurement systems (an approach termed the Advanced Internal Ratings Based approach or AIRB).

Permission from the FSA to apply the AIRB approach to capital calculations was the culmination of a lengthy and celeiled programme of work across all business areas and covering all risk typos. As part of the application process, Berclays assessed over 200 models to ensure that they were consistent with regulators' standards and that they mot the 'use' test, which assesses a nodel's fitness as an applied calculations by the oxtent to which management make use of its output in business desisions.

Our focus over the coming years will be to further enhance risk models, processes and systems infrastructure, in line with our architon to remain at the leading edge of risk management. With the most significent portfolios alreacy consistent with the AIRB septrach, the focus of our Basel II work will new be to progress the roll-out of the advanced approach for the remaining minority of our portfolios. In line with the schedule agreed with regulators, we will complete this process by 2011.

# Risk management Credit risk management

# Monitoring of loans and advances

As the granting of credit is one of the Group's major sources of income and its most significant risk, the Group dedicates considerable resources to gaining a clear and accurate understanding of credit risk across the business and ensuing that its balance sheat correctly reflects the value of the assets in accurate with accounting principles. This process can be broken down into the following stages:

- Measuring exposures and concentrations
- Monitoring weakness in exposures

 Identifying potential problem loans and credit risk loans (collectively known as potential credit risk loans or PCRLs)

- Raising allowances for impaired loans

Writing off assets when the whole or part of a debt is considered irrecoverable

Fig. 1: Loans and advances

#### Measuring exposures and concentrations

Loans and advances to customers provide the principal source of credit risk to the Group although Barctays can eleo be exposed to other forms of oredit risk through loans to banks, lean cummitments, contingent Fabilities and debt securities; see page 40). The value of outstanding loans and advances balances, their risk profile, and potential concentrations within them can therefore have a considerable influence on the level of credit risk in the Group.

in the Group. As at 31st December 2007, outstanding loans and tanks were valued at 5389br0(2006; 5317810) of which (53490b)(2006; 53100) of which

Loans and advances were well spread across industry classifications (figure 2). Excluding Financial Services, Bardays largest sectoral exposures are to home loans, other personal and business and other services. These categories are generally comprised of small loans, have low volatility of credit risk outcomes, and are intrinsically highly diversified.

Balances are also diversified across a number of geographical regions (figure 3, based on location of customers). The majority of Bardays exposure is to the UK, which includes secured home loans exposure, followed by the United States, Africa and the rest of the European Union.

Fig. 2: Loans and advances to customize by industry %

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Figureial services

Buildess and Other services

Wholesale and relad Lorie, Histribution and leisare

Finance lease societatives Energy and water

Postel and Commerfection

Agriculture, forestry and tableg

Other personal

Manufactoring

Emonito

Transport

Construction

Coversment

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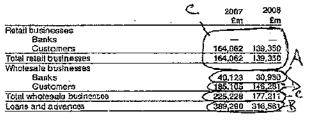
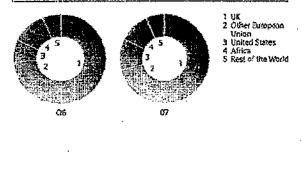
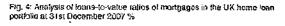




Fig. 3: Ceographicationalysis of loans and advances to customers %



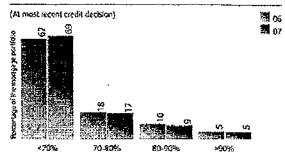
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## Risk management Credit risk management

Allowances for impairment and other credit provisions

Barclays establishes, through charges against profix, impairment allowances and other credit provisions for the incurred loss inherent in the tending book.

Under IFRS, impairment allowances are recombed where there is objective exidence of impairment as a result of one or more loss swants that have occurred after initial recognition, and where these events have had an impact on the estimated future cash flows of the henarcial asset or portiolio of financial assets. Impairment of loans and receivables is measured as the difference between the camping amount and the present value of estimated luture cash flows discounted at the financial asset's original effective interest rate. If the camping amount is loss than the discounted cash flows, then no further allowance is necessary.

Imperiment is measured individually for assets that are individually significant, and collectively where a portfolio comprises homogenous assets and where appropriate statistical techniques are available.

In terms of individual association, the ridger point for Impairment is formal dassification of an account as exhibiting solidous financial problems and where any further deterioration is likely to tead to failure. Two key inputs to the cash flow calculation are the valuation of all soccrity and collateral; and the timing of all asset realisations, after ellowing for all attendent costs. This method applies in the corporate controllos – Barelays Commercial Bank, Barclays Capital and cartain areas within International Reteil and Commercial Banking and Barclaycond.

For collective assessment, the trigger point for impairment is the missing of a contractual payment. The impairment calculation is based on a rol-rate approach, where the percentage of assets that move from the Initial delinquercy to detault are derived from statistical probabilities based on experience. Recovery amounts and contractual Interest rates are calculated using a weighted average for the relevant portfolio. This method applies to parts of International Retail and Commercial Banking, Barclaycard and UK Banking and is consistent with Berclays policy of rulsing an allowance as scon as impairment is identified.

Unidentified impairment allowances, albeit significantly tower in amount than those reported above, are also reject to cover losses which are judged to be incurred but not yot specifically identified in customer exposures at the balance sheat date, and which, therefore, have not been specifically reported.

The incurred but not yet reported calculation is based on the asset's probability of moving from the performing portfolic to being specifically identified as impaired within the given emergence period and then on to

Fig. 16: Impairment charges for bad and doubtful debts

	2007	2006	2005
	£m	٤m	£m
UK Banking	849	887	671
Bardaycard	838	1,067	753
International Rotal and	ļ		
Commercial Banking	252	167	33
Sarcleys Capital	1 846	42	111
Barclays Global Investors	1		
Barclays Wealth	4 7	2	2
Head office functions and other operations	{ 3	(11)	1.
Total impairment charges	2,795	2,154	1,571
	× .	_	

Notes

 Does not reflect the application of IAS 32, IAS 39 and IFRS 4 which became offective from 1st January 2005.

84 Barclays Annual Report 2007 default within a specified period. This is calculated on the present value of estimated future cash flows discounted at the financial asset's original effective interest rate.

The errorgence periods vary across businesses and are based on actual experience and are reviewed on an annual faxis. This methodology ensures that the Group only captures the loss incurred at the balance shoet date.

These impalment allowances are reviewed and adjusted at least quarterly by an appropriate charge or release of the stock of impairment allowances based on statistical analysis and management judgement.

Where appropriate, the accuracy of this analysis is periodically assessed against actual losses.

As one of the controls of ensuring that adequate impatrment allowances are held, movements in impatrment allowances to individual names above £10m are presented to the Group Credit Committee for agreement.

The Group Credit Risk impairment Committee (GCRIC), on a semi-annual basis, obtains assurance on behalf of the Group that all businesses are recognising impairment in their portfolios accurately and promoty in their recommendations and in accordance with policy, accounting standards and established governance.

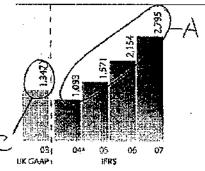
GCRIC exercises like authority of the Bandays Hisk Director, as delegated by the Chief Executive, and is chaired by Bandays Credit Risk Director,

GCRIC roviews the movements to impairment in the businesses, including those already agreed at Group Credit Committee, Potential Credit Risk Loans and Risk Tendency.

These committees are supported by a number of Group Policies including: Group Retail Impairment and Provisioning Policy, Group Whotesale Impairment and Provisioning Policy; and, Group Model Policy.

GCRIC makes twice-yearly recommendations to the Board Audit Committee on the adequacy of Group impairment allowances. Impairment allowances are reviewed relative to the risk in the portfolio, business and economic trends, current policies and methodologies and our position against peer banks.

Fig. 17 Impairment/provisions charges over five years £



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GCRIC has delegated the detailed review of loan impairment in the businesses to Ihe Hotall and Wholesale Credit Risk Management

Committees. B A A A In 2007, total impakinetic chartes on baits and advances and other credit , provisions increased 009 (0641 m) to 52,705 m (2006 52,154 m) rollacting , charges of 5782 m appinst ABS COO Super Saniar and other credit markal positions. Ð

Impairment charges on loans and acvances and other credit provisions as a percentages of Group total loans and advances one ipot FTS (2006) 0.65 (2): total loans and advances crew to 2334 to 2355 (2006) (216,561) 0.4

CETE 56100 Retail impairment charges on loans and advances fold 13 (2204) pro-period-end lotar loans and advances referred to 0.985 (2006) (2005) (2006) (2007) total retail loans and advances rose by 0.985 (2006) (2006) (2007) total retail loans and advances rose by 0.985 (2006) (2006) (2007) total retail loans and advances rose by 0.985 (2006) (2006) (2007) total retail loans and advances rose by 0.985 (2006) (2006) (2007) (2007) A Barclayeard Impairment charges improve (2220) (219) for (2387) (2006) (2007) reflecting reduce flows into Johinguency, lower levels of arrears and lower charge-offs in UK Cards. We made changes to our impairment methodologies to standardise our approach and in anticipation of Bassill The net positive impact of these changes in methodology was offset by the

The net positive impact of these changes in methodology was offset by the Increase in impairment charges in Barclaycard Internetional and secured

Increase in impairment charges in Barciaycard indimetodat and sect to consumer lending. Impairment charges in UK Retail Bank decreased in 2769 (1232) to (2559) (2009) (8389), reflecting Icwer charges in unsettined Consumer tenoing and Local Business driven by improved collection processes, reduced llows into definquency, lower hends of arriers and stable charge-ofis. In UK Home Finance, asset gual ty remained shong and mortgage popurer compand caelleble. Mongrand definementary and mortgage ons, in DR Home Hinalog, asset deally reliazing and monoged charges remained negligible. Monogage delinquerales as a precentage of outstandings remained sigble and amounts charged off were low. Impetrment charges in In challonal Retail and Commercial Banking – excluding Absa rose by (Sem) (237) to (279m) (2006; (417) reflecting very strong behance sharel growth in 2007 and the impact of lower phances in 2007

releases is 2007. Arrears in some of International Retail and Commercial Banking - Absa's key retail portfolios deteriorated in 2007, driven by interest tale increases in 2006 and 2007 resulting in pressure on collections.

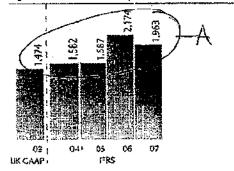


Fig. 18: Total whee-offs of impaired financial assets Em

Note

a Obes not reflect the application of IAS 32, IAS 39 and IFRS 4 which become offective from 1st January 2005.

Wholesals and corportiale impairment charges on loans and advances increased 446 mic (2011) (2006; 2265 m). Wholesale and corporate impairment charges as a percentage of period and total loans and advances increased 100,31% (2006; 0.157%) rotal loans and advances grew by 27% to 225,228 m/2006; 0.157%, rotal loans and advances grew by 27% to 225,228 m/2006; 0.157%, rotal loans and advances grew by 27% to 225,228 m/2006; 0.157%, rotal loans and advances grew by 27% to 225,228 m/2006; 0.157%, rotal loans and advances grew by 27% to 225,228 m/2006; 0.157%, rotal loans and advances grew by 27% to 225,228 m/2006; 0.157%, rotal loans and advances grew by 27% to 225,228 m/2006; 0.157%, rotal loans and advances grew by 27% to 225,228 m/2006; 0.157%, rotal loans and advances grew by 27% to 225,228 m/2006; 0.157%, rotal loans and advances grew by 27% to 225,228 m/2006; 0.157%, rotal loans and advances grew by 27% to 225,228 m/2006; 0.157%, rotal loans and advances grew by 27% to 225,228 m/2006; 0.157%, rotal loans and advances grew by 27% to 225,228 m/2006; 0.157%, rotal loans and advances grew by 27% to 225,228 m/2006; 0.157%, rotal loans and advances grew by 27% to 225,228 m/2006; 0.157%, rotal loans and advances grew by 27% to 225,228 m/2006; 0.157%, rotal loans and advances included a charge of (2320 m/2006; 0.157%, rotal loans and other grew by 27% to 225,228 m/2006; 0.157%, rotal loans and advances grew by 27% to 225,228 m/2006; 0.157%, rotal loans and advances grew by 27% to 225,228 m/2006; 0.157%, rotal loans and advances grew by 27% to 225,228 m/2006; 0.157%, rotal loans and advances grew by 27% to 225,228 m/2006; 0.157%, rotal loans and advances grew by 27% to 225,228 m/2006; 0.157%, rotal loans and advances grew by 27% to 225,228 m/2006; 0.157%, rotal loans and advances grew by 27% to 225,228 m/2006; 0.157%, rotal loans and advances grew by 27% to 225,228 m/2006; 0.157%, rotal loans and advances grew by 27% to 225,228 m/2006; 0.157%, rotal loans and advances grew by 27% to 225,228 m/2006; 0.157%, rotal loans gr

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The impairment (Energe in Barclays Commercial Bank increased by (387) (1579) to (2006) (2006) (2520), primarily due to higher gross impairment onarges in Larger Business, partially offset by a lower charge in Medium Business due to a lightening of the lenging criteria.

#### Writing-off of assets

After an advance has been identified as impaired and is subject to an impairment allowance, the stage may be reached whereby it is concluded that there is no realistic prospect of further recovery. Write-olf will occur, when, and to the extent that, the whole or part of a debt is considered irreceverable.

The liming and extent of write-oils, may involve some element of subjective judgement. Nevertheless, a write-oil will offen be prompted by a specific event, such as the inception of insolvency proceedings or other format receivery action, which makes it possible to establish that some or the paties of the proceedings of the proceeding of the promoted the set of the proceeding of the proceeding of the proceeding of the pro-teins of the proceeding of the proceeding of the proceeding of the pro-teins of the proceeding of the entire advance is beyond realistic prospect of recovery. In any event, the position of impaired loans is reviewed at least quarterly is ensure that irrecoverable advances are being written off in a prompt and orderly manner and in compliance with any local regulations.

Such assets are only written off once all the necessary proceduros have been completed and the amount of the loss has been determined.

Subsequent recoveries of amounts previously written off are written back and hence decrease the amount of the reported loan impairment chargo in the income statement.

Total write-olls of impaired linancial assets decreased by (2717) to (1,963m) (2006: (2,17,94)).

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# **Risk management Disclosures about certain trading activities**

Disclosures about certain trading activities

including non-exchange traded commodity contracts

The Grot p provides a fully integrated service to clients to base metals, precious metals, cil, power, natural cas, coal, 'reight, emission credis studiated products and other related commodities. This service offering continues to expand, as market conditions ellow, through the addition of now products and markets.

The Group offers both over the counter (OTC) and exchange traded The stocy bridge sources by the interview of (2014) and exactly fitted certratives, including swaps, options, forwards and futures and enters into physically settled contracts in base metals, power and natural gas, with 2007 socing the addition of oil and related products to this portiolio. Physical commodity positions are held at fair value and reported under the Trading Portfolio in Note 12.

#### Fair value measurement

The fair values of physical and derivative positions are primarily determined through a combination of recognised market observable prices, exchange prices, and established intercommodity relationships. Further intermation on fair value measurement of financial instruments can be found in Note 49.

#### Credit risk

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Credit risk exposures are actively managed by the Group. Refer to Note 47 for more information on the Group's approach to credit risk management and the credit quality of derivative assets.

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Fair value of the commodity derivative contracts

The tables below analyse the overall fair value of the commodity derivative contracts by movement over time and maturity. As at 31st December 2007 the fair value of the commodity derivative contracts reflects a gross positive fair value of the commodity derivative contracts reflects a gross positive fair value of contracts and contracts reflects a gross positive fair value of contracts and contracts reflects a gross positive fair value of contracts and contracts reflects a gross positive fair value of contracts and contracts reflects a gross positive fair value of contracts and contracts reflects a gross positive fair value of contracts and contracts reflects a gross positive fair value of contracts and contracts and contracts reflects a gross positive fair value of contracts and c

Tair Value De 2008 (E:5,9407) A

Movement in fair value of commodily derivative positions

	2007	2008
	£m	Êm
Fair value of contracts outstanding		
at the beginning of the period	1,561	527 ) - <u>5</u>
Contracts realised or otherwise settled		
during the period	( (764)	379 🔪
Fair value of new contracts entered into		F
during the period	243	608
Other changes in tals values	(223)	(153)
Fair value of contracts cutstanding	~	
at the end of the period	B12	1,581 - K

Maturity analysis of commodity derivative fair value

	2007	2006	
	. £m	£m	
Not more than one year	(279)	- ( SOG	
Over one year but not more than five years	773	327	
Over live years	318	332	
Total	(812	1,561 >- 5	ζ.

# **Risk management**

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# Statistical information

## Statistical and other risk information

This spollon of the report contains supplementary information that is more detailed or contains longer histories than the data presented in the discussion. For commentary on this information, please refer to the preceding text (pages 74 to 85).

Barclays applied International Financial Reporting Standards (IFRS) with effect from 1st January 2004, with the exception of IAS 32, IAS 39 and IFRS 4, which were applied from 1st January 2005.

## Credit risk management

Table 1: Risk Tendency by business (page 78)

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	2007 Em	2006 £m
UK Banking UK Retail Banking Barclays Commercial Bank Barclays Commercial Bank International Retail and Commercial Banking International Retail and Commercial Banking – excluding Absa International Retail and Commercial Banking – Absa Barclays Capital Barclays Wealth	775 470 945 945 475 220 255 140 10	790 500 290 1,135 220 75 145 95 10
Head office functions and other operations a	10	10
Risk Tendancy by business	2.355	2,260

### Table 2: Loans and advances

		2007 Em	2006 £m	
Astail businesses Banks	,			
Customers		164,052	139,350	La
			100.010	$\int C$
Total retail businessas		164.082	139,350	<
Wholesale businesses Banka Customers		40,123	<u> </u>	<b>}-A</b> -
Totel wholesele businesses		225,228	177,213	} <
Loans and advances		389.290	316,561	₹-B

# Note a Head office functions and other operations comprises discontinued business in transition.

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Table 3: Maturity ansiysis of loans and advances to banks

		<b>N</b> -1	Over three months but	Over six months but	Over one year but not	Over three years	Over five years but not			
•		Not more	not more	not more	more than	but not	more	•		
	0	than three	then six	than one	three	more than	than ten	Over	T-1-1	
	On demand	months	months	year	years	five years	years	ten years	Total	
At 31st December 2007	<u></u>	<u></u>	<u>£m</u> 56	<u>£m</u> 92	<u>Em</u> 114	<u>Em</u> 20	<u> </u>	<u> </u>	5.518 h	
United Kingdom	796 2,977	4,009 7,745	74	92	114	20 116	7	370		J
Other European Union United States	321	5.736	95	1,235	343	98	5,498	97	11,102 13,443	~~
Africa	263	1,260	131	1,205	196	439	158		2,581	
Rest of the World	1,505	3,336	90	1.640	512	362	155	19	7.479	
Hest of the world					312					٨
Loans and advances to banks	5,882)	22.146	45	3,189	1,260	्रिक्ट	<u>(5.579)</u>	486	(0,123)	,11
	A	-C.	H-	- A-	C	- <del>- </del> <del>-</del> <del>-</del> <del>-</del> <del>-</del> <del>-</del> <del>-</del> <del>-</del> <del>-</del> <del></del>	C	A		•
	• •		Over three	Over six	Overone	Over three	Over five	1.4		
			months	months	year	yəara	years			
		Not more	but not	but not	but not	but not	but not			
		than three	more than	more than	more than	more than	more than	Over		
	On demand	monins	six months		throe years	five yezrs	ton years	ten years	Total	
At 31st December 2806	<u>£</u> m	£m	£m	£m	£m	<u>Dm</u>	ົຍກ	£m	<del></del>	
United Kingdom	524	5,211	110	18	43	10	-	313	6,329	1
Other European Uclon	819	7,514	<b>S</b> Ð	120	81	78	1	·	8,513	1.0
United States	431	2,592	363	2,694	5	603	923	1,299	9,055	
Africa	701	-,027	83	91	188	85	44	-	2,219	1
Rest of the World	612	2,465	154	191	1,278	148	44	21	4,913	1.
Loans and advances to banks	2,887)	18.809	800	3.064	(1,595)	1,130	( <u>191</u> 2)	1,633	60,930	-A
Table 4: Interest rate sensitivity	ot inging and an	<i>c</i>	A	C	A-	R	×−	A	$\sim$	
	0.10010 01.0 00	, and a				2007		2006		٦
-										1
						od Variabie		ed Variable	<b>T</b>	
At 31st December						ate rale Em Em		ite rate Son Son	Totai £m	H-C
Banks					16,4		40,123 12,1		30.930	Į
Customers					77.8		348,167 66,0		285.631	t
COSTORIBIS						01 411 000	040, 107 00, U	N 219.031	200.001	J
		*			<u> </u>					

Table 5: Loans and advances to customers by industry

	. (	Ŧ	-88		JK GAAP	
At 31st December	2007 £m	2005 ຊິທ	2005 ຊິທ	2004 <sup>a</sup> £m	2003	
Financial services Apriculture, forestry and lishing Manufacturing Construction Property	71,169 3,319 16,974 5,423 17,018	45,954 3,997 15,451 4,056 16,528	18,325	25,132 2,345 9,044 3,278 8,992	9,872 2,115 7,844 1 2,534 1 6,728	
Goverament Energy and water Wholesale and relail, distribution and leisure Transport Postal and communication Business and other services	2,036 8,632 17,768 6,258 5,404 30,363	15,490 5,586 2,180	5,891 17,760 5,960	3,709 11,099 3,742 834 23,229	3,150 9,628 3,654 658 19,913	fc
Home loans <sup>3</sup> Other personal	112,087		87,003 38,069	79,184 29,293	72,318 1 23,922	
Overseas customers ¢ Finance lease receivables Loans and advances to customers excluding reverse reputchase agreements Reverse repurchase agreements Trading business	11,196 349,167 n/a n/a		272,342	6,938 206,793 58,804 n/a	8,666 5,877 170,919 1 58,961	
Loans and advances to customers	349,167	285,631	272,342	285,097	229,880	<u>}</u> −₩

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Notes a Doas not reflect the application of IAS 32, IAS 39 and IFRS 4 which became effective from 1st January 2005.

) Excludes commercial property mortgages.

c Oversees customets are now classified as part of other industry segments.

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Table 5: Loans and advances to customers in the UK

		15	-RS	1	UK GAAP	
At 31st December	2007 £01.	2006 £m	2005 Sm	2804°	2003	
Financial services Agriculture, torestry and fishing Manufacturing Construction Property Government Energy and water Wholesate and retail distribution and leisure Transport Poolal and communication Busitress and other services	21,131 2.220 3,388 3,542 10,203 201 2,203 13,800 3,185 1,415 20,485	14,011 2,307 9,047 2,761 10,010 6 2,360 12,951 2,745 809 19,260	11,959 2,409 8,469 3,090 10,647 6 2,701 12,747 2,797 465 15,397	8,774 1 1,253 1 5,624 1 2,285 1 7,912 1 9,336 1 1,822 1 440 1 13,439 1	7,721 1,768 5,967 1,883 6,341 1,288 8,886 8,886 2,579 476 12,030	
Home Icans <sup>b</sup> Other personal Overseas customers <sup>c</sup> Financo lease receivables	71,755 26,810 4,008	64,150 26,068 3,923	58,730 29,250  5,203	61,248 26,872 5,551	61,905 21,905 5,477 <u>5,587</u>	
Loans and advances to customers in the UK	190,347	170,518	163,759	146,248	143,608	1

The category 'other personal' now includes credit cards, personal loans, second liens and personal overdrafts.

The industry classifications in Tables 5-9 have been prepared at the level of the borrowing entity. This means that a loan to the subsidiary of a major corporation is classified by the industry in which the subsidiary operates, even though the parent's predominent business may be in a different industry.

Table 7: Loans and advances to customers in other European Union countries

				-HS		UK GAAP	1 .
At 31st Dacember	(	2007 Em	2005 Em	2005 £m	2004° £m	2003 £01	
Financial services Agriculture, forestry and listing Manufacturing Construction Property Qovernment Energy and veter Wholesale and retail distribution and leisure Transport Postal and communication Busingss and other services		7,586 141 4,175 1,159 2,510 	5,629 786 3,147 639 2,162 6 2,050 776 1,465 580 2,343	3,982 155 2,254 803 3,299 1,490 952 1,685 432 3,594	2,419 260 2,021 716 344 940 810 640 111 3,795	1,205 147 1,275 609 346 409 426 566 426 566 420 1,251	~
Home Ibans <sup>b</sup> Other personal c Overseas customors <sup>c</sup> Hnance Jea <del>s</del> e receivables	ļ	24,115 3,905 1 2,403	19,616 3,672 - 1,559	16.469 1,909 1,870	11,828 1,389 937	10,334 1,769 433 212	
Loans and advances to customers in other European Union countries See note under Table 6.		56,633	43.490	38,923	26,210	19,027	ノ

See note under Table

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Notes a Does not reflect the application of IAS 32, IAS 39 and IFRS 4 which became effective from 1st January 2005. The 2004 analysis excludes reverse repurchase agreements.

b Excludes commercial property mortgages.

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c Overseas customers are now classified as part of other industry segments.

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Table 8: Loans and advances to customers in the United States

At 31st December     £m       Financial services     29,342     17,5       Agticulturo, forestry and fishing     2       Manufecturing     318       Construction     16       Property     568     1,7       Government     221     1       Energy and water     568     1,7       Wholesate and retail distribution and leisure     398     4       Transport     137     1       Postal and communication     2,446       Business and other services     1,053     1,4       Home lears <sup>16</sup> 39,256     2,0       Finance leage receivables     30,4     30,4	IFRS			UK GAAP	
Agriculture, forestry and fishing     2       Manufacturing     818       Construction     16       Property     568       Government     221       Energy and water     1,279       Witholosate and retail distribution and leisure     396       Transport     137       Postal and communication     2,446       Business and other services     1,053       Other personal     3,256       Other personal     3,04			2004 <sup>a</sup> £m	2003 £m	
Other personal         3,256         2,0           Finance loage receivables         304         3	2 1 19 937 13 32 14 329 53 300 78 1.261 03 784 28 148 36 236	2 2 818 519 16 13 568 1,714 221 153 1,279 1,078 398 403 137 128 2,446 35	388 139 394	919 1 341 2 1 1,353 77 403 153 229	
Loans and advances to pustomers in the United States 40.380 25.6	22 .443	3,255 2,022	5,768 845 335	33	
Sco nato under Tablo 6.	77 22,925	40,380 25,677	20,982	<u> </u>	ł

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Table 9: Loans and advances to customers in Africa

	F	1	RS		UKGAAP	
At 31st December	2007 Em	2006 Em	2005 Em	2004° £m	2003 <u>£m</u>	ļ
Financial services Agriculture, forestry and fishing Manufacturing Construction Property Government Energy and water Wholesale and retail distribution and laisure Transport Postal and communication Business and other services	3,472 956 1,351 837 2,433 957 356 1,326 1,326 1,328	2,821 889 1,747 591 1,987 785 165 1,050 354 241 2,631	4,950 1,193 1,501 1,086 1,673 625 193 2,774 894 27 1,258	186 102 313. 76 87 184 185 137 52 -,012	, 27 201 251 40 40 97 239 41 29 412	-c
Home loans <sup>b</sup> Other personal Financo loase receivables	15,314 6,386 - 4,357	11,223 2,976 4,240	11,630 4,955 1,580	214 190 41	79 248 45	
Loass and advances to customers in Africa	39,167	31,691	33,221	2,759	1,759	1
See note under Table 6.						-

Table 10: Loans and advances to customers in the Rest of the World

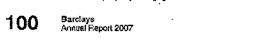
2807 2006 2005 2004 <sup>6</sup> 2003	
At 31st December £m £m £m £m	~~~
Loans and advances 22,702 14.207 13,407 10,520 2,751	~
Finance lease receivables         118         105         107         74         -           Loans and advances to customers in the Rest of the World         22,820         14,315         13,814         10,594         2,751	

Notes 2. Does not reflect the application of IAS 32, IAS 39 and IFRS 4 which became effective from 1st January 2005. The 2004 analysis excludes reverse repurchase agreements.

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b Excludes commercial property mortgages.



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Table 11: Maturity analysis of loans and advances to customers

			Over three		Over one	Over intee	Over five			
•			months		year but	yeara	years			
		Not more	but not	Over six	not more	but not	but not		~	
		than three	more that	months but	than three	more than	more than	Over	C	
	On demand	inonthé	six months	not more than	years	five years	ten years	ten years	Total	
At 31st December 2007	£m	£m	£m	one year Em	î Em	. Éu	Ém	£m	200	
United Kingdom							· ·			
Corporate lending <sup>a</sup>	26,557	15,737	2,453	3,834	H,4/4	8,358	10,718	11.843	87,774	N
Other leading to customers in the	1					-1				l l
United Kingdom	4.384	4,717	2,106	3.597	11.517	8,595	19.325	48.228	102,573	2
Total United Kingdom	30.941	20,454	4,559	7,431	19,891	:7,057	30,043	59,871	190,347	
Olher European Union	4,016	7.665	2,229	3,284	5.842	4,683	8,842	19,772	56,533	1
United States	3,053	20,205	3,430	5,938	1,904	2,498	2,658	614	40,300	f i
Africa	6,806	4,243	188	1,969	5,568	4,124	2,285	13,291	39,167	}
Rest of the World	1.085	9,733	1,695	859	2,223	2,586	3,685	954	22.820	1
Loans and advances	11004		12000				0,000			
to customers	45,901	62.380	12,794	19,481	36,528	31,148	47,513	84,502	349,167	LΔ
		V1.00V	(2.) 41	10,401		011140			0903104	-NT
	`									
			Over three		Over one	Over three	Over five			
	\		Over three monits but	Over six						
		Nat more		Over six	Over one year but not more	Over three years but not	Over five years but sol			
		Nat more ilter three	monites but	months but not	year but not more	years but not	years but not	Over		
	On demand		moniths but not more than	months but not more than one	year but not more than three	years but not more than	ysars but noi more than	Over ten vears	Total	
At 31st December 2008	On demand Em	than three	moniths but not more	months but not	year but not more	years but not	years but not	ten years	Total Em	
At 31st December 2008 United Kingdom		Utan three months	moniths but not more than six months	months but not more than one year	year bul noi more ihan throo years	years but not more than five years	years but not more than len years		Total Em	
United Kingdom	£m	ຢ້າຍສາ three ກາວກຢ້າຣ £m	moniths but not more than six months £m	months but not more than one year Em	year but noi more ihan throe years £m	years but not more than tive years £m	years but noi more than len years £m	ten years £m	Em	
United Kingdom Corporate lending <sup>a</sup>		Utan three months	moniths but not more than six months	months but not more than one year	year bul noi more ihan throo years	years but not more than five years	years but not more than len years	ten years		, <b>,</b>
United Kingdom Corporate tending <sup>a</sup> Other landing to	£m	ຢ້າຍສາ three ກາວກຢ້າຣ £m	moniths but not more than six months £m	months but not more than one year Em	year but noi more ihan throe years £m	years but not more than tive years £m	years but noi more than len years £m	ten years £m	Em	
United Kingdom Corporate tending <sup>a</sup> Other landing to customers in the	£m	Uten Ihree months £m 13,569	moniths but not more than six months £m 2,252	months but not more than one year Em 2,850	year bul noi more ihan throe years £m 7,562	years but not more than tive years £m 8,498	ysars but sol more than len years £m 8,349	ten years £m 10,342	Em 76,356	Ċ.
United Kingdom Comorate fending <sup>a</sup> Other lending to customers in the United Kingdom	£m 22,923 3,784	0tea three months £m 13,569 4,427	not more than six months 2,252 2,110	months but not more than one year Em 2.850 3,586	year but noi more than throg years £m 7.562 11,937	years but not more than tive years £m 8.499 €.499	ysars but sol more than len years £m 8,349 16,358	ten yeans £m 10,342 44,501	Em 76,356 94,162	Ċ.
United Kingdom Corporate lending " Other lending to customers in the United Kingdom Total United Kingdom	22,923 3,784 25,707	Utea three months £m 13,569 4,427 17,896	not more than six months 2,252 2,110 4,972	months tout not more than one Em 2.850 3,586 6,436	year bul noi more ihan throo years £m 7.562 11,937 19,499	years but not more than live years £m 8,499 , 7,459 15,958	y9219 but noi more than len years £m 8,349 18,358 24,707	ten years £m 10,342 44,501 54,843	Em 76,356 94,162 170,518	-C
United Kingdom Corporate lending <sup>a</sup> Other lending to customers in the United Kingdom Total United Kingdom Other European Uniton	£m 22,923 3,784 26,707 2,137	0tea three months £m 13,569 4,427 17,896 6,254	moniths but not more than six months £m 2,252 2,110 4,872 1,744	months but not more than one year Em 2,850 3,586 6,436 2,869	year but noi more ihan thros years fm 7,562 11,937 19,493 4,783	years but noi more than tive years <u>£m</u> 8,499 6,499 7,459 15,958 4,397	yaars but nol more than len years £m 8,349 16,358 24,707 6,865	ten yeans £m 10,342 44,501 54,843 14,681	Em 76,356 94,162 170,518 43,430	Ý.
United Kingdom Comporate tending <sup>a</sup> Other landing to customers in the United Kingdom Total United Kingdom Other European Uniton United States	£m 22,923 3,784 26,707 2,137 2,489	0tea three months £m 13,569 4,427 17,896 6,254 11,630	months but not more thap six months 2,252 2,110 4,322 1,744 1,589	months but not more than one 2,850 3,586 6,436 2,869 3,402	year but noi more ihan throo years £m 7,562 11,937 19,493 4,783 1,949	years but not more than five years £m 6,499 7,459 15,958 4,397 1,871	y92ars but nol more than len years £m 8,349 16,358 24,707 6,565 1,454	ten years £m 10,342 44,501 54,843 14,681 1,183	Em 76,356 94,162 170,518 43,430 25,677	-C
United Kingdom Corporate tending <sup>a</sup> Other lending to customers in the United Kingdom Total United Kingdom Other European Union United States Africa	£m 22,923 3,764 26,707 2,137 2,489 2,575	Utea three months £m 13,569 4,427 17,896 6,254 11,630 2,471	monites but not more than six months <u>8</u> m 2,252 2,110 4,322 1,744 1,689 1,272	months but not more than one Em 2.850 3.586 6.436 2.869 3.402 2.177	year but noi more ihan thros years £m 7,562 11,937 19,493 4,783 1,949 5,212	years but not more than live years £m 7,459 15,958 4,397 1,871 4,177	yoars but noi Inore than len years £m 8,349 16,358 24,707 6,865 1,464 3,855	ten years £m 10,342 44,501 54,843 14,681 1,183 10,252	Em 76,356 94,162 170,518 43,430 25,677 31,691	-¢
United Kingdom Comporate tending <sup>a</sup> Other landing to customers in the United Kingdom Total United Kingdom Other European Uniton United States	£m 22,923 3,784 26,707 2,137 2,489	0tea three months £m 13,569 4,427 17,896 6,254 11,630	months but not more thap six months 2,252 2,110 4,322 1,744 1,589	months but not more than one 2,850 3,586 6,436 2,869 3,402	year but noi more ihan throo years £m 7,562 11,937 19,493 4,783 1,949	years but not more than five years £m 6,499 7,459 15,958 4,397 1,871	y92ars but nol more than len years £m 8,349 16,358 24,707 6,565 1,454	ten years £m 10,342 44,501 54,843 14,681 1,183	Em 76,356 94,162 170,518 43,430 25,677 31,681 14,315	

Table 12: Loans and advances in currencies other than the local currency of the borrower for countries where this exceeds 1% of total Group assets

	A9 % of assets	Total \$m	Backs and other financial institutions Sm	Governments and official institutions Em	Commercial Industrial and other private sectors £m	
At 31st December 2007 United States	2.1	26,249	7,151	6	19,092	
At 31 st December 2003 United States	1.7	16,579	7,307	89	5,183	LE
At 31st December 2005 United States	2.6	24.274	15,693		8,581	1

At 31st December 2007, 2005 and 2005, there were no countries where Barclays had cross-currency loans to borrowers between 0.75% and 1% of total Group assets. .

Note a In the UK, linance lease receivables are included in 'Other lending', autough some leases are to corporate customers.

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Table 13: Off-balance sheet and other credit exposures as at 31st December

<u></u>	2007 £m	2006 £m	2035 £m	
Off-balance sheet exposures Contingent liabilities Commitments On-balance sheet exposures		39,419 205,504		)
Trading portfolio assels Financial assels designated at fair value held on own account Derivative linancial instruments <u>Available for sale financial Investments</u>	55,623 248.088	177,867 31,798 138,353 51,703	12,904 136,825	+A+
Table 14: Notional principal amounts of credit derivatives as at 31st December				7 T
·	2007 Ern	200€ £ग	2005 £m	
Credit derivatives held or issued for trading purposes <sup>a</sup>	2,472,249 1	,224,548	609,381	+4
Totai	2,472,249 1	.224,548	609.381	Į –
				<u>د.</u>

Table 15: Credit risk loans summary

	ſ	,	FRS		UK GAAP	1
At 31st December	2007 <u>Em</u>	2006 £m	2005 £m	2004 <sup>b</sup> _£33	2003 £m	 
Impaired Ioans <sup>c</sup> Non-accruing Ioans Accruing Ioans where Interest is being suspended with or without provisions <u>Criter accruing Ioans against which provisions have been made</u> Subtotal	8,574 n/a n/a r/a 8,574	4,444 n/a n/a n/a 1/2 4,444	4,550 n/a n/a 4,550	n/a 2,115 492 943 3,560	n/a 2,261 629 821 3,711	-C
Accruing loans which are contractually overdue 90 days or more as to principal or interest Impaired and restructured loans	273	598 	609 51	550 15	590 4	
Credit risk loans	<u></u>	5,088	5.210	4.115	4,305	

1

Notes a Includes credit derivatives held as economic hedges which are not designated as badges for accounting purposes.

6 2004 does not relice! The application of IAS 32, IAS 39 and IPPS 4 which became effective from 1st January 2005.

Includes \$3,344m of ABS CDO Super Senior exposures. С



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### Table 16: Credit risk loars

			(FRS			UK GAAP	
Al \$1st Décember		2007 £m	2006 £m	2005 £m	20048 £m	2005 Ern	
· · · · · · · · · · · · · · · · · · ·		~~~				t	
mpaired loans: <sup>b</sup> Julied Kingdom	,	3.605	3,340	2,965	r/a	n/a	١.
Differ European Union	•	472	410	2,905	г/а г/а	i na	¥-{
United States		3,703	129	230	г/а	n/a	[~
Mrica		757	535	831	r/a	n/a	1
Rest of the World		37	30	179	<u>r/a</u>	n/a	
[otal		8,574	4,444	4,650	г/а	<u>s/n</u>	1
Non-accrual loggest							1
Jnited Kingdiam		ณ/ส	n/a	r√a.	1,509	1,572	
Other European Union		n/a	n'a	rva	243	143	1
United States		លេខ	n/a	n/a	268	383	1
Rest of the World		ณ่อ ณ่อ	n/a n/a	rv∕a rv∕a	74 31	38	1
						77	ł
Total		n/a	n/a	⊓⁄a	2,115	2,261	
accounting loans where interest is being suspended with or without provisions:						r	1
Inited Kingdom		ល់ន	n/a	n/a	323 -	659	1
Diher European Union Airlea		n/a n/a	nia nia	n/a ⊓∕a	81 21	28 37	1
Rest of the World		iva iva	578 D/E	n/a	117	1 <sup>37</sup>	1
ictal		n/a	11/6	п/а	492	629	1
		184				023	1
Other accruing loans against which provisions have been made: United Kingdom		n/a	n/a	n/a	865	. i	
Diher European Union		เขล ณ่อ	n/a	n/a	27	760 36	1
Inited States		n/a	n/a	n/e	26	1 <sup>30</sup>	1
Africa		n/a	n/a	າໃສ	21	22	[
Rosi of the World		<u>n/a</u>	<u>n/a</u>	n/a	4	4	ŧ.
Total	<u> </u>	n/a	r/a	n/a	943	821	1
Accruing loans which are contractually overdue 90 days or more as to principal or interest:						1	1
United Kingdom	1	676	516	539	513	565	Į
Shor European Union	1	79	58	58	34	24	Į.
United States Alfrica	1	10	3		1	i ·	
akka Rest of the World		29	21	17	1 1	i _	Į
[ota]		794	598	609	550	590	1
mpaired and restructured loans:						<u>t</u>	ł
Joited Kingdom	1	179	_	5	2	4	1
Other European Union	1	14	10	Ť	-	! ]	1
United States		38	22	18	13		-
Africa	· <del>  · · · ·</del>	42	14	23		<u> </u>	
fotal	<u> </u>	273	46	51	15	4	f
Total credit risk loaps:	ŀ						ŧ
United Kingdom	ŀ	4,460	3,856	3,509	3,212	3,461	Į
Diher European Union	ţ	565	478	405	335	231	[
Joiled States	ŧ	3,751	154	246	293	383	- { .
Nrica Rest of the Wiotld	<u>ار</u>	828 37	570 30	871 179	117 153	145	1
Zedli risk loans	#	9,641	5,038	5,210	4,115	85 4,305	
	<u> </u>	~1944.				-1,000	)

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Notes a Does not reflect the application of IAS 32, IAS 39 and IFRS 4 which became effective from 1st January 2005.

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b Includes £3,344m of ABS CDO Super Serior Exposures.

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Table 17: Potential problem loans

	<u>د</u>		FAS		GAAP
At 31st December	200 £1		2005 Dn	, 2004 <sup>3</sup> £ເກ	2003 Ém
United Kingdom Other European Union United States Africa Rest of the World	. 41 5 96 35	9 32 4 21	640 26 12 248 3	658 32 27 67 14	969 23 259 53 3
Potential problem toans <sup>b</sup>	1.79	7 761	929	793	1,327

Table 18: interest foregone on credit risk loans

	C	2007 £m	2006 £m	2005 £m
Interest income that would have been recognised under the original contractual terms United Kingdom Rest of the Workd	. 4	340 91	357 70	304 52
Total		431	427	358

therest income of approximately 1480 (2006: 120) from such loans was included in profil, of which (280) (2006: (49m) 2005: (20m) related to domestic lending and the regarded related to foreign lending. In addition, a further (113m) 2006: (280, 2005: (20m) was recognised arising from impaired foans. Following impairment, interest income is recognised using the priginal officience which was used to discount the expected inture cash flows for the purpose of measuring the impairment loss. (20m) (2006: (20m) (2006: (20m) (2006: (20m) (2006)) (20m) (2006: (20m) (2006) (20m) (2006) (20m) (2006)

Table 19: Analysis of Impairment/provision charges

	IFRS	UK GAAF
At S1st Docember	2007 2005 2005 200 £m £n £n £n	
Impairment akarge/net specific provisions charge United Kingdom Other European Unios United States Africa Rest of (ho World	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	2 37 - D 84 21
Impairment on loans and advances Impairment on available for sale assets	2,305 2,074 1,574 pla 13 86 4 n/	
Impairment charge	2.319 Z,160 1,578 n/	a Na A
Total net specific provisions charge General provisions (release)/charge Other credit provisions charge/(release)	n/a n/a n/a i,31 n/a n/a n/a (206 476 (6) (7) (11	) 27
impalment/provision charges	2,795 2,154 1,571 1,09	3 1,347
Notes		

Does not reflect the application of IAS 32, IAS 39 and IFRS 4 which became effective from 1st January 2005. а

ъ Includes £951m of ABS CDO Super Senior and SIV-Bes exposures.



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# Yable 20: impairment/provisions charges ratios ('Loan loss ratios')

-		IFRS			UK GAAP
	2007 %	2006 %	2005 %	2004 <sup>R</sup> %	2003
Impairment/provisions charges as a percentage of average loans and advances for the year:					
Specific provisions charge	/ n/a	n/a	n/a	0.40	0.46
General provisions charge 🛫 🛫	nia	na	Na	(0.07)	0.01
Impairment charge C	0.64	0.66	0.58	n/a	n/a
Total	0.64	0.66	0.58	0.33	0.47
Amounts written off (net of recoveries)	0.49	0.61	0.50	0.40	0,48
	-				j

Table 21: Analysis of allowance for Impairment/provision for bad and doubtful debts

2007         2006         2003 <th< th=""><th></th><th></th><th>16</th><th>RS</th><th>UK GAAP</th><th></th></th<>			16	RS	UK GAAP		
Impairment allowance/Specific provisions         2,526         2,477         2,286         1,683         1,856         1,856         1,856         1,856         1,97         1,97         1,11         284         149         97         1,97         1,11         284         149         97         1,21         2,21         2,21         2,21         2,21         2,21 <th2,23< th="">         2,21         2,23<td></td><td>2007</td><td>2006</td><td>2065</td><td>2004 *</td><td>2003</td><td></td></th2,23<>		2007	2006	2065	2004 *	2003	
United Kingdom         2,526         2,477         2,258         1,683         1,856           Other European Union         344         311         284         149         97           United States         356         100         130         165         121           Atrica         356         100         130         165         121           Specific provision balances         32         30         123         90         80	· · · · · · · · · · · · · · · · · · ·	2គា	Em	£m	£m	£ 2m	
Other European Union         344         311         284         149         97           United States         356         100         130         165         121           Africa         514         417         647         70         79           Best of the World         32         30         123         90         80           Specific provision balances         n/a         n/a         1/a         2,147         2,233							
United States         356         100         130         165         121         1           Africa         514         417         647         70         79         32         30         123         90         8		2,526	2,477	2,268	1,683	1.856 ]	
Atrica         514         417         647         70         79           Best of the World         32         30         123         90         80           Specific provision balances         n/a         n/a         1/a         1/a         1/a		344	311	284	149	97	
Heat of the World         32         30         123         90         80           Specific provision balances         n/a         n/a         n/a         2,147         2,233		356	100	130	155	121	1
Specific provision balances n/a n/a n/a 2,147 2,233		514	417	647	70	79	
	Rest of the World	1 32	30	123	90	80	[
	Specific provision bakanees	n/a	n/a	n/a	2,147	2,233	1
	General provision balances	<u> </u>	n/a	n/a	564	795	Α
Allowance for impairment provision balances	Allowance for impairment provision balances	3,772	3,335	3,450	2,711	3,0281	-#-
Average loans and advances for the year	Average loans and advances for the year	367.853	313,614	271,421	328,134	285,963)	-E

Table 22: Allowance for impairment/provision balance ratios

· ·		iF	RS	UX GAAP			
	2807	2006	2005	2004 2	2003		
	26	%	%	%	%		
Allowance for Impairment/provision balance at end of year as a percentage of loans and advances at end of							
year:					\		
Specific provision balances	n/a	n/a	លវត	0.62	6.77	$\sim$	
General provision balances	n/a	IV CE	ເນລ	0.16	0.27 -	÷κ	
Impairment balance	0.97	1.05	1.14	n/a	n/a	1-2	-
Totai	0.97	1.05	1.14	0,78	1.04	1	
						1	

Notes

a Does not reflect the application of IAS 32, IAS 39 and IFRS 4 which became effective from 1st January 2005.

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Table 23: Movements in allowance for impairment/provisions charge for bad and doubtful debts

N		IFRS			UK GAAP
the second se	2507 Ém	2005 ইm	2005 £m_	2004 <sup>a</sup>	2003
Allowance for Impelment/provision balance at beginning of year Acquisitions and disposals	3,395 (73)	9,46D (23)	2,637 555	2,946 21	2,998 62
Unwind of discount Exchange and other adjustments Amounts written of	(113) 53 (1.353)	(98) (153) (2,174)	(76) 125 (1. <b>587</b> )	n/a (33) (1.582)	n/a (18) (1,474)
Receveries Impairment/provision charged against prolit <sup>b</sup>	227	259	282	25G	113
Allowance for Impairmanuprovision balance at end of year	2,308	2,074 3,335	1,574 3,450	1,104 2,711	<u>1,347</u> <u>3,028</u>

Table 24: Amounts written off

			FRS			UK GAAP
	c	2007	2005	2005	2004 8	2003
	~	£m	£m	- £ <u>m</u> _	<u></u>	<u> </u>
United Kingdom		(1,530)	[1,746]	(1,302)	(1,260)	(1,175)
Other European Union		(143)	(74)	(56)	(63)	(54)
United States		(145)	(46)	(143)	(63) (50)	(215)
Africa.	x	(145)	(264)	(81)	(15)	(13)
Rest of the World	. Ar	<u>ب</u> ا	(44)	(5)	(174)	(175)
Amounts written off		(1,953)	(2,174)	(1,587)	(1,582)	(1.474)

### Table 25: Recoveries

			. u	FRS		UK GAAP		
	2	2097 भूग	2006 	2005 £m	2004 <sup>a</sup> —2m	2003		
United Kingstom	$\sim$	/ 154	178	160	217	95 \		
Other European Union		32	18	13	9	7		
United States		\ 7	22	15	14	10		
Africa		1 34	33	16	4	1)		
Rest of the World	A	5	· <u> </u>	18	11	$ \leq $		
Recoveries	1-	227	259	222	255	113		

Notes a Does not reflect the application of IAS 32, IAS 39 and IFRS 4 which became effective from 1st January 2005.

5 Does not reflect the impairment of available for sale assets or other cradit risk provisions.



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# Table 26: Impairment allowances/provision charged against profit

			LK GAAP		
· .	2007 Ém	2096 £m_	2005 £m	2004 <sup>a</sup> £m	2003 £m
New and increased impalment allowance/specific provision charge:	6				
United Kingdom	/ 1,960	2,253	1,763	1,358	1,373
Other European Union	/ 192	182	113	131	57 - (
United States	431	60	105	. 95	118
Altica .	268	209	109	47	33
Rest of the World	20	18	39	134	
Reversals of impairment allowance/specific provision charge;	2,871	2.722	2,129	1,755	1.628
United Kingdom	61.21	(195)	(0011	(100)	(140)
Other European Union	(37)	(72)	(221) (25)	(120) (20)	(146)
United States	(50)	(26)	(14)	(14)	(24)
Alfica	(20)	(33)	(56)	(6)	
Rest of the World	(_(18)	(63)	(17)	(20)	
	(338)	(389)	(333)	(199)	(195)
Recoveries	(227)	(259)	(222)	(255)	(113)
Net impairment allowabce/specific provision charge b	2,305	2,074	1,674	1,310	1.320
General provision (release)/charge	0/3	n/a	n/a	(206)	27
Net charge to profit	2,306	2,074	1,574	1 104	1,347

Table 27: Total impairment/specific provision charges for bad and doubtful debts by industry

		U.	RS	LK GAAP		
	2007 Sm	2006 £ຫ	2005 	2004 <sup>6</sup> . Im	2003 Em	
United Kingdom: Financial services Agriculture, forestry and fishing Manofacturing Construction Property Energy and water Wholesate and retail distribution and leisure Transport Postal and communication Business and other services Home leans Other personal	32 72 14 36 1 118 3 15 81 1,187	64 5 1 17 15 (7) 88 19 15 133 4 1,526	22 9 120 14 18 1 39 (27) 3 45 (7) 1,142	(1) 28 10 (42) 3 66 (19) (1) 64 17 894	13 (3) 79 (23) (3) 15 36 100 1 76 9 757	fc
Overseas customers ¢ Finance loase roceivables	33	_	3	2	66 9	J.
Overseas	1,593 713	1,830 194	1,382 102	1,021 289	1.132 188	<u> </u>
Impairment/specific provision charges <sup>a</sup>	2,306	2,074	1,574	1,310	1,320	-A

The celegory 'other personal' now includes credit cards, personal loans, second liens and personal overdrafts.

The industry classifications in Tables 27, 28 and 29 have been prepared at the level of the borrowing entity. This means that a team to the subsidiary of a major corporation is classified by the industry in which the subsidiary operates, even though the parent's predominant business may be in a different industry.

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Notes a Does not reflect the application of IAS 32, IAS 39 and IFRS 4 which became effective from 1st January 2005.

b Does not reflect the impairment of available for sale assets or other credit risk provisions.

c Overseas oustomers are now classified as part of other industry segments. .

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Table 28: Allowance for impainment/specific provision for bad and doubtful debts by industry

			$\sim C$	<u></u>	3S 🗢		$\sim$	T	UK GAAP
	_ C <sub>20</sub>	07	$\leq \overline{\mathbb{Z}}$	i i i	200	ĩĂ	R	040	Gee 3 >
	<u>£m</u>	1%	<b>I</b> €m	1.%	<u>£</u> m <sup>1</sup>	1%	1 m2	1%	<u> </u>
United Kingdom: Financial services Agriculture, fonestry and lishing Manufacturing	103 5 65	2,7	67 17 85	2.0 0.5 2.5	26 12 - 61	0.8 0.3 5.2	7 4 37	0.3 0.2 1.7	12 0.5 5 0.2 58 2.5
Construction Property Energy and water	16 54	0.4	16 26	0.5	13 24 18	0.4	6 26 23	0.3 1.2 1.0	7 0.3 3 0.1 27 1.2
Wholesale and retail distribution and leisure Transport Postal and communication Business and other services Home loans	102 11 25 155	2.7 0.3 0.7 4.2		2.4 0.7 0.4 5.6	99 32 2 :02	2.9 0.9 0.1 3.0	70 55 13 105	3.3 2.6 0.6 4.9	52 2.3 1 108 4.6 1 15 0.7 1 121 5.4
Other personal <sup>b</sup>	15 1,915	0.4 50.8	10 1,950	0.3 68.6	50 ,696	1.4 49.2	55 ,205	2.7 58.9	55 2.3 1,359 60.9
Oversees customers <sup>c</sup> Finence lease receluzibles		15				ka 1			24 1.1
Qverse≈s	2.526 1,246	33.0	2,417 858	25.7	,265 1.184	65.7 34.3	1,683 454	78.4 2 <u>1.</u> 6	1,856 83,1 377 16.9
Total See note under Table 27.	(3,772) K	5	3330 A	$\mathbb{Z}^{100002}$	AL.	5	102 K	1 <u>00.07</u> 5	A B.

Table 29: Analysis of amounts written off and recovered by industry

		Amounts written off for the ye									isly written off	
	-	<i>-</i>	[F	RS	· ·	UK GAAP		IF	PS		UK GAAP	
		2007 £m	2006 £m	2005 £m	2004 <sup>a</sup> ይጠ	2003 £m	2007 Em	2006 £m	2005 £m	2004* £m	2003 £m	
United Kingdom:											t	~ ~
Financial services		6	13	2	7	14	1		1	3	12	N.C.
Agriculture, forestry and fishing	ľ	5	8	3	2	: - ;	2	1	_	1	1 1	5-
Manufacturing	ł	83	73	47	79	126	7	21	11	30	1 8	1
Construction	- F	23	17	15	13	19	3	2	1	2	14	ł
Property	1	16	23		2	5	10	6	1	69.	1 1	I.
Energy and weter	1			22	9	15		2		2	i –	1
Wholesale and relail distribution and leisure	J	199	120	85	55	45	12	14	25	7	5	ł
Transport Postal and communication	1	13	11	29 15	44 2	1 1		1	10	15	j 1	
Business and other services	1	3 83	5 124	83	96	58	22	17	14	1 16	i	1
Home leans	1		124	3	19		1 44		14	10	11 I	1
Other personal	1	1.164	1,351	992	948	790	96	107	82	65	1 . 38	
	1	4101	.,		010	1 1			VL.		1 <sup>30</sup>	ł
Oversees cusiomers b			-	-		82	-		-	-		1
Finance lease receivables	<u>}</u>	24		3	4	4			1	1	1	1
<b>A</b>	\	1.530				1,175	154	178	160	217	1 95	ł
Overseas	<u> </u>	433		285		299	73	81	62	38	18	,
Total	····· [~	1,963	2,174	1,587	7,582	1,474	227	259		255	113	
See note under Table 27.	~											
							- N -					
							TA .					
							· •					

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Notes a Does not reflect the application of IAS 32, IAS 39 and IFRS 4 which became effective from 1st January 2005.

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ь Overseas customers are now classified as part of other industry segments.



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## **Directors'** report

#### Directors' report

#### Profit Attributable

The profit altributable to equily shareholders of Barclays PLC for the year amounted to E4,417m compared with E4,57 (a) in 2006. A

Dividonda

The final dividends for the year wheed 31st December 2007 of 22.5 per oximary share of 25p each and 100 per staff share of 61 each have been agreed by the Directors. The final dividends will be paid on 25th April 2008

agreed by the Directors. The linal childends will be paid on 25th April 2008 in respect of the ordinary shares registered at the close of business on 7th March 2008 and in respect of the stall shares so registered on <u>31st December 2007. Will the interim dividends of 1150Per ordinary</u> share and of <u>100</u> per stall share that werpaid on 150 Cooker 2007, the total distribution for 2007 is (4.05)/2006; (1.05) per ordinary share and 2005 (2006; (00) per stall share. The dividends for the year absorb a total of (2006; (1.9730). Ċ

# Dividend Reinvestment Pien

Ordinary shareholders may have their dividends reinvested in Barolays PLC ordinary shares by participating in the Dividend Reinvestment Plan. The plan is available to all ordinary shareholders provided that likey do not Ine in, and are not subject to the jurisdiction of, any country where their participation in the plan would require Barclays or The Plan Administrator to take action to comply with local government or regularcy procedures or any similar formalities. Any shareholder wishing to obtain details of the plan

and a mandate form should contact the Plan Administrator to Bartine and a send a mandate form should contact the Plan Administrator to Bartialys at Aspect House, Spencer Boad, Lancing BNS9 60A. Those wishing to participate for the first time in the plan should sond their completed mandate form to The Plan Administrator so as to be received by 4th April 2006 for it to be applicable to the pagment of the final dividend on the plane. 25th April 2008 Existing participants should take no action unless they wish to after their current mandato instructions, in which case they should contact The Plan Administrator,

#### Share Capital

During the year Barclays PLC purchased in the market for cancollation 299,547,510 bit its ordinary shares of 25p each, all a total cost of C199,547,510 bit its ordinary shares of 25p each, all a total cost of C1,802,173,305 yn order to minim se the dilutive effect on existing. Shareholders of the issueace of a total of 336,805,556 bareloys ordinary shares to Temasek Hotdings and China Development Bank. Those transactions represent 4.93 of the issued share capital at 31st December 2007, as 27th Edward One (too late) cordination date of the isdustry. 2007. As at 27th Februari 2008 (the latest practicable date for indusion in this report), the Company had an unexpired authority to repurchase shares up to a maximum of 645. [ million ordinary chares.

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The issued ordinary share capital wad increased by 65.5m ordinary shares during the year as a result of the exercise of options under the Sharesave and Executive Share Option Schenger, At 31st December 2007 the Issued ordinary share capital totalled 3,600, 181,800 shares. Ordinary shares represent 99,93% of the total issued share capital and Staff shares represent the remaining 0.01% as at 31st December 2007.

The Barclays PLC Memorandum and Articles of Association, a summary of which can be found in the Shareholder Information section on pages 269 270, contain the following detaits, which are incorporated into this report by reference

- The structure of the Company's oppital, including the rights and obligations attaching to each class of shares.
- Restrictions on the transfer of securities in the Company, including Institutions on the holding of securities and requirements to obtain approvals for a transfer of securities.
- Restrictions on voting rights.
- The powers of the Directors, including in relation to issuing or buying back shares in accordance with the Companies Act 1985. It will be proposed at the 2008 AGM that the Directors be granted new authority to allot under the Companies Act 1985.
- Relas that the Company has about the appointment and removal of Directors or amendments to the Company's Articles of Association.

Employee Senelli Trusts ('EBTs') operate in connection with certain of the Group's Employee Share Plans ('Plans'). The Trustees of the EBTs may exercise all rights attached to the shares in accordance with their fiduciary dulies other than as specifically restricted in the relevant Plan governing documents. Further information on the EBTs' voting policy can be found on page 132.

#### Substantial Shareholdings

As at 27th Fobruary 2008, the Company had been notified under Rule 5 of the Disclosure and Transparency Rules of the FSA of the following hokings of voting rights in its charos:

China Development Bank (via its subsidiary Upper Chance Group Ltd) 3.02% Legai & General Group plc 4.02% Lloyds TSB Group Plc 5.01%

Substantial shareholders do not have different voting rights from those of other shareholders. As at 27th February 2008, the Company had been notified that Lloyds TSB Group Plc held valing rights over 329,648,746 of its ordinary shares, amounting to 5.01% of the Company's total valing rights, as shown above,

#### Board Membership

The membership of the Boards of Directors of Barclays PLC and Barclays Sank FLC is identical and blographical details of the Board members are set out on pages 112 and 113.

Chris Lucas joined the Board as Group Finance Director on 1st April 2007 and Nagulb Kheraj left the Board on 31st March 2007.

David Booth joined the Board as a non-executive Director on 1st May 2007 and Patience Wheatcroft and Sir Michael Rake were appointed as non-executive Directors with effect from 1st January 2008.

#### Retirement and Re-election of Directors

In accordance with its Articles of Apsociation, one-third (rounded down) of In accordance with a Annues of Association, one mind (founded bown) of the Directors of Barciays PLC are required to roline by rolation at each Annual General Meeling (AGM), together with Directors appointed by the Board since the last AGM. The relising Directors are eligible to stand for re-clection, in addition, the UK Combined Code on Corporate Governance (the Code), recommends that every Director should seek re-election by sharehnklers at least every three years.

# Corporate governance

### Remuneration report

The Committee reviews the elements of romuneration relative to the policies stated in this report and to the practice of other comparable organisations. Remuneration is benchmarked against the markets in which we compete for talent. This includes benchmarking against other leading interrational banks and financial services organisations, and other companies of similar size to Barciays in the FYSE 100 index.

The component parts for each executive Director are detailed in the tables accompanying this report.

The Committee guideline that executive Directors should hold, as a minimum, the equivalent of one times their base satary in Barclays shares, including shares held under award inrough ESAS, was met by all executive Directors.

Each element of remuneration is important and has a specific role in achieving the aims of the remuneration policy. The combined potential remuneration from bonus and PSP outweight the other elements, and is subject to personal and Group performance, thereby placing the majority of total remuneration at dsk.

Of the key elements of renuneration (satary, annual performance bonus, ESAS and PSP), satary made up a maximum of 30% of the 2007 remuneration for executive Directors and 1.4% in respect of Robert E Diamond Jr/s arrangements, which reflects general practice in the Investment banking and investment management indusity. The remaining proportion of the key compensation elements for executive Directors is at risk. The relative weighting summarised in this paragraph does not induce pension and benefits.

The purpose of each element of remulteration for executive Directors is summarised in the table below and discussed in greater detail in the sections that tollow.

Remuneration element	Purpose	Delivery	Programme detail			
Bear salary	To reliect the market value of the individual and their role	- Cash - Monihiy - Pensionable	<ul> <li>Reviewed annually, with changes typically effective on 1st April</li> </ul>			
Annuai performance bonus and ESAS	To incentivise the delivery of annual goets at the Group, business division and individual levels	<ul> <li>Typically 75% cash *</li> <li>Typically 25% detered Barclays shares unde ESAS</li> <li>Annual</li> <li>Non-pensionable</li> </ul>				
929 <sup>6</sup>	To reward the creation of above median, sustained growth in shareholder value	<ul> <li>Free shares subject to a performance condition</li> <li>Annual ewards that vest after three years</li> <li>Non-pensionable</li> </ul>	<ul> <li>Discretionary awards</li> <li>Participation reviewed annualty</li> <li>Barclays performance over three years dotomines the number of performance shares efgible for release to each individual</li> <li>For awards made in 2007, and awards to be made in 2008, EP threshold, thereafter 50% under a TSR performance condition and 50% under an EP performance</li> </ul>			
Pension <sup>c</sup>	To provide market competitive post-refirement bonofit	<ul> <li>Deferred cas't or cash allowance</li> <li>Monthly</li> </ul>	<ul> <li>Non-contributory, defined benefit scheme and/or defined contribution scheme, or occh allowance in lieu of pension contributions</li> </ul>			

#### Changes to Group Chairman and executive Directors

Marcus Agius was appointed Group Chairman with effect from 1st January 2007.

Marcus Agius raceives a fee of £750.000 (inclusive of Director's fees). He is also eligible for private health Insurance. The minimum line commitment is equivalent to 50% of a luit time vio. Marcus Agius is not eligible to participate in Barclays benus and share incentive plans, nor will he participate in Barclays pension plans or receive any pension contributions. The letter of appointment provides for a notice period of 12 months from Barclays and six months from Marcus Agius.

Naguib Kheraj ceased to be an executive Director on S1st March 2007. Naguib Kheraj was successed by Chris Lucas, who was appointed to the position of Group Finance Director with effect from 1st April 2007. The key terms of executive Director's service contracts are on page 133.

### Base Salary

The annual base salaries for the current executive Directors are shown in the table below:

		Ĩ	- Data of
	As at	As at j	provious
	S1st Dec 2007	1st April 2008 (	increase
John Varley	£1,000,000	£1,100,000 <sup>3</sup>	1st Apr 2007
Robert E Diamond Jr	£250,000	2250,000	1st Mar 1899
Gary Holfman	£625,000	£625,000	1st Apr 2006
Faits Seegers	£700,000	£700,000	ıva.
Chris Lucas	000,0002	2650,000	i nia

In respect of John Varley and Chris Lucas, having regard to the levels of salary and total compensation in comparable organisations, the Committee approved an increase to base salary effective from 1st April 2008.

#### Notes

a Eligible executivas may request that all or part of the cash benus to which they would otherwise become entitled, be granted in the form of an additional award under ESAS or as a pension contribution by way of Special Company Contribution (Sonus Sacrifice). For 2007 Robert E Diamond Jr received 43% of his annual borus in cash ant. 57% as a recommendation for an award of Barclays shares under Mandalory ESAS.

b Please refer to Note 44 to the accounts for further information on PSP,

c Please refer to Note 39 to the accounts for further fatormation on the Group's pension plans.



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#### Considerance

2007 Annual Remuneration<sup>d</sup>

	and - fees £000	Benefits <sup>b</sup> £000	cash bonus £000	2007 Total £000	2006 Total £000
Group Chairman					
Marcus Agius <sup>c</sup>	750	1	-	751	22
Executive Directors					[
John Varley <sup>d</sup>	975	1B	1,425	2.418	2,516
Robert E Diamond Jr <sup>da</sup>	250	14	6,600	6,764	10,692
Gary Holfman <sup>d</sup>	625	15	505	1,146	1,108
Chris Lucas <sup>†</sup>	450	135	450	1.035	
Frits Seegers 1.0	700	199	1,313	2,212	1,639
Non-executive Directorsh	<u> </u>				
David Bookst	48	, <del>-</del>	-	43	-
Sir Richard Broadbent	180	_	_	160	147
Leigh Clifford	80		-	80	76
Fulvio Conti	85	~	-	85	54
Dr Danie Cronjé	217	. –	-	217	326
Professor Dame Sandra Dawson	65	-	-	35	81
Sir Androw Likieman	100	-	-	1 100	95
Sir Nigel Rudd	200		-	200	200
Stephen Russell	145		-	145	137
Sir John Sunderland	95	-	-	45	81
Former Director					<u> </u>
Naguib Kheraj <sup>6</sup> j	175	44	438	657	2,565

Forthcoming ESAS and PSP awardsk

	Mendatory ESAS - 2007 results £000	Merch 2008 PSF value of shares under initial allocation 2000	Mandatory ESAS – 2006 results £000	March 2007 PSP ~ value of shares under initial a#ocation £000
Executive Directors John Variey	51B	1,209	599	1.200
Robert E Diamond Js <sup>1</sup>	11,375	3,000	4,518	6,850
Gary Helfiman	219	625	203	625
Chris Lucas	195	500	520	600
Frite Seegers	569	1.600		1,000

Notes

Emolements include amounts, if any, payable by subsidiary undertakings. Amounts payable to Dr Danie Cronjé include an amount of ZAB1,926,400 a (£136,774) In respect of his Chalimanship of Absa Group Limited from which he refined on 31st July 2007 (2006; ZAR3,114,800 (£249 829)).

The Group Chairman and executive Directors receive benefits in kind, which may include life and cisability cover, the use of a Company owned vehicle or b cash equivalent, medical insurance and tax advice. Denelits are provided on similar tenns to other sector executives. No Director has an expense allowance.

Marcus Agius was appointed as a non-executive Diroctor on 1st September 2006 and es Group Chairman from 1st January 2007.

Marcus Agus was appointed as a non-executive Unocitor on 131 September 2005 and as Group Chairman from 1st January 2007. In 2007 John Vatley was a Director of Ascol Authority (Holdings) Limited (Directorship cased on 31st December 2007) and British Grolux Invasiments Limited for which he received fass of 220,085 and £7,613 respectively (2006; 220,000 and £7,500 respectively). John Vatley is a non-executive Director of AstraZeneoa pt for which he received fass of 220,085 and £7,613 respectively (2006; 220,000 and £7,500 respectively). John Vatley is a non-executive Director of AstraZeneoa pt for which he received fees of 256,186 in 2007 (2006; 221,075), John Vatley is also a member of the International Advisory Panel of the Monctary Authority of Singapore for which he received fees of US\$10,000 in 2007 (2006; US\$10,000). John Vatley is Chairman of Business Action on He or classifies and President of the Employers' Forum on Disability for which he receives an fees. Robert E Diantich of its Chairman of Diverse for an less of the Production of the Singapore for which he received fees of £82,784 in 2007 (2006; E00,000). During the course of hts Directorship Naguis (Nerei yas a member of the Board of Governovs of the Institute of Ismulti Studies and Chairman of the National Committee of the Aga Khan Foundation for which he received ne foos in 2007. Neg Jb Kheraj (up to 31st March 2807) and Frits Seegers are non-executive Directors of Ass Group Limited and Absa Bank Limited. They have both waived the fees, which were paid to Bardays. Their respective fees in 2007 were ZAR105,533 (Fee S04) and ZAR1489 (501) (FC06) (FC06) (FC04) (Fee Aga were paid to Bardays. Their respective fees in 2007 were ZAR105,533 d (£9,694) and ZAR169.900 (£33.353) (2006: ZAR425,100 (£34.096) and ZAR76,400 (£6,048) respentively).

The remuneration for 2007 for Febert E Diamond Jr was based on the performence of Berclays Group, Berclays Capital, Bardeys Global Investors and Barchays Wealth, buth on an absolute and industry relative basis. The composition of this package continues to be heavily weighted towards elements that are rat risk' and reflects practice in the investment banking and investment management industry.

The set and blocks pice of an investment call and an investment moderly. Chris Lucas was appointed as an executive Director with offect from 1st April 2007. In addition to the amount shown in the 'Salary and fees' column above. Chris Lucas received an award under ESAS in recognition of for all of an addition form his previous simployment. Borus shares are not applicable to this award. Details of this ESAS award are shown in the table on page 137 and the first table on page 138, and are not included in the table above. In addition, Chris Lucas received an award under the PSP which is shown to the table above (footnote k on this page provides further information). Chris Lucas received an allowance of 25% of base solary (£112,500) in ticu of ponsion contributions. This amount is included in the column for 'Benefits' in the table above. F

# 2 Constant

Executive Directors: illustration of change in value of Barclays PLC shares owned beneficially, or held under option or awarded under employee share plans as at 31st December 2007<sup>a</sup>

	Number at Stat December 2007							Notional	Notional		
	Shares owned			Executive Share Option Scheme				value based on share price of £7.30 <sup>1</sup>	ereds no	Change In actional	
	beneficially <sup>d</sup>	ESASC	PSPd	(ESOS) <sup>6</sup>	ISOP <sup>e</sup>	Sharesave	Total		£000	value 2003	
Executive Directors John Varloy Robert E Diamond Jr	470,650 a,402,192				920,890 560,999		2,198,502		7,056		\
Gary Hollman Chris Lucas Fills Seegers	431,751 38,003 659,870	274,402 69,091 231,383	257,115 82,910		540,000	6,150 3,638	1,509,429 193,642 1,228,797	8,555 1,382	5,187 953 6,177	(3,368)	FE
Netoo				_							.)

Notes a Under PSP, E&A&, ISOP, ESCS and Shareaave, nothing was paid by the participants on the grant of options or cwards.

b The number shows includes shares held under Sharepurchase.

c - ESAS includes the maximum potential 30% bonus share element where applicable, and any voluntary ESAS awards,

d I file number of shares shown represents the initial allocation of shares.

e The number of shares shown represents the vested shares under option.

With the exception of Chris Lucas, the notional value is based on the share price as at 31st December 2005. The notional value for Chris Lucas is based on a share price of \$7.23, which was the share price as at 2nd April 2007, the first working day after the was appointed executive Director.

g The notional value is based on the share price as at 31st December 2007. The highest and lowest merket prices per share during the year ware £7.90 and \$4.775 respectively.

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